

## **ANNUAL FINANCIAL REPORT**

for the year

(January 1st to December 31st 2014)

According to the International
Financial Reporting Standards (I.F.R.S.)
& Greek Law 3556/2007

Register No.: 16205/06/B/87/37) 19<sup>th</sup> km Peania - Markopoulou Ave. 190 02 Peania, Attika, Greece



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### STATEMENTS OF THE BOARD OF DIRECTORS' MEMBERS

(pursuant to article 4, par. 2 of Law 3556/2007)

It is hereby declared and certified as far as we know, that

- a. the annual separate and consolidated financial statements of «INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS» for the year from January 1st to December 31st 2014, drawn up in accordance with the applicable International Financial Reporting Standards, reflect in a true manner the assets and liabilities, equity and results, of the Company as well as of the undertakings included in the consolidation taken as a whole, and
- β. the BoD's annual report reflects in a true manner the development, performance and position of the Company as well as of the undertakings included in the consolidation taken as a whole, including the description of the main risks and uncertainties they face.

### Peania, March 19th, 2015

### The certifiers

The Chairman of the B.o.D. The A' Vice President &

Managing Director

The B.o.D. Member

DIMITRIOS X. KLONIS PETROS K. SOURETIS DIMITRIOS A. PAPPAS ID No AK 121708 ID No AB 348882 ID No X 661414

### ANNUAL REVIEW REPORT OF THE BOARD OF DIRECTORS

### of

# «INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS»

# on the consolidated and separate financial statements for the year January 1st to December 31st, 2014

To the Company's Shareholders' Annual General Meeting,

#### Dear Sirs,

We submit to you for approval, the Group's and the Company's financial statements for the financial year from January 1st to December 31st, 2014.

The current year's financial statements, as well as those of the previous year, have been drawn up in accordance with the International Financial Reporting Standards, as they have been adopted by the European Union.

The present Annual Review Report of the Board of Directors was drawn up according to the provisions of article 107 par. 3 of Codified Law 2190/1920, the provisions of article 4 of Law 3556/2007, as well as the by proxy of the same Law decisions of the Board of Directors of the Hellenic Capital Market Commission.

### Review of the year 2014 - Progress- Changes in the Company's and Group's financial figures

The Group's sales for the year 2014 amounted € 153,4 million as opposed to € 109,6 million during 2013 marking an increase of 40%.

The Group's results before taxes amounted to profits of  $\in$  1 million against losses of  $\in$  24,8 million for 2013, while results net of taxes amounted to profits of  $\in$  441 thousand against losses of  $\in$  23,2 million for 2013.

The Group's results before interest, taxes, depreciation, and amortization (EBITDA) amounted to profits of  $\in$  11,09 million for 2014 as opposed to losses of  $\in$  15,1 million for 2013.

The Company's sales amounted  $\in$  146,1 million as opposed to  $\in$  94,8 million recording an increase of 54,14% in respect to the year 2013.

The Company's results before taxes amounted to profits of  $\in$  3,6 million against losses of  $\in$  24,03 million for 2013, while results net of taxes amounted to profits of  $\in$  2,87 million against losses of  $\in$  21,9 million for 2013.

The Company's results before interest, taxes, depreciation, and amortization (EBITDA), amounted to profits of  $\in$  13,1 million as opposed to losses of  $\in$  14,4 million for 2013.

The Group's liabilities at the end of 2014 amounted  $\in$  186 million against  $\in$  153,9 million and appear increased, mainly due to the increase of long-term bank borrowings which include a long-term loan for the implementation of a Wind Power Production Unit by a subsidiary company.

The Group's trade and other receivables were increased as compared to the previous year due to the increase of sales amounting  $\epsilon$  82 million as opposed to  $\epsilon$  80,8 million, while for the Company they were increased as well amounting  $\epsilon$  81,3 million from  $\epsilon$  69,7 million.

The net finance cost for the year appears to be stable reaching  $\in$  6,2 million for the Group and  $\in$  6,1 million for the company.

The equity at the end of 2014 amounted  $\in$  62,1 million for the Group and  $\in$  69,8 million for the Company.

The liquidity and leverage ratios for the year 2014 as compared to those of the year 2013 are as follows:

	GRO	OUP	COM	PANY
	31.12.2014 31.12.2013		31.12.2014	31.12.2013
LIQUIDITY RATIO				
General Liquidity	1,15	1,29	1,20	1,07
LEVERAGE RATIO				
Liabilities / Equity	3,00	2,37	1,86	1,58
Borrowings / Equity	1,20	1,01	0,59	0,47

Summary figures regarding the cash flow statement for the year 2014 as compared to those of the year 2013 are as follows:

	GRO	UP	COMI	PANY
(Amounts in Euro)	01.01 - 31.12.2014	01.01 - 31.12.2013	01.01 - 31.12.2014	01.01 - 31.12.2013
Net cash flows from operating activities	4.295.335	1.443.861	(14.693.836)	4.366.185
Net cash flows from investing activities	(26.823.106)	(6.599.482)	693.385	(5.814.800)
Net cash flows from financing activities	9.029.146	18.021.658	7.186.825	4.484.736
Cash and cash equivalents at the end of the year	25.747.722	39.249.071	7.073.970	13.890.320

### Main events during the year 2014

The Ordinary General Shareholders' Meeting of INTRAKAT held on 26.06.2014, took the following major decisions:

- Approved the Financial Statements of the Company and the Group, in accordance with the International Financial Reporting Standards (IFRS), for the fiscal year 01.01.2013 – 31.12.2013, along with the related Reports of the Board of Directors and of the Certified Auditor Accountant.
- o Approved the non-distribution of dividends and the carrying forward of results for the year 2013.

### **Prospects and Expected Progress**

The year 2014 was a year of positive developments for the construction field, which suffered a strong decline since the beginning of the recession of the Greek economy.

Within 2014 the field managed to record strong growth signs, bringing the production index in construction to strengthen at the end of 2014 by 16,8%, while in the respective previous period it had suffered losses of -6,1%. The production index of civil engineering works acquired a positive sign for the first time in the last five years with an increase of 63,4% compared to the losses of previous periods -39,4%. Finally, the index of business expectations in the construction field presented at the end of 2014 an improvement of 16 points compared to the previous period.

Developments in the first quarter of 2015 reinstated uncertainty and concerns and revealed again liquidity problems and high financial cost problems for businesses, problems of delays and insufficient funding in the implementation of Public Works as well as demand problems from the limitation of investment in infrastructures of the private and public sector.

INTRAKAT Group in 2014 has managed to significantly improve the level of sales by 40%, while equally important was the improvement of the results for the year.

INTRAKAT as one of the five best Greek construction companies, despite the difficult economic situation, is able to participate competitively in the tendering procedures of construction projects whether in relation to the public or the private sector in Greece and abroad.

The Group is currently running major construction projects detailed below, regarding road constructions, dams and hydraulic projects, telecommunication projects, airports, building infrastructure, hospitals, renewable energy projects and environmental projects. Equally significant is the involvement in the field of developing holiday residences and tourism investments.

At the end of 2014 the construction of a wind park of 21 MW in Voiotias Prefecture was completed and was put into operation, while the Group plans to become more intensively active in the field of electricity production from Renewable Energy Sources (R.E.S.).

Furthermore, in 2014, INTRAKAT in collaboration with INTRASOFT INTERNATIONAL signed the Partnership Agreement of the PPP project "Design, Financing, Installation, Operation Support, Maintenance and Facility Management of an Integrated Passenger Information System and Fleet Management for O.SY. SA" with a budget of € 48,2 million, which will be completed within 2016 and its operation will last for the next 10 years.

INTRAKAT, at the end of 2014, in collaboration with INTRACOM HOLDINGS and HELLAS ONLINE signed the Partnership Agreement of the PPP project "Development of Broadband Infrastructure in Rural 'White' Areas of the Greek territory and Services for the Exploitation-Development of the Infrastructure" with a budget of  $\epsilon$  60 million, of which the construction period will be two years and INTRAKAT will be the main constructor.

INTRAKAT in collaboration with the companies ARCHIRODON GROUP N.V. and ENVITEC emerged as the temporary contractor for the implementation of the projects:

- PPP project "Implementation of a Waste Treatment Unit in Serres Prefecture –Phase B.II" with a budget of € 39,2 million, the construction of which will last for two years, while its operation will last for 25 years.
- PPP project "Treatment Facility of Municipal Solid Waste in the Prefecture of Epirus" with a budget of € 49,6 million, the construction of which will last for 20 months, while its operation will last for 25 years.

The participation of the companies in both projects is INTRAKAT: 40%, ARCHIRODON GROUP N.V.: 40% and ENVITEC: 20% and the procedures for signing the relevant partnership agreements have already been initiated. INTRAKAT Group has signed within 2014 new projects amounting  $\in$  180,5 million while the backlog of signed projects as of 31.12.2014 exceeds  $\in$  300 million.

The most important projects and their budget (Group's share) undertaken by INTRAKAT Group are listed in the following table.

	Description	Budget (INTRAKAT Group's share)
	Ministry of Infrastructure, Transport and Networks - Peloponnese Motorway (Corinth-Tripoli-Kalamata) performed  ⇒ by the Joint venture "Moreas" (AKTOR: 71,67%, J&P AVAX 15%, INTRAKAT: 13,3% - Total budget: € 800 million)	€ 119 mil.
	Construction of Road Section Potidea-Kassandria - Prefecture of Chalkidiki	€ 42 mil.
	EGNATIA ODOS - Improvement, Upgrading of Western Internal Peripheral Road of Thessaloniki (District of PAPAGEORGIOU Hospital)	€ 41,4 mil.
	Ministry of Infrastructure, Transport and Networks - Reinforcement of the Reservoir at the Dam Aposelemis from the plateau of Lasithi	€ 38 mil.
		€ 31,5 mil.
	ERGA OSE - Construction of New Railway Line Infrastructure Kiato-Rododafni performed by the Joint venture  ⇒ "J&P AVAX-AEGEK-INTRAKAT" (J&P AVAX: 33%, AEGEK: 33%, INTRAKAT: 33% - Total budget: € 78  million)	€ 26 mil.
	HEDNO S.A (Hellenic Electricity Distribution Network Operator S.A.) Installation of Telemetering System for Major Low Voltage Customer Meters"	€ 22,2 mil.
	ERGA OSE - Construction of New Double Railway Line Infrastructure in the Section Rododafni-Psathopyrgos to be performed by the Joint venture "AKTOR-J&P AVAX-INTRAKAT" (AKTOR: 42%, J&P AVAX: 33%, INTRAKAT: 25% - Total budget: € 293 million)	€ 20,6 mil.
	MINISTRY OF DEVELOPMENT - Construction of the Dam at the Filiatrinou Basin in the Prefecture of Messinia	€ 17,6 mil.
	Settlement of Eshatia Stream to be performed by the Joint venture "AKTOR ATE-MOHLOS SA-INTRAKAT" (AKTOR: 50%, MOHLOS: 25%, INTRAKAT: 25% - Total budget: € 59 million)	€ 14,8 mil.
ု	⇒ AGGEMAR S.A Construction of Geothermal-Waterproof Basin-Bearing Structure and basic Electromechanical Infrustructure of a new building for AGGEMAR S.A., in Kalithea	€ 7,4 mil.
CONSTRUCTION PROJECTS	J/V ATERMON-INTRAKAT - Supply of materials & Construction of the Transmission Line 400kV Substation Lagada-Filippon and of the Variant of the Transmission Line of Thessaloniki-Substation Fillipon	€ 7 mil.
	⇒ HELLENIC-AMERICAN EDUCATIONAL INSTITUTE - New Nursery School with floor and two underground parking spaces	€ 6,3 mil.
I S	J/V THRIASION ERGOSE - Construction of the B⁻ Operational Phase of Thriasion Complex and construction of S.S. Zefiriou	€ 5 mil.
TRUC	TEN BRINKE HELLAS LTD - Construction of a three storey bioclimatic building that will consist of a store, three residences and three underground parkings in Marousi	€ 2,9 mil.
Sons	TEN BRINKE HELLAS LTD - Construction of a three storey mixed food store that will consist of a two floors store, one floor for offices and two underground parkings in Keratsini	€ 2,4 mil.
`	CRETE DEVELOPMENT ORGANIZATION S.A Construction of A/K Amari of Rethymnon bypass	€ 2,2 mil.
	DESFA S.A Detailed design, supply, construction, installation and integration of the expansion of the telecommunications systems and tele-surveillance System (Scada) of natural gas distribution systems in the branches of Aliveri and Megalopolis	€ 1,9 mil.
1	⇒ THEMIS CONSTRUCTION S.A General Detainment Facility of Crete II	€ 18,2 mil.
	Ministry of Infrastructure, Transport and Networks - Improvement of Road Interchange Section Riding Center- Kalivia-Lagonisi-Anavissos	€ 14 mil.
1	→ Ministry of Infrastructure, Transport and Networks-EYDE AIRPORTS - New Apron of Paros National Airport	€ 13 mil.
	⇒ PELOPONNISOS DISTRICT - Completion of works of Sparta detour, Section Skouras - Pyri	€ 9,5 mil.
	DEPANOM - Addition of Psychiatric Section for Adults and Psychiatric Section for Children/Adolescents in the General Panarcadian Hospital of Tripoli "EVAGELISTRIA"	€ 7,9 mil.
1	⇒ Prefecture of Ioannina - Improvement of Road Tiria-Sistrouni	€ 7,2 mil.
	Public Water Supply Sewerage of Nestos Kavala - Internal Sewer Network's Pipes at Chrisohorio, Gravouna, Eratino with Suction System	€ 5,8 mil.
	Ministry of Infrastructure, Transport and Networks - Completion works for the arrangement of Xiria's torrent in Corinth	€ 5 mil.
	⇒ EGNATIA - Sewage Projects in Evergetoula's Municipality - Prefecture of Lesvos	€ 5,6 mil.
	ATTICA DISTRICT - Rainwater Drainage of Anavissos, Section of expansion area of Anavissos A´ Residence (PRISMA DOMI: 50%, PROTEAS: 50% - Total budget: € 9,1 million))	€ 4,5 mil.
	⇒ DEPANOM - New Building Facilities of the Organization of Public Perception of Zakynthos	€ 2,5 mil.

	Description	Budget (INTRAKAT Group's share)
ATE (PPP)	Development of Broadband Infrastructure in Rural "White" Areas of the Greek territory and Services for the ⇒ Exploitation-Development of the Infrastructure with PPP (Association of companies INTRAKAT: 60% – INTRACOM HOLDINGS: 30% – HELLAS ONLINE: 10% Total budget: € 161 mil.)	€ 60 mil.
C-PRIVA RSHIPS (	PREFECTURE OF EPIRUS - Treatment Facility of Municipal Solid Waste through PPP (Association of companies ARCHIRODON GROUP N.V.: 40% - INTRAKAT: 40% - ENVITEC: 20% Total budget: € 49,6 mil.)	€ 19,8 εкат.
PUBLIC-P ARTNERSI	ESANS SA - Implementation of a Waste Treatment Unit in Serres Prefecture - Phase B.II through PPP  ⇒ (Association of companies ARCHIRODON GROUP N.V.: 40% - INTRAKAT: 40% - ENVITEC: 20% Total budget: € 39,2 mil.)	€ 10 mil.
PU PART	ADVANCE TRANSPORT TELEMATICS A.E Design, Financing, Installation, Operation Support, Maintenance & Facility Management of an Integrated Passenger Information System and Fleet Management for ETHEL and ILPAP with PPP (INTRAKAT: 50%, INSTRASOFT INT.: 50% Total budget.: € 48,2 εκατ.)	€ 7 mil.

### **Related Party Transactions**

The Group's and Company's transactions with related parties have been carried out under the common market terms.

The Group's and Company's main transactions with related parties in the sense used in IFRS 24 are:

### Amounts for the year 2014

### GROUP

COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
PARENT COMPANY				
INTRACOM HOLDINGS	1.839.753	1.436.378	523.603	1.488.106
JOINT OPERATIONS				
J/V INTRAKAT - INTRACOM TELECOM (DEPA'S TELECOMMUNICATION				
NETWORKS)	-	-	188.730	13.308
ASSOCIATE COMPANIES				
ADVANCED TRANSPORT TELEMATICS S.A.	2.571.426	-	402.784	-
MOBILE COMPOSTING S.A.	61.769	5.937	-	-
THIV AIKOS ANEMOS ENERGEIAKI S.A.	926			-
Total	2.634.121	5.937	402.784	
JOINT VENTURES (EQUITY)				
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS)	140.133	39.441	-	-
J/V INTRAKAT- GANTZOULAS	16.922	46.523	-	-
J/V ELTER - INTRAKAT (EPA GAS)	1.053	2.858	-	-
J/V PANTHESSALIKO STADIUM	2.003	75.353	-	-
J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL)	352.346	-	-	-
J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT)	251.213	_	5.757	_
J/V INTRAKAT-ERGAS-ALGAS	5.711	-	-	-
Total	769.382	164.176	5.757	
OTHER RELATED PARTIES				
INTRASOFT S.A.	296.753	1.411.740	173.944	95.481
INTRALOT S.A.	16.847	300.165	897.236	-
INTRACOM TELECOM	-	-	31.383	10.445.340
HELLAS ON LINE	-	-	3.031.745	149.968
G. KARAISKAKIS STADIUM	685.988	99.867	-	19.918
INTRALOT CYPRUS Ltd	-	266.000	-	-
AMYNA INSURANCE BROKERS LTD	134.375	81.726	-	145.758
KEKROPS S.A.	615.675	-	-	-
INTRAPAR S.A.	119.789	-	2.789	-
OTHER RELATED PARTIES	219.249	46.955	5.100	6.978
Total	2.088.676	2.206.453	4.142.197	10.863.442
MANAGEMENT BODIES				
MANAGEMENT EXECUTIVES AND ADMINISTRATION MEMBERS	83.375	326.367		1.412.640
	7.415.307	4.139.311	5.263.070	13.777.497

### COMPANY

COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
PARENT COMPANY				
INTRACOM HOLDINGS	1.636.333	1.380.881	170.214	1.484.773
SUBSIDIARIES				
IN MAINT S.A.	120.792	116.781	20.636	290.349
EUROKAT ATE	5.350.641	31.898	325.452	2.600
INTRACOM CONSTRUCT	686.700	10.611	-	6.200
INTRADEVELOPMENT	25.914	-	1.949	-
INTRAKAT INT. Ltd	25.365	12.382	-	-
-A. KATSELIS ENERGEIAKI S.A.	6.227.160	-	6.801.200	-
FRACASSO HELLAS S.A.	1.396.773	32.445	1.736.079	209.569
INTRAPOWER S.A.	3.422.401	1.914	2.541	-
ANAPTIXIAKI CYCLADES S.A.	13.820	29.719	1.438	-
INTRA-CYCLADES S.A.	15.113	29.370	1.220	-
INTRA-BLUE S.A.	2.056	22.000	2.020	-
RURAL CONNECT S.A.	2.795	-	339	-
ICMH HEALTH SERVICES S.A.	93		91	
Total	17.289.623	287.121	8.892.964	508.718
JOINT OPERATIONS				
J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC)	-	129.981	73.702	-
J/V EUROKAT - PROTEYS (PEANIA'S RAINWATER)	3.865	99.974	2.815	-
J/V INTRAKAT - INTRACOM TELECOM (DEPA'S TELECOMMUNICATION				
NETWORKS)			188.730	13.308
Total	3.865	229.955	265.246	13.308
ASSOCIATE COMPANIES				
ADVANCED TRANSPORT TELEMATICS S.A.	2.571.426	_	402.784	_
THIV AIKOS ANEMOS ENERGEIAKI S.A	926	_	-	_
Total	2.572.352		402.784	
JOINT VENTURES (EQUITY)				
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS)	140.133	39.441		
J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL)	352.346	39.441	-	-
J/V PANTHESSALIKO STADIUM	2.003	75.353	-	-
J/V ELTER-INTRAKAT EPA GAS	1.053	2.858	-	-
J/V INTRAKAT-GANTZOULAS	16.922	46.523	-	-
J/ V INTRARAI- GANIZOULAS	10.922	40.523	-	-
J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT)	251.213	-	5.757	-
J/V INTRAKAT-ERGAS-ALGAS	5.711			
Total	769.382	164.176	5.757	
OTHER RELATED PARTIES				
INTRACOM TELECOM	-	-	31.383	10.445.340
INTRASOFT S.A.	213.491	1.279.705	173.944	88.482
INTRALOT S.A.	-	300.165	897.236	-
INTRALOT CYPRUS Ltd	-	266.000	-	-
HELLAS ON LINE	-	-	3.031.745	149.968
AMYNA INSURANCE BROKERS LTD	60.139	3.237	-	115.106
KEKROPS S.A.	615.472	-	-	-
INTRAPAR S.A.	119.789	-	2.789	-
OTHER RELATED PARTIES	84.072	143.986	15.650	25.729
Total	1.092.963	1.993.092	4.152.747	10.824.625
MANAGEMENT BODIES				
MANAGEMENT EXECUTIVES AND ADMINISTRATION MEMBERS	30.105	271.919		1.219.057
	23.394.622	4.327.143	13.889.711	14.050.481

The transactions have been carried out under the common market terms.

Management executives and administration members fees for the year 2014 amounted  $\in$  1.412.640

These fees concern dependent work fees of the members of the Board of Directors and of management executives.

### Personnel

The Group's employed personnel on December 31st, 2014 were 365 people, 101 of which were administrative staff and the other 264 were technical staff.

### CORPORATE GOVERNANCE STATEMENT

The present Corporate Governance Statement of the company's Board of Directors refers to the total set of Principles adopted by the Company in order to ensure its efficiency, the interests of its shareholders and of the parties whose interests are associated with the Company, constitutes a special section of the Annual Review Report and includes the informative data under article 43a, case 3d' of Codified Law 2190/1920, as amended and in force by Law 3873/2010.

### 1. Corporate Governance Code

The Company, in compliance with the stipulations of Law 3873/2010 has enacted and follows a Corporate Governance Code which was drawn up after taking into consideration the final draft of the Corporate Governance Code for Listed Companies, released and posted on the website of SEV (Hellenic Federation of Enterprises) in January 2011, the OECD Corporate Governance Principles published in 2004 and the generally endorsed corporate governance principles applied in EU-member states. The Company's Corporate Governance Code which can be found in its website www.intrakat.gr, is codified and posted on the company's website after any amendment-revision that takes place by decision of the company's Board of Directors. So far there has been no modification-revision of the abovementioned Code.

With the Corporate Governance Code the company records all the principles and practices adopted to ensure its maximum performance, the protection of the general corporate interest, the interests of its shareholders, its sound operation as well as its compliance with the requirements of the existing legislation, culminating in the implementation of Law 3873/2010, which incorporated into the Greek law the Directive No 2006/46/EC of the European Council.

The company may proceed to amendments of the Corporate Governance Code whenever it deems appropriate under decisions of the Board of Directors.

Based on the general principles of the company's operation, which are depicted in the Corporate Governance Code, the present Corporate Governance Statement is drawn up by the members of the company's Board of Directors.

## 2. Corporate Governance principles implemented by the Company that go beyond the provisions of Law

The company is fully compliant with current legislation on corporate governance. The Corporate Governance principles it applies are presented in detail in the Corporate Governance Code.

# 3. Description of the main features of internal control and risk management system in relation to the procedure for preparing the Separate and Consolidated financial statements

### 3.1. Internal Control System/ Operating responsibility

The Company's internal control system covers all of the policies, processes, tasks, behaviours and other elements that characterizes her, which are implemented by the B.o.D., the Management and the rest of the workforce and have as objectives: a. the effective and efficient operation of the Company so as to respond appropriately to the risks associated with the achievement of its business objectives, b. ensuring the credibility of the supplied financial reporting and c. the compliance with applicable laws and regulations.

The Company's B.o.D. with the assistance of the Audit Committee (article 37 of Law 3693/2008) has the final responsibility for monitoring and evaluating the adequacy of the Company's internal control system.

### 3.2. Rules for operating and processing Company's procedures/Code of Business Conduct

The Company has Internal Rules and Regulations which govern the structure and the scope of each company's department, the relationship between departments and with administration, as well as the company's internal operating procedures. It sets the rules for operating and processing company's procedures and incorporates the Code of Conduct under which institutions and company employees must operate.

### 3.3. Organizational Structure

The Company's organizational structure is reflected in the company's organizational chart and described in detail in its Internal Rules and Regulations. The professionalism and competence of staff is maintained both through the rigorous recruitment policies and performance appraisal system.

### 3.4. Management of Payments/ Roles and Responsibilities

Specific operating procedures have been established for areas related to transactions with suppliers and partners and all sorts of payments. These procedures describe all stages of approval required to ensure the effective control of transactions.

There are documented approval limits by the Board of Directors for all forms of payments, through bank accounts - bank transfers and / or issuing of checks and other responsibilities relevant to the management of corporate affairs and assets.

### 3.5. Information Systems

The Company has developed information systems that actively support the long-term corporate objectives. All significant business activities are covered by adequate policies and procedures.

### 3.6. Planning - Monitoring

Sufficient detailed budgets are drawn up which are subject to constant monitoring.

Comparisons are made between actual, historical and budgeted expense accounts with adequately detailed explanations obtained for all significant variances.

### 3.7. Management of Systems - infrastructures / Accounting System

The company has placed special emphasis on the procedure for ensuring the smooth and safe operation of its information technology systems and infrastructure.

An adequate accounting system is installed providing Management with financial and operational performance measurement indicators. Analysis of results is prepared on a monthly basis covering all major areas of business activities.

### 3.8. Organization and operation of Internal control

Ensuring effective corporate governance is considered to be a very important goal for the Company. The company uses internal control as a key tool in implementing risk management rules, which in turn is an important objective in the implementation of effective corporate governance. The internal control system is reviewed on an ongoing basis to ensure the maintenance of a safe and effective control environment.

The organization and operation of internal control is conducted by the company's Internal Audit Committee (art. 7 Law 3016/2002), which monitors the implementation and continued observance of the company's internal operating rules and articles of association, as well as the company's overall compliance with the legislation. In addition, it reports to the Board, if found, any cases of conflict of interests of Board members and managers with the interests of the company, it regularly updates the Board on the audits carried out and the Audit Committee of article 37 Law 3693/2008, if any serious control issues arise and it assists the supervisory authorities in their monitoring and supervisory tasks.

Further, the Audit Committee (article 37 Law 3693/2008) deals with all major control issues raised from both management and internal and external auditors and reports its findings to the Board. It also recommends to the company's governing body the statutory auditor or the audit firm, which will be proposed for appointment to the General Meeting. For all the identified weaknesses in internal control, the Audit Committee ensures that management takes all necessary corrective actions.

### 3.9. Risk Management

The Company is exposed to various risks which is why through constant monitoring it attempts to predict the likelihood of such risks and act promptly in order to mitigate their effects to the extent possible. It has also created the necessary structures and procedures to help evaluate and manage risks related to financial reporting. Meetings of Administration members and Company's chief executive officers take place on a weekly basis to examine the company's current issues, including issues related to financial reporting as well as issues related to the company's projects.

Such risks are mainly:

### a) Risks relevant to the Company's activities

• Course of the construction field - Expansion of Activities

The difficulties faced by the Greek economy due to the economic crisis, has greatly affected the construction field as well.

In order for the Company to ensure the stability of its financial figures, it is constantly adjusting its overall business planning and strategy in order to be able to expand its activities in other fields where it has the potential to develop outright, such as the field of environmental projects (management of natural resources projects, green development projects), the field of renewable energy sources and the field of solid waste management (waste to energy).

### Dependence on the contractors certificate

Pursuant to the provisions of the current legislation on public projects, in order for a contractor company to be able to participate in tenders for undertaking public project contracts, it must be registered in the Registry of Contractor Enterprises held by the Ministry of Infrastructure, Transport and Networks, while by the time the regular reassessment takes place, it should have the proper staffing, the necessary financial data demonstrating compliance with the sustainability indicators designated by the law, experience in project implementation, etc.

A potential weekness in fulfilling the criteria of a future reassessment will affect the Group's financial figures.

It is noted that in January 2015 the Company submitted to the competent authorities of the Ministry of Infrastructure, Transport and Networks documentation for the reassessment of its 7th grade contractors degree for the next three years.

### • Implementation of projects through joint ventures

Part of the Company's income comes from projects being executed through entities of joint operations (joint ventures) with other construction companies in Greece. Each such entity is formed in order to carry out the implementation of a specific project (public or private). The joint venture members are jointly and severally liable to the owner of the project as well as for any liability of such an entity. For this reason, the Company is constantly monitoring these entities at a financial and technical level.

### • Damage/harm to persons, equipment and environment (insurance coverage)

The activities of the Group's companies face risks that may result from adverse events, such as among others, accidents of any nature, wounds and injuries to persons (employees and/or other), environmental damages or damages to equipment and third parties' property.

All the above may very well cause delays or, in the worst case, interruption of the execution of works in the involved projects and may draw penal responsibilities to the Company's executives.

In order to reduce related potential risks, the Company takes all necessary precautions (hygiene and safety measures), so that such kind of adverse events are avoided while in parallel the proper for each activity insurance contracts, are being concluded.

### b) Financial Risks (Foreign exchange risk - Interest rate risk - Credit risk - Liquidity risk - Value risk)

The Company faces the following financial risks:

- a) operating through its subsidiaries and branches abroad the foreign exchange risk arising from the difficult international economic situation and the fact that the course of these countries' currencies can not be fairly predicted, which the company tries to reduce through borrowings in local currency (where feasible) as well as through agreements for the collection of receivables in euro,
- b) the risk of rising interest rates, which it seeks to reduce by entering into borrowing agreements and lease contracts with floating interest rates, mainly based on a 3-month or 6-month euribor,
- the credit risk deriving from its debtors' inability to abide by their contractual obligations and pay off their liabilities, which it seeks to limit by continuously and intensively monitoring its debtors,
- d) the risk of inadequate liquidity which it attempts to counterbalance through the existence of committed bank credit facilities and
- e) the value risk, which relates to changes in the value of securities held relating to shares of companies listed on the ASE.

With respect to the liquidity risk, the Company, in the difficult economic environment as it is currently shaped, is in constant contact with the Greek banking institutions in order to ensure the required letters of guarantee and fundings for the implementation of projects it has undertaken.

Furthermore, with respect to the credit risk, the Company constantly monitors the total of trade receivables and where necessary takes promptly all extrajudicial or judicial actions to safeguard the rights and interests of the Group's companies and the collection of receivables, thereby minimizing any credit risk. In cases where it appears that there is a potential risk of non-collection of a receivable, the Company proceeds to the formation of the required related provision.

- 4. Reference to information pursuant to sections (c), (d), (f), (h) and (i) of article 10 par. 1 of the 2004/25/EC Directive, of the European Parliament and the Council of 21.4.2004, on takeover bids.
- With regard to the required information pursuant to section (c) of article 10 par. 1 of the 2004/25/EC Directive, namely significant direct or indirect participations of the company (including indirect participations through pyramid structures or cross shareholdings) in the sense of article 85 of 2001/34/EC Directive, the following are stated:
  - Dated 31.12.2014, Intracom Holdings S.A. holds 61,76% of the company's share capital. No other natural or legal person holds more than 5% of the share capital.
- With regard to the required information pursuant to section (d) of article 10 par. 1 of the 2004/25/EC Directive, namely holders of any titles conferring special control rights and a description of these rights, it is stated that there is not any kind of titles issued by the Company which confer special control rights to their holders
- With regard to the required information pursuant to section (f) of article 10 par. 1 of the 2004/25/EC Directive, namely any restrictions on voting rights, such as restrictions on voting rights of holders of a given percentage or number of votes, deadlines for exercising voting rights or systems where, in cooperation with the firm, the financial rights attached to securities are distinguished from the holding of securities, it is stated that the company's Articles of Association provide for no limitations whatsoever with regard to voting rights.
- With regard to the required information pursuant to section (h) of article 10 par. 1 of the 2004/25/EC Directive, namely to rules regarding the appointment and replacement of board members as well as any amendment of the company's Articles of Association, it is stated that the rules laid down in the company's Articles of Association regarding the above issues do not differ from those stipulated in Codified Law 2190/1920, as applicable today.
- With regard to the required information pursuant to section (i) of article 10 par. 1 of the 2004/25/EC Directive, namely the powers of the board members, particularly with respect to the power of issuing or repurchasing shares, no company decision exist on the issue or repurchase of shares.

It is noted, that the above information is already contained in the Explanatory Report of the Company's Board of Directors which contains detailed information on the issues of Article 11a of Law 3371/2005, in conjunction with paragraphs 7 and 8 of Law 3556/2007, as in force.

# 5. Information about the General Shareholders Meeting mode of operation and its main powers as well as a description of shareholders rights and how they are exercised

### 5.1. Main powers

The General Meeting is the supreme Company body, convened by the Board of Directors and entitled to decide on all corporate affairs. All shareholders are entitled to participate in the General Meeting either in person or by a lawfully authorized proxy, in line with the legal procedure in force. The legal decisions of the General Meeting are binding shareholders who are absent or disagree, as well.

### 5.2. Mode of operation, description of the shareholders rights and how they are exercised

- i. The B.o.D. ensures that the preparation and the conduct of the General Shareholders Meeting facilitate the effective exercise of shareholders' rights, who must be fully informed on all issues pertaining to their participation in the General Meeting, including the items on the agenda and their rights during the General Meeting. As regards to the preparation of the General Shareholders Meeting, the Company implements the provisions of Codified Law 2190/1920 as applicable, it posts on its website, from the date the Invitation is published until the date on which the General Shareholders Meeting is held, the invitation which includes information relative to:
  - the date, time and location of the General Shareholders Meeting,
  - the key attendance rules and practices, including the right to put items on the agenda, the right to ask
    questions, and deadlines by which those rights may be exercised,
  - the voting procedures, proxy procedural terms and the forms to be used for proxy voting,
  - the proposed agenda of the meeting, including the drafts of the resolutions for discussion and voting and any accompanying documents,
  - the proposed list of candidates for board membership and their resumes (if there is a member election item),

- the registration date of those entitled to participate and vote at the General Meeting as provided for in article 28a of Codified Law 2190/1920 as applicable, with an indication that only persons who are shareholders at that date are entitled to attend and vote at the General Meeting,
- a notice of the place where the full text of documents and drafts of resolutions are available and
- a reference to the Company's website where information of article 27 par. 3 of Codified Law 2190/1920 as applicable, is available.

Furthermore, apart from the invitation for the convocation of the General Meeting, the company posts on its website, from the date the Invitation is published until the date on which the General Shareholder Meeting is held, at least the following information:

- the total number of outstanding shares and voting rights at the date of the invitation,
- the documents to be submitted to the General Meeting,
- a draft resolution for each agenda item proposed, or if no resolution has been recommended for approval, the Board's comment on each agenda item and any draft resolutions proposed by the shareholders, upon receipt by the company,
- the forms to be used for exercising the right of proxy voting.
- ii. The Board Chairman or, when incapacitated, his deputy, is temporarily chairing the General Meeting sessions. The duties of temporary secretary are carried out by the person designated by the Chairman.
- iii. Following the validation of the list of shareholders with a voting right, the General Meeting immediately elects the final presidium, composed of the Chairman or when he is incapacitated of his deputy and one secretary serving as scrutineer. The General Meeting resolutions must be taken pursuant to the legislation in effect and the provisions of the Company's Articles of Association.
- iv. Under the responsibility of the Board of Directors, the General Meeting's resolutions are published on the company's website within five (5) days the latest from the date of the General Meeting, indicating for each resolution at least the number of shares for which valid votes were issued, the proportion of the share capital represented by those votes, the total number of valid votes as well as the number of votes in favor and against each resolution and the number of abstentions.
- v. Any shareholder appearing, at the beginning of the fifth day prior to the day of the General Meeting and in case of a repeat meeting at the beginning of the fourth day before the meeting, under the capacity it holds in the records of the body where Company securities are kept, is entitled to attend and vote at the Company's General Meeting. Exercising such rights does not require shareholders to block their shares or comply with any other formalities. The shareholder may appoint a representative if he/she wishes. Other than that, the Company complies with the provisions of Codified Law 2190/1920, as applicable (article 28a).

### 5.3. Responsibilities of the Company's General Meeting

The General Meeting is the sole body competent to decide on:

- a) The extension of effective term, merger, split, conversion, revival, or dissolution of the Company.
- b) Amendments to the Articles of Association.
- c) Increase or reduction of the share capital.
- d) The issuing of bond loans convertible into shares or with the right to participate to profits of articles 3a and 3b of Codified Law 2190/1920, as applicable, subject to article 5 par. 2 hereof.
- e) The election of members of the Board of Directors, apart from the case cited in article 22 of the Company's Articles of Association.
- f) The election of Auditors.
- g) The appointment of liquidators.
- h) The distribution of the annual profits.
- i) The approval of the annual financial statements.

The provisions of the preceding paragraph shall not apply to: a) increases that pursuant to article 5 par. 2 of the company's Articles of Association, and article 13 par. 1 and 13 of Codified Law 2190/1920, as in force, are decided by the Board of Directors, as well as increases imposed by provisions of other laws, b) Amendments to the Articles of Association by the Board in accordance with article 11 par. 5 of Codified Law 2190/1920, as in force, article 13 par. 13 of Codified Law 2190/1920, as in force, article 13a par. 2 of Codified Law 2190/1920, as in force, and article 17b par. 4 of Codified Law 2190/1920, as in force, c) the absorption of a societe anonyme under article 78 of Codified Law 2190/1920, of which 100% of the shares is owned by the Company and d) the ability to distribute profits or optional reserves within the current financial year by decision of the Board, provided there is a related authorization by the Ordinary General Meeting.

### 5.4. Simple quorum and majority of the General Meeting

The General Meeting has a quorum and is validly met on the items of the agenda, when at least 20% of the paid up share capital is represented at the meeting.

If that quorum is not achieved at the first meeting, the Meeting must reconvene within 20 days from the date on which the meeting was called off, and with the invitation at least 10 days prior to the meeting. That meeting has a quorum and is validly met on the items of the initial agenda, irrespective of the percentage of the paid-up share capital represented at that meeting. A newer invitation is not required, if the initial invitation specifies the location and timing of the repeat meetings provided for by law, in case of failure to reach quorum.

Decisions of the General Meeting are taken by absolute majority of the votes represented at it.

### 5.5. Special quorum and majority of the General Meeting

- By way of exception, the General Meeting has a quorum and is validly met on the items of the agenda, when at least 2/3 of the paid up share capital are present or represented at the meeting, in the case of decisions relating to:
  - a) a change in the Company's nationality
  - b) a change in the business scope
  - an increase in share capital not provided for by the Articles of Association, in line with Article 13 (par. 1 and 2) of Codified Law 2190/1920, as in force, unless required by law or realized by capitalising reserves
  - a reduction in share capital, unless realized in accordance with Article 16 par. 6 of Codified Law 2190/1920, as in force
  - e) the issuing of bond loans convertible into shares or with the right to participate to profits
  - f) a change in the profit distribution method
  - g) the enhancement of the shareholders' obligations
  - h) merger, split, conversion, revival, extension of effective term or dissolution of the Company
  - the granting or renewal of powers to the Board of Directors to increase the share capital or to issue a bond loan convertible into shares, in accordance with article 13 par. 1 of Codified Law 2190/1920 as in force
  - j) all other cases, for which by law or by the Articles of Association it is specified that the quorum of this paragraph is required for the General Meeting to take a certain decision.
- ii. If the quorum of the above paragraph is not achieved at the first meeting, a first repeat meeting will be invited to convene anew, that will have a quorum and be validly met on the items of the initial agenda, if at least 1/2 of the paid-up share capital is represented at it.
- iii. If that quorum is not achieved as well, a second repeat meeting will be invited to convene anew, in accordance with article 14 par. 2 of the Company's Articles of Association, that will have a quorum and be validly met on the items of the initial agenda if at least 1/5 of the paid-up share capital is represented at it.
- iv. All decisions of article 15 par. 1 of the company's Articles of Association are taken by 2/3 majority of the votes represented at the Meeting.

## 6. Information about the composition and mode of operation of the Board of Directors and its Committees

The Board acting collectively undertakes the management, administration and disposal of the company's assets and the representation of the Company, ensuring the implementation of corporate strategy and the equitable treatment of shareholders. It decides on all general issues relating to the Company within the context of its scope, except for those that pursuant to the law or the Articles of Association fall under the exclusive competence of the General Meeting. The Board of Directors is the trustee of the company's Corporate Governance Principles.

Resumes of board members are posted on the company website, www.intrakat.gr.

### 6.1. Composition and mode of operation of the B.o.D.

i. The company is run by a B.o.D. that consists from three (3) at the minimum to eleven (11) members of which at least 1/3 are non-executive members, out of which at least two are independent non-executive members in accordance with the requirements of Law 3016/2002. The Executive Board members are employed in the company and provide their services to the company, while non-executive members do not perform administrative tasks in the company. The B.o.D. members are elected by the General Shareholders Meeting for a 5-year term of office, which is automatically extended until the first Ordinary General Meeting

following the expiry of office, but can not exceed six years. Members of the Board may be re-elected and withdrawn freely.

The present composition of the B.o.D., whose term of office ends on 12.03.2017, includes the following eleven (11) members:

1.	Dimitrios	X.	Klonis,	Chairman of the B.o.D., Executive member
2.	Petros	K.	Souretis,	A'Vice Chairman & Managing Director, Executive member
3.	Dimitrios	S.	Theodoridis,	B'Vice Chairman, Executive member
4.	Constantinos	S.	Kokkalis,	Executive member
5.	Dimitrios	A.	Pappas ,	Executive member
6.	Charalampos	K.	Kallis,	Executive member
7.	Georgios	S.	Koliastasis,	Executive member
8.	Christos	D.	Mistriotis,	Non-executive member
9.	Sokrates	S.	Kokkalis,	Non-executive member
10.	Sotirios	N.	Filos,	Independent non-executive member
11.	Anastasios	M.	Tsoufis,	Independent non-executive member

During the year 2014 a total of 132 meetings were held by the Board of Directors.

In particular, the Current B.o.D. of the Company was elected by the Ordinary General Meeting held on 26.06.2014 and is 11-membered, consisting of the aforementioned. Originally, it was formed into a body in accordance with the by 26.06.2014 Minutes of the Company's Board of Directors and consisted of Messrs: Dimitrios X. Klonis, Petros K. Souretis, Dimitrios S. Theodoridis, Constantinos S. Kokkalis, Dimitrios A. Pappas, Charalampos K. Kallis, Georgios S. Koliastasis, Christos D. Mistriotis, Sokrates S. Kokkalis, Sotirios N. Filos, Anastasios M. Tsoufis. Following was the B.o.D. meeting held on 22.09.2014 by which the representation of the company was reassigned, and finally the B.o.D. meeting held on 04.111.2014 by which the representation of the company was reassigned.

ii. The Board immediately after its election meets and forms into a body and elects from its members the Chairman and one or two Vice-chairmen.

The Board may elect one or two Managing Directors from its members only, defining at the same time their responsibilities.

- iii. The Chairman of the Board directs the meetings. If the Chairman is absent or unable to perform his duties, he is substituted throughout the extent of his powers by the Vice-chairman. In case the Vice-chairman is absent or unable to perform his duties, he is substituted, pursuant to a decision of the B.o.D., by the Managing Director of the Company and if he is absent or unable to perform his duties or does not exist, he is substituted, pursuant to a decision of the B.o.D., by another board member. In case there are two Vice-chairman, the Chairman, when absent or unable to perform his duties, is substituted by the first in line Vice-chairman and if he is absent or unable to perform his duties, he is substituted by the next in line Vice-chairman. If he is absent or unable to perform his duties, he is substituted, pursuant to a decision of the B.o.D., by the Managing Director and if he is absent or unable to perform his duties or does not exist, he is substituted, pursuant to a decision of the B.o.D., by another board member. The substitution of a Board member takes place as contemplated in the law (Codified Law 2190/1920) and the Company's Articles of Association.
- iv. The Board shall meet at the company's registered seat upon invitation of the Chairman or his deputy, each time the law, the Articles of Association or the company's needs requires it. In exceptional circumstances it may validly meet, outside its registered seat, at any place where the company holds branches or factory facilities or where its associates/subsidiaries hold offices, either domestically or abroad. The Board validly meets outside its registered seat at another place either domestically or abroad, provided that at this meeting all of its members are present or represented and no one objects to holding the meeting and to decision making. The Board may also meet via teleconference, as long as all of its members agree. In this case, the invitation to the Board members includes all the information required for attending the meeting, in compliance with the minimum technical safety requirements that may be set by a related decision of the Minister of Development or other competent body, in accordance with the law.

The minutes of the meetings are signed by the Chairman, or his deputy, or the Managing Director of the Company. Each of the above persons is entitled to issue certified copies or extracts of the minutes, without the need for further validation.

v. The Board may, exclusively on its decision, confer the total or part of its powers and responsibilities (except for those requiring collective action) as well as the company's representation, to one or more persons, board members or not, determining at the same time the extent of this delegation. These persons may in turn confer the exercise of all or part of the powers delegated to them to other Board members, company employees or third parties, provided it is stated in the related decision of the B.o.D. Nevertheless, the

responsibilities of the Board are subject to the provisions of Articles 10 and 23a of Codified Law 2190/1920, as in force.

### 6.2. Remuneration policy

Regarding the remuneration policy for the year 2014, the company shall make publicly available only its policy and principles for forming the remuneration of executive Board members, as well as the method of performance evaluation and calculation of the variable remuneration of the Board members. Pursuant to the above, it is stated:

There is no Remuneration Committee having as its task to determine the remuneration of executive and non-executive Board members, and thus there are no arrangements for the tasks of this Committee, the frequency of its meetings and other issues relating to its operation. The establishment of such a Committee, in view of the structure and operation of the company has not been deemed necessary until now, as any remuneration is approved by the General Shareholders Meeting, in accordance with the law and the Articles of Association. The process of determining the remuneration of Board members, executive and non, is in the custody of the Company's Board, in the light of creating long-term corporate value, maintaining the necessary balances and promoting meritocracy.

The remuneration of the Board members is presented in the annual financial Report in note 7.36.

It is noted, that the company is considering the possibility of setting up a Fee Committee.

### 6.3. Composition and mode of operation of the B.o.D. Committees

### Audit Committee of article 37 Law 3693/2008

- The Audit Committee of article 37 Law 3693/2008 is a committee comprised of Board members whose main purpose is to assist in the fulfillment of its supervisory duties and indicatively has the following obligations: monitoring the financial reporting procedures, monitoring the proper and effective implementation of the internal audit system and the risk management system as well as supervising the proper functioning of the company's Internal Audit Division, monitoring the progress of the mandatory audit of separate and consolidated financial statements and reviewing and monitoring issues relating to the existence and retention of the independence and objectivity of certified auditors or audit firms, particularly regarding the rendering of other services by them to the company.
- The members of the Audit Committee are appointed by the General Shareholders Meeting following
  the proposal of the B.o.D. The Audit Committee is made up of at least two (2) non-executive members
  and of an independent non-executive member of the Board, who chairs its meetings and has an
  established experience in accounting and auditing issues.
- The present composition of the Audit Committee includes the following three (3) members:
  - Sotirios Filos, independent non-executive member (with an established adequate knowledge of accounting and auditing issues).
  - Christos Mistriotis, independent non-executive member.
  - Anastasios Tsoufis, independent non-executive member.

The Audit Committee during the year 2014 held four meetings.

### 7. Comments

The Company is studying the newly introduced by the Greek Code of Corporate Governance (GCCG), (October 2013) optimum practices, indicatively, as to the following:

- 1.a. Policy of diversity as to the composition of the Board and the senior executive officers,
- β. Representation percentage of each gender.
- 2. Special reference to policies that have to be applied to transactions of the Company's subsidiaries with related parties, as well as
- Particular practices referring to the disclosure of Board members fees,

in order to examine their applicability in the future.

The present Corporate Governance Statement was drawn up by the company's Board of Directors, in compliance with the stipulations of article 43a case d' of Codified Law 2190/1920, as amended and in force by Law 3873/2010.

### EXPLANATORY REPORT OF THE BOARD OF DIRECTORS

(pursuant to article 11a of Law 3371/2005 in conjunction to article 4 paragraphs 7 & 8 of Law 3556/2007)

The present explanatory Report of the Board of Directors for the year 2014 contains detailed information regarding the issues of paragraph 1 of article 11a of Law 3371/2005 (in conjunction to paragraphs 7 & 8 of article 4 of Law 3556/2007).

### 1. Structure of the Company's Share Capital

The Company's Share Capital amounts  $\in$  31.489.780 divided into 23.154.250 Common Registered Shares of  $\in$  1,36 par value each. All the Company's Shares are common, registered, voting and listed for trading in the Athens Stock Exchange Market and have all the rights and obligations defined by Law.

### 2. Limits on transfer of Company shares

The Company shares are transferred as provided by Law. The Articles of Association provide no restrictions regarding their transfer.

### 3. Significant direct or indirect holdings in the sense of articles 9 to 11 of Law 3556/2007

On 31.12.2014, INTRACOM HOLDINGS holds a percentage of 61,76% of the Company's share capital. No other natural or legal person possesses more than 5% of its share capital.

### 4. Shares conferring special control rights

None of the Company shares carry any special control rights.

### 5. Limitations on voting rights

The Company's Articles of Association make no provision for any limitations on voting rights.

## 6. Agreements among Company Shareholders entailing limitations on the transfer of shares or on the exercise of voting rights

The Company is not aware of any agreements among its shareholders, entailing limitations on the transfer of its shares or on the exercise of its voting rights.

## 7. Rules for the appointment and substitution of members of the Board of Directors and for the amendment of the Company's Articles of Association

The Board of Directors elects its members in substitution of members that resigned, died or lost their status in any other way. This appointment is possible provided that the replacement of these members is not possible by alternate members who may have been elected by the General Meeting. The above election by the Board of Directors shall be taken by the remaining members, if at least three (3), and is valid for the remaining tenure of the member being replaced. The decision of the election is submitted to the publicity of article 7b of Codified Law 2190/1920, as currently in force and notified by the Board of Directors at the immediately next General Meeting, which can replace the elected members, even if no related topic has been written on the agenda.

In case of resignation, death, or loss of status in any other way of a member or members of the Board of Directors, the remaining members may continue to manage and represent the Company without the substitution of missing members in accordance with the preceding paragraph, provided that their number is more than half of the members, as they were before the occurrence of these events. In each case the members may not be less than three (3).

In any case, the remaining Board members, regardless of their number, can proceed to convening the General Meeting for the sole purpose of electing a new Board of Directors.

# 8. Competence of the Board of Directors or of certain of its members for the purchase of own shares – stock options on shares

The Board of Directors has been authorized, within the context of the decision of the Annual General Meeting

held on 12.03.2012, to purchase own shares up to 10% of the total shares of the Company, pursuant to article 16 of Codified Law 2190/1920, at a maximum purchase price of five (5,00) euros per share and at a minimum of ten (0,10) cents per share.

Pursuant to the above decision purchases would take place within twenty-four (24) months from the date of the Extraordinary General Meeting of 12.03.2012. Eventually there was no purchase, relative to the above decision and therefore it is considered closed.

There is no decision of the Shareholders General Meeting in effect, for offering stock options on Company's shares to persons mentioned in paragraph 13 of article 13 of Codified Law 2190/1920, as in force.

# 9. Significant Company agreements put in force, amended or terminated in the event of a change in the control of the Company, following a public offer

There are no agreements which are put in force, amended or terminated in the event of a change in the control of the Company, following a public offer.

# 10. Agreements with members of the Board of Directors or employees of the Company regarding compensation fees

The Company has made no agreements with members of its Board of Directors or its employees providing for the payment of compensation fees, especially in the case of resignation or dismissal without good reason, or termination of their period of office or employment due to a public offer.

Peania, March 19th 2015

### The Company's Board of Directors

The declarants

THE CHAIRMAN OF THE B.o.D.

D. X. Klonis

THE A' VICE CHAIRMAN OF THE B.o.D.

MANAGING DIRECTOR

D. S. Theodoridis

P. K. Souretis

THE MEMBERS

C. S. Kokkalis

D. A. Pappas

Ch. K. Kallis

G. S. Koliastasis

Ch. D. Mistriotis

S. S. Kokkalis

S. N. Filos

A. M. Tsoufis



### INDEPENDENT AUDITOR'S REPORT

To the shareholders of "INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS"

### Report on the Separate and Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of "INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS", which comprise the separate and consolidated statement of financial position as of 31 December 2014, the separate and consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal controls as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's system of internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the accompanying separate and consolidated financial statements present fairly, in all material respects, the financial position of the Company "INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS" and its subsidiaries, as of 31 December 2014, and of their financial performance and their cash flows for the year then ended in accordance with the International Financial Reporting Standards, as adopted by the European Union.

### Report on Other Legal and Regulatory Requirements

- a) The Report of the Board of Directors includes a corporate governance statement, which provides all information set out in paragraph 3d article 43a of c.L. 2190/1920.
- b) We verified the consistency and the correspondence of the content of the Report of the Board of Directors with the accompanying separate and consolidated financial statements, under the legal frame of the articles 43a, 108 and 37 of c.L. 2190/1920.



Athens, 20 March 2015

MARIA N. CHARITOU

Certified Public Accountant Auditor Institute of CPA (SOEL) Reg. No. 15161

Associated Certified Public Accountants s.a. member of Crowe Horwath International 3, Fok. Negri Street - 112 57 Athens, Greece Institute of CPA (SOEL) Reg. No. 125



# ANNUAL FINANCIAL STATEMENTS OF THE PARENT COMPANY AND THE GROUP

(FOR THE YEAR JANUARY 1st TO DECEMBER 31st 2014)

These financial statements have been translated from the original statutory financial statements that have been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document.



#### **Statement of Financial Position** 1.

		GRO	UP	COMI	PANY
ASSETS	Note	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Non-current assets					
Goodwill	7.1	2.926.597	2.926.597	326.268	326.268
Other intangible assets	7.2	336.721	395.309	306.955	391.710
Property, plant and equipment	7.3	62.047.029	35.997.989	30.658.306	32.125.959
Investment property	7.4	12.922.987	11.319.510	8.687.855	8.254.213
Investment in subsidiaries	7.5	-	-	13.790.903	10.756.703
Investment in associates (consolidated using the equity method)	7.6	890.193	538.205	500.697	229.237
Available-for-sale financial assets	7.7	700.394	9.149.873	700.394	9.149.873
Trade and other receivables	7.8	1.829.131	288.348	4.672.462	4.825.349
Deferred income tax assets	7.9	2.264.997	2.128.490	1.785.734	1.985.342
	,	83.918.049	62.744.321	61.429.574	68.044.654
Current assets			_		
	7.10	12 007 102	11 ((0 471	9 E77 202	( 082 E(7
Inventories  Construction contracts	7.10 7.11	13.887.183	11.669.471	8.576.392 35.141.879	6.983.567
	7.11	35.354.498	20.881.982	35.141.879	20.825.580
Trade and other receivables	7.8	82.666.320	80.808.258	81.269.942	69.743.543
Financial assets at fair value through profit and loss Current income tax assets	7.12	178.967	223.171 3.449.100	178.967 5.977.044	223.171 2.969.018
	7.13	6.616.937	39.249.100		
Cash and cash equivalents	7.13	25.747.722 164.451.628	156.281.054	7.073.970 138.218.193	13.890.320 114.635.199
					402 (20 022
Total assets		248.369.677	219.025.375	199.647.767	182.679.853
EQUITY					
Capital and reserves attributable to the Parent's equity holders					
Share capital	7.14	65.573.476	65.573.476	65.573.476	65.573.476
Fair value reserves	7.14	(5.767.520)	(3.170.630)	(5.046.175)	(2.458.449)
Other reserves	7.16	15.973.532	17.868.549	15.938.694	17.823.442
Retained earnings		(14.980.850)	(17.463.600)	(6.688.979)	(10.067.986)
Teamed carmings		60.798.637	62.807.795	69.777.017	70.870.483
Non-controlling interests		1.305.380	2.273.211		-
Total equity		62.104.018	65.081.006	69.777.017	70.870.483
LIABILITIES					
Non-current liabilities					
Borrowings	7.17	41.657.300	28.551.944	13.103.758	736.741
Provisions for retirement benefit obligations	7.18	1.108.790	1.184.320	798.116	904.756
Grants	7.19	60.983	67.411	60.983	67.411
Long-term provisions for other liabilities and charges	7.20	-	35.000	-	-
Trade and other payables	7.21	394.623	3.350.000	394.623	3.350.000
		43.221.695	33.188.675	14.357.480	5.058.908
Current Liabilities					
Trade and other payables	7.21	107.282.732	80.450.698	84.133.009	71.136.635
Borrowings	7.17	32.622.029	37.489.977	27.857.471	32.884.859
Construction contracts	7.11	2.417.030	1.843.295	2.800.617	2.069.224
Current income tax liabilities		307.894	401.745	307.894	89.766
Short-term provisions for other liabilities and charges	7.20	414.281	569.979	414.281	569.979
		143.043.964	120.755.694	115.513.270	106.750.462
Total liabilities		186.265.660	153.944.369	129.870.751	111.809.370
Total Equity and Liabilities		248.369.677	219.025.375	199.647.767	182.679.853

<sup>(\*)</sup> Adjustments due to the adoption of the new standard IFRS 11 & merger of subsidiary (Note 7.35) The accompanying notes constitute an integral part of the Annual Financial Statements



### 2. Statement of Comprehensive Income

(Amounts in Euro)		GRO	UP	COMPANY		
Continuing operations	Note	01.01 - 31.12.2014	01.01 - 31.12.2013	01.01 - 31.12.2014	01.01 - 31.12.2013 (*)	
Sales	7.23	153.393.561	109.564.700	146.101.519	94.790.905	
Cost of goods sold	7.24	(130.488.625)	(103.052.276)	(122.896.223)	(90.730.967)	
Gross profit		22.904.936	6.512.424	23.205.296	4.059.939	
Administrative expenses	7.24	(15.229.491)	(15.372.939)	(13.370.295)	(12.693.354)	
Other income	7.25	1.601.519	570.756	1.698.978	913.107	
Other expenses	7.26	-	(1.314.747)	-	(1.314.747)	
Other gains/(losses) - net	7.27	(1.950.319)	(8.844.051)	(1.879.045)	(8.857.894)	
Operating results		7.326.645	(18.448.555)	9.654.934	(17.892.950)	
Finance income	7.28	1.839.698	548.110	1.761.295	352.678	
Finance expenses	7.28	(8.085.441)	(6.878.885)	(7.837.757)	(6.490.544)	
Finance cost - net		(6.245.743)	(6.330.775)	(6.076.462)	(6.137.866)	
Profit/(losses) from associates Profit/(losses) before taxes		(72.880) 1.008.023	(55.174)	3.578.472	(24.030.816)	
	7.29				· · · · ·	
Income tax expense Profit/(losses) net of taxes from continuing operations	7.29	(566.584) 441.440	1.640.100 (23.194.405)	(710.358) 2.868.114	2.068.221 (21.962.595)	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			( ,		(,	
Discontinued operations						
Profit/(losses) for the period from discontinued operations			154.175	-	-	
Profit/(losses) for the period (from continuing and discontinued operations)		441.440	(23.040.231)	2.868.114	(21.962.595)	
Other comprehensive income net of taxes:						
Amounts which may be transferred to results						
Available-for-sale financial assets - Fair value (losses)/profit		(3.376.148)	(1.162.821)	(3.376.148)	(1.162.821)	
Available-for-sale financial assets - Transfer to results		857.297	-	857.297	-	
Currency translation differences		(78.060)	(95.661)	(68.876)	(101.932)	
Amounts which are not transferred to results						
Actuarial (losses)/gains after deferred taxes		(75.209)	(14.548)	(37.205)	(8.341)	
Other comprehensive income net of taxes		(2.672.119)	(1.273.030)	(2.624.931)	(1.273.095)	
Total comprehensive income net of taxes		(2.230.679)	(24.313.261)	243.183	(23.235.689)	
Profit/(losses) for the period attributable to :						
Owners of the Parent						
Profit/(losses) for the period from continuing operations		535.966	(22.983.915)	2.868.114	(21.962.595)	
Profit/(losses for the period from discontinued operations		-	158.177	-	-	
Profit/(losses for the period attributable to owners of the Parent  Non-controlling interests		535.966	(22.825.738)	2.868.114	(21.962.595)	
(Losses)/profit for the period from continuing operations		(94.526)	(210.490)	_	-	
(Losses)/profit for the period from discontinued operations		-	(4.003)	-	-	
(Losses)/profit for the period attributable to non-controlling interests		(94.526)	(214.493)	-	-	
•		441.440	(23.040.231)	2.868.114	(21.962.595)	
Total comprehensive income net of taxes						
Attributable to:  Owners of the Parent						
Total comprehensive income from continuing operations		(2.119.812)	(24.253.805)	243.183	(23.235.689)	
Total comprehensive income from discontinued operations		(2.117.012)	158.177	243.103	(23.233.009)	
Total comprehensive income attributable to owners of the Parent		(2.119.812)	(24.095.628)	243.183	(23.235.689)	
Non-controlling interests			(======================================		(20120000)	
Total comprehensive income from continuing operations		(110.867)	(213.630)	-	-	
Total comprehensive income from discontinued operations			(4.003)	-	-	
Total comprehensive income attributable to non-controlling interests		(110.867)	(217.633)	-	-	
			(24.313.261)	243.183	(23.235.689)	
		(2.230.679)				
Earnings/(losses) per share		(2.230.679)				
Basic:	730		0.0024	0.1220	.0 0495	
Basic: From continuing operations	7.30 7.30	0,0231	-0,9926 0,0068	0,1239	-0,9485	
Basic:	7.30 7.30		-0,9926 0,0068 - <b>0,9858</b>	0,1239 - 0,1239	-0,9485 - -0,9485	

<sup>(\*)</sup> Adjustments due to the adoption of the new standard IFRS 11 & merger of subsidiary (Note 7.35) The accompanying notes constitute an integral part of the Annual Financial Statements



### 3.a Statement of Changes in Equity - Group

(Amounts in Euro)

	Note	Ordinary Share Capital	Fair Value Reserves	GROUP Other Reserves	Retained Earnings	Non-controlling interests	Total Equity
Balance at 1 January 2013		65.573.476	(1.911.964)	17.864.233	5.968.594	2.304.541	89.798.880
Net losses for the period			-	-	(22.825.738)	(214.493)	(23.040.231)
Available-for-sale financial assets - Fair value (losses)/profit	7.15	-	(1.162.821)	-	-	-	(1.162.821)
Currency translation differences	7.15	=	(101.027)	=	494	(309)	(100.843)
Actuarial (losses)/gains		=	=	(11.717)	-	(2.831)	(14.548)
Transfer to results			5.182	-	-	=	5.182
Total comprehensive income		-	(1.258.666)	(11.717)	(22.825.244)	(217.633)	(24.313.261)
Increase of subsidiary' share capital with an increase in the interest held		-	-	-	(316.325)	316.325	-
Expenses of subsidiary's share capital increase Deferred tax imposed on the expenses of a subsidiary's share		-	-	-	(17.700)	(8.550)	(26.250)
capital increase		-	-	-	4.602	2.223	6.825
Acquisition of control over a subsidiary		-	-	-	-	(49.557)	(49.557)
Change of interest held in subsidiary		-	-	2.500	(46.138)	(156.362)	(200.000)
Disposal of subsidiary Impact of change of interest held by a subsidiary in a joint venture		-	-	-	(217.855)	82.223	82.223 (217.855)
Transfer from other income to retained earnings	7.16	-	-	13.533	(13.533)		(217.855)
Balance at 31 December 2013	7.10	65.573.476	(3.170.630)	17.868.549	(17.463.600)		65.081.006
balance at 51 December 2015		03.373.470	(3.170.030)	17.808.349	(17.403.000)	2.273.211	05.061.000
Balance at 1 January 2014		65.573.476	(3.170.630)	17.868.549	(17.463.600)	2.273.211	65.081.006
Net profit for the period		-	-	-	535.966	(94.526)	441.440
Available-for-sale financial assets - Fair value (losses)/profit	7.15	-	(3.376.148)	-	-	-	(3.376.148)
Currency translation differences	7.15	-	(78.039)	-		(20)	(78.060)
Actuarial (losses)/gains		-	-	(58.889)	-	(16.320)	(75.209)
Available-for-sale financial assets - Transfer to results	7.15	-	857.297	-	-	-	857.297
Total comprehensive income		-	(2.596.890)	(58.889)	535.966	(110.867)	(2.230.679)
Foundation of subsidiary						966.000	966.000
Expenses of subsidiaries' share capital increase		-	-	-	(20.860)	-	(20.860)
Change of interest held in subsidiaries				11.414	58.723	(1.773.811)	(1.703.675)
Withdrawal from joint operations		-	-	-	12.226	-	12.226
Adjustment		-	-	-	49.153	(49.153)	-
Transfer from other income to retained earnings	7.16			(1.847.542)	1.847.542		
Balance at 31 December 2014		65.573.476	(5.767.520)	15.973.532	(14.980.850)	1.305.380	62.104.018



(1.348.875)

1.847.542

(6.688.979)

12.226

(1.847.542)

15.938.694

(1.348.875)

12.226

69.777.017

### 3.b Statement of Changes in Equity - Company

Acquisition from minority of interest held in merged subsidiary

Transfer from other income to retained earnings

Withdrawal from joint operations

Balance at 31 December 2014

(Amounts in Euro)

		COMPANY					
	Note	Ordinary Share Capital	Fair Value Reserves	Other Reserves	Retained Earnings	Total Equity	
Balance at 1 January 2013 as published		65.573.476	(1.193.695)	17.831.782	6.784.288	88.995.851	
Adoption of IFRS 11 (*)		-	-	-	4.863.334	4.863.334	
Merger of subsidiary (*)			-	-	484.267	484.267	
Balance at 1 January 2013		65.573.476	(1.193.695)	17.831.782	12.131.888	94.343.452	
Net losses for the period			-	-	(21.962.595)	(21.962.595)	
Available-for-sale financial assets - Fair value (losses)/profit	7.15	-	(1.162.821)	-	-	(1.162.821)	
Currency translation differences	7.15	-	(101.932)	-	-	(101.932)	
Actuarial (losses)/gains			-	(8.341)	-	(8.341)	
Total comprehensive income		-	(1.264.754)	(8.341)	(21.962.595)	(23.235.689)	
Expenses of merged subsidiary's share capital increase		-	-	-	(26.250)	(26.250)	
The imposed on them deferred tax posted in equity Impact of change of interest held by merged subsidiary in a		-	-	-	6.825	6.825	
joint operations			-	-	(217.855)	(217.855)	
Balance at 31 December 2013		65.573.476	(2.458.449)	17.823.442	(10.067.986)	70.870.483	
Balance at 1 January 2014		65.573.476	(2.458.449)	17.823.442	(10.067.986)	70.870.483	
Net profit for the period			-	-	2.868.114	2.868.114	
Available-for-sale financial assets - Fair value (losses)/profit	7.15	-	(3.376.148)	-	-	(3.376.148)	
Currency translation differences	7.15	-	(68.876)	-	-	(68.876)	
Actuarial (losses)/gains		-	-	(37.205)	-	(37.205)	
Available-for-sale financial assets - Transfer to results	7.15		857.297	-	-	857.297	
Total comprehensive income			(2.587.726)	(37.205)	2.868.114	243.183	

65.573.476

(5.046.175)

7.16

<sup>(\*)</sup> Adjustments due to the adoption of the new standard IFRS 11 & merger of subsidiary (Note 7.35) The accompanying notes constitute an integral part of the Annual Financial Statements



### 4. Statement of Cash Flows

(Amounts in Euro)		GROUP		COMPANY	
	Note	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Cash flows from operating activities					
Profit/(losses) for the Period		441.440	(23.040.231)	2.868.114	(21.962.595)
Adjustments for: Taxes		566.584	(1.639.605)	710.358	(2.068.221)
Depreciation of property, plant & equipment		2.542.211	2.404.112	2.301.633	2.242.039
Amortisation of intangible assets		115.343	110.294	111.003	108.170
Depreciation of investment property		24.625	4.925	24.625	4.925
Impairment of assets	7.07	376.137	(411.450)	376.137	(51.712)
Gains/ (losses) from disposal of PPE Gains/ (losses) from disposal of investment property	7.27 7.27	13.519 (9.932)	(411.459)	27.127 (9.932)	(51.712)
Gains/ (losses) from disposal of software	7.27	(3.332)	(162)	(3.332)	1.639
Fair value gains/ (losses) of other financial assets at fair value through profit or loss	7.27	44.204	54.983	44.204	54.983
Gains / (losses) from disposal of financial assets available for sale	7.27	757.584	(53.087)	757.584	(53.087)
Gains / (losses) from disposal of subsidiaries or interests to minority	7.27	-	(150.966)	(400)	(91.426)
Gains / (losses) from disposal of associates Interest income	7.27 7.28	(1.839.698)	165.106 (548.834)	(1.761.295)	114.310 (352.678)
Interest expense	7.28	8.085.441	6.879.702	7.780.710	6.490.544
Dividend income	7.25	-	(96)	-	(96)
Depreciation of grants received	7.25	(6.428)	(9.070)	(6.428)	(9.070)
Impairment of doubtful debts	7.27	758.675	8.056.876	674.192	7.886.555
Provision for inventory impairment Currency translation differences	7.27	16.945	995.742 25.592	7.057	995.742 3.051
Share of profit from associates	7.6	72.880	55.174	7.037	5.051
Cash flows from operating activities before changes in the working capital		11.959.528	(7.101.001)	13.904.688	(6.686.925)
Changes in working capital:					
(Increase) / decrease of inventories		(2.217.711)	(107.455)	(1.592.824)	379.003
(Increase) / decrease of receivables		(16.386.742)	6.116.020	(23.240.709)	(152.640)
Increase / (decrease) of payables		23.337.722	9.916.058	7.621.721	17.248.268
Increase / (decrease) of provisions		(190.698)	186.391	(155.699)	151.393
Increase / (decrease) of retirement benefit obligations		(177.156)	(8.056)	(156.917)	(12.672) 17.613.353
		4.365.415	16.102.958	(17.524.427)	17.013.353
Cash flows from operating activities		16.324.943	9.001.956	(3.619.738)	10.926.428
Interest paid		(8.085.441)	(6.879.702)	(7.780.710)	(6.490.544)
Income tax paid  Net cash generated from operating activities		(3.944.167) 4.295.335	(678.393) 1.443.861	(3.293.388)	(69.698) 4.366.185
receion generales nom operaning activities		112501000	1110.001	(11050,050)	10001100
Cash flows from investing activities					
Purchase of property, plant and equipment	7.3 7.4	(29.719.751) (1.177.904)	(4.814.886)	(1.995.155)	(852.216)
Purchase of investment property  Purchase of intangible assets	7.2	(33.333)	(25.427)	(25.331)	(23.804)
Disposal of property, plant & equipment		216.127	3.419.682	259.519	537.175
Disposal of investment property		40.930	-	40.930	-
Disposal of intangible assets		-	2.750	-	1.267
Purchase of financial assets available for sale		2 700 207	(5.804.420)		(5.804.420)
Disposal of financial assets available for sale Disposal of subsidiaries		2.799.386	90.890	2.799.386	91.426
Disposal of interest held in subsidiaries to minority		42.000	70.070	42.000	21.120
Disposal of associates	7.6	-	183.000	-	183.000
Acquisition of interest in subsidiaries	7.5	(396.800)	(200.000)	(396.800)	(200.000)
Contribution to the share capital of subsidiaries	7.5	-	-		(100.000)
Foundation of new subsidiaries Foundation of new associates	7.5 7.6	(433.460)	-	(1.521.000) (271.460)	-
Dividends received	7.0	(433.400)	96	(271.400)	96
Interest received		1.839.698	548.834	1.761.295	352.678
Net cash used in investing activities		(26.823.106)	(6.599.482)	693.385	(5.814.800)
Cash flows from financing activities					
Share of minority shareholders in the foundation of subsidiaries		966.000	-	-	-
Expenses of subsidiaries' share capital increase		(20.860)	(26.250)	-	(26.250)
Proceeds from borrowings		21.324.476	22.672.299	18.272.800	8.825.720
Repayment of borrowings		(13.065.347)	(4.347.420)	(10.922.227)	(4.063.440)
Repayments of finance lease obligations Currency translation differences of foreign associates	7.6	(105.657) 8.593	(171.277) (10.032)	(94.872)	(149.362)
Currency translation differences of foreign subsidiaries & branches	7.0	(78.060)	(95.661)	(68.876)	(101.932)
Net cash used in financing activities		9.029.146	18.021.658	7.186.825	4.484.736
Net (decrease)/ increase in cash & cash equivalents		(13.498.625)	12.866.036	(6.813.625)	3.036.122
Cash and cash equivalents (50%) of a subsidiary at the date the control was acquired		-	11.971.009	-	-
Cash and cash equivalents of discontinued operations <sup>(1)</sup>		(2.725)	-	(2.725)	-
Cash and cash equivalents at the beginning of the year		39.249.071	14.412.026	13.890.320	10.854.199
Cash and cash equivalents at the end of the year		25.747.722	39.249.071	7.073.970	13.890.320



### From discontinued operations:

	31.12.2014	31.12.2013
Net cash generated from operating activities	-	(9.057)
Net cash used in financing activities	-	(494)
Total cash flows		(9.550)

<sup>(\*)</sup> Adjustments due to the adoption of the new standard IFRS 11 & merger of subsidiary (Note 7.35)

(1) For the year 2014 they relate to cash and cash equivalents of a joint operations from which a subsidiary withdrew The accompanying notes constitute an integral part of the Annual Financial Statements



# 5. Notes to the Annual Financial Statements as of December 31st 2014 (Parent Company and Group)

### 5.1. General Information

The annual financial statements consist of the separate financial statements of «INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS» (the "Company") and the consolidated financial statements of the Company and its subsidiaries (the "Group") for the year ended 31 December 2014, drawn up in accordance with the International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board (IASB).

«INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS» (d.t. «INTRAKAT») is the parent company of the group domiciled in Greece. Its registered office is at the 19th km Peania-Markopoulou Ave., Peania Attikis, Greece P.O. 190 02.

The Company's shares are listed on the Athens Stock Exchange.

The annual financial statements for the year ended on December 31st 2014 were approved by the Board of Directors on March 19th, 2015.

### 5.2. Scope of Activity

INTRAKAT was founded in 1987, is a Greek Societe Anonyme with General Electronic Commercial Registry No: 408501000, (former companies registration No: 16205/06/B/87/37).

The Group's activity is focused mainly into two fields: construction (including telecommunications and optical fiber networks) and steel structures.

The construction activity is expanding in all contemporary fields of public and private projects and until today the Parent company as well as the joint-ventures/joint operations in which it participates have materialized significant projects such as office buildings, industrial buildings, hospitals, airport expansions, motorway infrastructures, athletic projects, railway projects, hotels, telecommunication projects and natural gas infrastructure projects.

The Parent company holds the upper (7th) grade Contractors Certificate of the Registry of Contractors' Enterprises (Ministry of Infrastructure, Transport and Networks) for all categories of projects.

Development in the field of steel structures is realized through the Company's factory unit, situated on a privately owned plot in Larissa, Yannouli, measuring 125.000 m² (25.000 m² indoor space), that provides a series of services including the design, study, development, industrialization and installation (erection) of complex steel and electromechanical structures.

At the same time INTRAKAT Group expands its activity in the fields of environmental projects (administration of natural resources and green development projects) and renewable energy sources (integrated solutions of study, installation and maintenance of solar and wind parks), while significant is its presence abroad, where through its subsidiaries in Romania and Cyprus and through its branch offices in Albania, Syria, Poland and Bulgaria, it implements various building projects and telecommunication infrastructure projects.

### 5.3 Basis of preparation of the annual financial statements

The annual separate and consolidated financial statements for the year ended 31 December 2014 (hereinafter the «financial statements») have been prepared under the historical cost convention, except for the available-for-sale financial assets, the financial assets at fair value through profit or loss valuated at fair value, the going concern principle and are in accordance with the International Financial Reporting Standards (IFRS), as those have been issued by the International Accounting Standards Board (IASB), as well as with their Interpretations, as issued by the International Financial Reporting Interpretations Committee (IFRIC) and approved by the European Union.

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates and the exercise of Management's judgement in the process of applying the accounting policies. Moreover, the use of estimates and assumptions is required that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of preparation of the financial statements and the reported income and expense amounts during the reporting period. Although these estimates are based on the best possible knowledge of management with respect to the current conditions and activities, the actual results may eventually differ from these estimates.

The accounting principles applied in the preparation of the financial statements of the subsidiaries and associates, as well as those of the joint ventures, are uniform to those adopted by the Company.

The accounting principles used for the preparation of the financial statements are consistent with those used for the preparation of the annual financial statements of the previous year.



Furthermore, all amended standards and interpretations effective from January 1st 2014 have been taken into consideration to the extent they are applicable.

### 5.4 New standards, amendments and interpretations

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning from January  $1^{\rm st}$  2014 or subsequently. The impact of the application of these new standards, amendments and interpretations is set out below.

### Standards and Interpretations mandatory for the current financial year 2014

#### - Group of standards regarding consolidation and joint arrangements

In May 2011 the IASB published three new standards, IFRS 10 «Consolidated Financial Statements», IFRS 11 «Joint Arrangements» and IFRS 12 «Disclosures of Interests in Other Entities» and amended IAS 27 «Separate Financial Statements» and IAS 28 «Investments in Associates and Joint Ventures». The above standards and amendments are mandatory for the current financial year. The main provisions are:

#### IAS 27 (amended) «Separate Financial Statements»

This standard was published concurrently with IFRS 10 «Consolidated Financial Statements». The two standards replace IAS 27 «Consolidated and Separate Financial Statements». The amended IAS 27 defines accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. The standard requires from the entity that draws up separate financial statements to account for investments at cost or according to IAS 39 or IFRS 9 «Financial Instruments».

### - IAS 28 (amended) «Investments in Associates and Joint Ventures»

IAS 28 «Investments in Associates and Joint Ventures» replaces IAS 28 «Investments in Associates». The purpose of this standard is to define the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, as these are defined in IFRS 11 «Joint Arrangements».

### IFRS 10 «Consolidated Financial Statements»

IFRS 10 establishes the principles for presenting and drawing up the consolidated financial statements, when an entity controls one or more other entities. IFRS 10 replaces the consolidation requirements that were included in IAS 27 «Consolidated and Separate Financial Statements» and in IFRIC 12 «Consolidation — Special Purpose Entities». IFRS 10 is based on the existing principles, specifying the concept of control as the determining factor in whether an entity should be included in the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control, where this is difficult to assess.

### - IFRS 11 «Joint Arrangements»

IFRS 11 replaces IAS 31 «Interests in Joint Ventures» and IFRIC 13 «Jointly Controlled Entities — Non-Monetary Contributions by Venturers». IFRS 11 provides a more realistic treatment of joint arrangements focusing on the rights and obligations, rather than on their legal status. The types of arrangements are limited to two: jointly controlled operations and joint ventures. The proportional consolidation method is no longer allowed. Participants in joint ventures must apply the equity consolidation method. Entities that participate in jointly controlled operations apply a similar accounting treatment to the one currently applied by participants in jointly controlled assets or operations. In addition, the standard provides clarifications related to participants in joint arrangements, where there is no joint control.

The application of this standard does not change the equity and results of the Group. The changes in the financial position and results of the Company for the comparative periods are presented in note 7.35.

### - IFRS 12 «Disclosures of Interests in Other Entities»

IFRS 12 refers to the disclosure requirements for an entity, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, the risks and the financial impacts associated with an entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity has the option to provide any or all of the above disclosures without being required to apply IFRS 12 in its entirety, or IFRS 10 or 11 or the amended IAS 27 or 28.



### - Amendments to IFRS 10, IFRS 11 and IFRS 12 - Transition guidance

The amendments were issued by IASB on 28 June 2012 and provide further relief regarding the transition to IFRS 10, IFRS 11 and IFRS 12, limiting the requirement to provide comparative information only for the immediately prior comparative period. For the disclosures regarding unconsolidated structured entities, the amendments remove the requirement to present comparative information for periods prior to the first application of IFRS 12.

### - Amendments to IFRS 10, IFRS 12 and IAS 27 - Consolidation Exceptions for Investment Entities

These amendments issued by IASB on 31 October 2012, provide an exception to the consolidation requirements for Investment Entities and instead they require Investment Entities to present their investments in subsidiaries as a net investment measured at fair value through profit or loss.

## - IAS 32 (Amendment) «Financial Instruments: Presentation» και IFRS 7 (Amendment) «Financial Instruments: Disclosures - Offsetting financial assets and financial liabilities»

The amendment to IAS 32 relates to the application instructions of the standard, regarding the offsetting of a financial asset and a financial liability and the amendment to IFRS 7 to the related disclosures.

### - IAS 36 (Amendment) «Impairment of Assets - Recoverable Amount Disclosures for Non-Financial Assets»

The amendment introduces additional disclosures about the recoverable amount of impaired assets, provided this amount is based on fair value less costs of disposal. The amendment is effective for annual periods beginning on or after 1 January 2014.

## - IAS 39 (Amendment) «Financial Instruments: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting»

The amendment permits the continuation of hedge accounting in a situation where a derivative that has been designated as hedging instrument, is novated to be cleared by a new central counterparty as a result of laws or regulations, provided certain criteria are met.

## Standards and interpretations mandatory for subsequent periods that have not been early adopted by the Company and the Group

The following new standards, amendments and interpretations have been issued but are mandatory for subsequent periods. The Company and the Group have not early adopted the following standards and are in the process of assessing their impact on the financial statements.

### - IFRIC 21 «Levies»

Effective for annual periods beginning on or after 17 June 2014.

This interpretation defines the accounting for liabilities to pay levies imposed by the government, other than income taxes. The interpretation clarifies that the obligating event that should give rise to a liability to pay a levy (one of the criteria for the recognition of a liability under IAS 37) is the activity described in the relevant legislation that triggers the payment of the levy. The interpretation may have as a result the recognition of the liability later than is currently the case, particularly in relation to levies imposed as a result of conditions that apply to a specific date.

### - IAS 19 (Amendment) «Employee Benefits» - «Employee Contributions»

The amendment clarifies how contributions from employees or third parties related to service should be attributed to periods of service. Furthermore, it allows a practical solution, if the contributions are independent of the number of years of service. The amendment is effective for annual periods beginning on or after 1 July 2014 and has not yet been adopted by the European Union.

### - IFRS 9 «Financial Instruments»

On 24 July 2014, IASB issued the final version of IFRS 9 which includes the classification and measurement, the impairment and hedge accounting. The standard is going to replace IAS 39 as well as all other earlier versions of IFRS 9. The financial assets are measured at amortized cost, at fair value through profit or loss, or at fair value through other comprehensive income, based on the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Apart from the credit risk of the entity, the classification and measurement of financial liabilities has not changed in relation to the existing requirements. The Company and the Group are in the process of assessing the impact of IFRS 9 on its financial statements. IFRS 9 is mandatory for annual periodos beginning on or after 1 January 2018 and it has not yet been adopted by the European Union.



## - Amendments to standards that constitute part of the annual improvement program of IASB (International Accounting Standards Board)

The IASB, in the context of the annual improvements program, issued in December 2013 and in September 2014 the following cycles of limited amendments to existing standards. The following amendments are not expected to have a significant impact on the financial statements of the Company or the Group unless otherwise stated.

### Annual Improvements to IFRSs, 2010-2012 Cycle (effective for annual periods beginning on or after 1 July 2014)

The following amendments were issued by IASB on 12 December 2013 and describe the major changes incorporated to seven IFRS following the results of the 2010-12 cycle of the annual improvements project of the IASB. These changes have not yet been adopted by the European Union.

### - IAS 16 «Property Plant & Equipment»

The amendment clarifies that when an item of property, plant and equipment is revalued, the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount.

#### - IAS 24 «Related Party Disclosures»

The amendment clarifies that an entity providing "key management personnel" services to the reporting entity or to the parent of the reporting entity, is a related party of the reporting entity.

### IAS 38 «Intangible Assets»

The amendment clarifies that when an intangible asset is revalued, the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount.

### - IFRS 2 «Share-based Payment»

This improvement amends the definitions of "vesting condition" and "market condition" and adds definitions for "performance condition" and "service condition" (which were previously part of the definition of "vesting condition").

### - IFRS 3 «Business combinations»

The amendment clarifies that the contingent consideration classified as an asset or liability liability will be measured at fair value at each balance sheet date.

### - IFRS 8 «Operating Segments»

This amendment requires an entity to disclose the judgments made by management in applying the aggregation criteria to operating segments. In addition it clarifies that an entity shall only provide reconciliations of the total of the reportable segments' assets to the entity's assets if the segment assets are reported regularly.

### - IFRS 13 «Fair Value Measurement»

This amendment clarifies that issuing IFRS 13 and amending IFRS 9 and IAS 39 do not remove the ability to measure short-term receivables and payables with no stated interest rate at their invoice amounts without discounting, if the effect of not discounting is immaterial.

### Annual Improvements to IFRSs, 2011-2013 Cycle (effective for annual periods beginning on or after 1 July 2014)

The amendments of the 2011-2013 Cycle were issued by IASB on 12 December 2013, are effective for periods beginning on or after 1 July 2014 and were adopted by the European Union on 18 December 2014.

### - IAS 40 «Investment Properties»

This improvement clarifies that if a specific transaction meets the definition of both a business combination as defined in IFRS 3 «Business Combinations» and investment property as defined in IAS 40 «Investment Property», the separate application of both standards independently of each other is required.

### - IFRS 1 «First-time Adoption of International Financial Reporting Standards»

The amendment clarifies that an entity in the first financial statements under IFRS, has the option between applying an existing and valid IFRS or applying earlier a new or revised IFRS which is not yet



mandatory, provided that the new or revised IFRS allows for earlier application. An entity is required to apply the same version of IFRS to all periods covered by the first financial statements under IFRS.

#### IFRS 3 «Business Combinations»

This amendment clarifies that IFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

#### IFRS 13 «Fair Value Measurement»

This amendment clarifies that the scope of the portfolio exception defined in paragraph 52 of IFRS 13 includes all contracts accounted for within the scope of IAS 39 «Financial Instruments: Recognition and Measurement» or IFRS 9 «Financial Instruments», regardless of whether they meet the definition of financial assets or financial liabilities as defined in IAS 32 «Financial Instruments: Presentation».

Annual Improvements to IFRSs, 2012-2014 Cycle (effective for annual periods beginning on or after 1 July 2016)

The amendments of the 2012-2014 Cycle years issued by IASR on 25 September 2014 and have not be

The amendments of the 2012-2014 Cycle were issued by IASB on 25 September 2014 and have not been adopted by the European Union.

#### - IAS 1 «Presentation of Financial Statements - Disclosure Initiative»

The amendments to IAS 1 issued by IASB on 18 December 2014, clarify that materiality applies to the whole financial statements and that inclusion of information which is not material can obscure the usefulness of disclosures. Furthermore, the amendments clarify that entities should exercise their professional judgement in specifying as to where and in what order the information is presented in the disclosures to the Financial Statements.

### - IAS 16 and IAS 38 (Amendments) «Clarification of Acceptable Methods of Depreciation and Amortisation»

This amendment clarifies that the use of revenue-based methods are not suitable for calculating the depreciation of an asset and also clarifies that revenues are not considered an appropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This amendment is effective for annual periods beginning on or after 1 January 2016 and has not yet been adopted by the European Union.

### - IAS 16 and IAS 41 (Amendments) «Agriculture: Bearer Plants»

The amendments bring bearer plants, which are used solely to grow production, within the scope of IAS 16 so that they are accounted for in the same way as property, plant and equipment. These amendments are effective for annual periods beginning on or after 1 January 2016, with earlier application being permitted and have not yet been adopted by the European Union.

### IAS 19 «Employee Benefits»

The amendment clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.

### - IAS 27 (Amendment) «Separate Financial Statements - Equity Method in Separate Financial Statements»

The amendment to IAS 27 issued by IASB on 12 August 2014, allows an entity to use the equity method when accounting for its investments in subsidiaries, joint ventures and associates in the separate financial statements. This constitutes an accounting policy choice for each category of investments. The amendment is effective for annual periods beginning on or after 1 January 2016 and has not yet been adopted by the European Union.

### - IAS 34 «Interim Financial Reporting»

The amendment clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross - reference between the interim financial statements and wherever they are included within the interim financial report (e.g., Review Report or Risk Report). The IASB specified that the other information within the interim financial report must be available to users on the same terms and at the same time as the interim financial statements. If users do not have access to the other information in this manner, then the interim financial report is incomplete.



### - IFRS 5 «Non-current Assets Held for Sale and Discontinued Operations»

The amendment clarifies that changing from one disposal method to another (through sale or through distribution to the owners) should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is therefore no interruption of the application of the requirements in IFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification.

### IFRS 7 «Financial Instruments: Disclosures»

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset that has been derecognised. This affects the disclosures required by the standard. In addition, the amendment clarifies that the IFRS 7 disclosures relating to the offsetting of financial assets and financial liabilities are not required in the condensed interim financial report.

## - IFRS 10 (Amendment) «Consolidated Financial Statements» and IAS 28 (Amendment) «Investments in Associates and Joint Ventures» - Sales or contributions of assets between an investor and its associate/joint venture

The main consequence of the amendment issued by IASB on 11 September 2014, is that a full gain or loss should be recognised when a transaction includes a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction includes assets that do not constitute a business, even if these assets are housed in a subsidiary. The amendment is effective for annual periods beginning on or after 1 January 2016 and has not yet been adopted by the European Union.

### - IFRS 10, IFRS 12 and IAS 28 (Amendments) «Investment Entities: Applying the Consolidation Exceptions»

On 18 December 2014 the IASB issued amendments to IFRS 10, IFRS 12 and IAS 28 to address issues that have arisen in relation to the exemption from consolidation for investment entities. The amendments are effective for annual periods beginning on or after 1 January 2016, with earlier application being permitted and have not yet been adopted by the European Union.

### - IFRS 11 (Amendment) «Joint Arrangements» - Accounting for Acquisitions of Interests in Joint Operations

This amendment requires an investor to apply the acquisition method when acquiring an interest in a joint operation that is a 'business'. The amendment is effective for annual periods beginning on or after 1 January 2016 and has not yet been adopted by the European Union.

### - IFRS 14 «Regulatory Deferral Accounts»

On 30 January 2014 the IASB issued IFRS 14 «Regulatory Deferral Accounts».

The objective of IFRS 14 is to specify the financial reporting requirements for the "regulatory deferral accounts" balances that arise when an entity provides goods or services to customers at a price or rate that is subject to rate regulation by the state.

IFRS 14 permits an entity that is a first-time adopter of IFRS to continue to account, with minor changes, "regulatory deferral accounts" balances in accordance with the previous accounting standards, both in its first IFRS financial statements as well as in its subsequent financial statements. The balances and transactions of these accounts are presented separately in the statements of financial position, results and other comprehensive income, while specific disclosures are required. The new standard is effective for annual periods beginning on or after 1 January 2016 and has not yet been adopted by the European Union.

### - IFRS 15 «Revenue from Contracts with Customers»

On 28 May 2014 the IASB issued IFRS 15 «Revenue from Contracts with Customers» which is mandatory for annual periods beginning on or after 1 January 2017 and constitutes the new standard for the recognition of revenue.

IFRS 15 replaces IAS 18, IAS 11 and the interpretations IFRIC 13, IFRIC 15, IFRIC 18 and SIC 31.

The new standard specifies how and when an entity will recognise revenue and requires such entities to provide users of financial statements with more informative, relevant disclosures. The standard provides a single five-step model to be applied to all contracts with customers for the recognition of revenue. IFRS 15 has not yet been adopted by the European Union.



### 5.5 Segmental Reporting

A business segment is a distinctive part of an entity, engaged in providing an individual product or service or a group of related products or services that are subject to risks and returns that are different from those of other business segments. A geographical segment is a distinctive part of an entity engaged in providing products or services within a particular economic environment and is subject to risks and benefits that are different from those of parts operating in different economic environments.

The Group is engaged in the field of Constructions (Civil Engineer Projects and Steel Structures). Geographically the Group operates within the Greek territory, in countries of the European Community, in other European countries and Middle East.

#### 5.6 Consolidation

**Business Combinations and Subsidiaries:** Subsidiaries are all entities over which the Group has the power to govern their financial and operating policies, usually accompanied by a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are presently exercisable or convertible are considered when assessing whether the Parent company controls another entity. The Group also assesses existence of control where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date on which control ceases.

The acquisition method of accounting is used to account for the acquisition of subsidiaries. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. Acquisition related costs are expensed as incurred. Identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

If the business combination is achieved in stages, the fair value of the equity interest held by the Group in the acquiree is re-measured to fair value at the acquisition date.

Any contingent consideration to be transferred by the Group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

The difference between the consideration transferred and the fair value of the equity interest in the acquired subsidiary is recognized as goodwill. If the aggregate of the consideration transferred is less than the fair value of the net assets acquired, the difference is recognized in profit or loss.

The Company accounts for investments in subsidiaries in its separate financial statements at cost less impairment provisions. Furthermore, the acquisition cost is adjusted to reflect changes in the consideration arising from any changes to the contingent consideration.

Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

**Combinations of entities under joint control:** In transactions involving combinations of entities or businesses under joint control and are excluded from the scope of IFRS 3 "Business Combinations", the Group applies the pooling of interest method. For reasons of comparability of financial statements, comparative information is adjusted where necessary.

### <u>Transactions with non-controlling interest holders</u>

The Group accounts for transactions with non-controlling interest holders in the same manner it accounts for transactions with the major shareholders of the Group. For purchases carried out by holders of non-controlling interests, the difference between the consideration paid and the carrying amount of the subsidiary's equity interest acquired is recorded in equity. Gains or losses on disposals to non-controlling interest holders are also recorded in equity.

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the



purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, related amounts previously recognised in other comprehensive income are accounted for as if the Group had directly disposed of the related assets or liabilities, thus they are transferred to profit or loss.

**Joint ventures/Joint operations:** Prior to 1 January 2014, with the Group's operation in the purely construction sector through joint ventures / joint operations with other construction companies, new investments in joint operations were consolidated under the proportional consolidation method. According to this method the Group combines its share in the joint operations on a line-by-line basis in its financial statements.

Since 1.1.2014 the Group applies IFRS 11 "Joint Arrangements". The Group examined its interests in joint ventures executing projects which were consolidated with the proportional method and concluded that there is no grounds to include them with the equity method, as the joint ventures executing projecto are classified as "joint operations" under IFRS 11. Joint operations which were consolidated using the proportional method are now incorporated in the company's financial statements in accordance with the share of assets, liabilities, income and expenses set.

The Company recognises the portion of gains or losses on the sale of assets by the Company to the joint operations that is attributable to the other venturers. The Company does not recognise its share of profits or losses from the joint ventures that resulted from the purchase of assets by the Company from the joint operations until it resells the assets to an independent party. However, if a loss on such a transaction provides evidence of a reduction in the net realizable value of current assets or an impairment loss, the loss is recognised immediately.

Accounting policies of joint ventures have been changed where necessary to ensure consistency with the policies adopted by the Company.

**Associates**: Associates are legal entities over which the Group has significant influence, but no control, which generally applies when interest percentages range between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognised at cost. Investments in associates include goodwill (net of any impairments losses) identified on acquisition.

Under this method the Group's share of the post-acquisition profits or losses is recognised in the income statement and its share of post-acquisition movements in other comprehensive income is recognized in other comprehensive income. The cumulative post-acquisition changes affect the carrying value of investments in associates. Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the interest held in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. When the Group's share of losses in an associate exceeds its interest in the associate, the Group does not recognize further losses, unless the Group has made payments or has incurred further obligations on behalf of the associate.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognized in other comprehensive income is reclassified to profit or loss.

Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the Group.

The Company accounts for investments in associates in its separate financial statements at cost less impairment provisions, if any.



# 5.7 Group structure and methods of consolidating companies

The Group's structure on December 31st, 2014 is as follows:

COMPANY NAME	% of interest held	Consolidation method
INTRAKAT, Greece	Parent Company	
Joint operations		
<ul> <li>J/V INTRAKAT - ELTER (MAINTENANCE OF NORTH SECTOR), Greece</li> <li>J/V INTRAKAT - ATTIKAT (EGNATIA ROAD), Greece</li> </ul>	50,00% 50,00%	
- J/V INTRAKAT - ELTER (ALEXANDROUPOLI'S PIPE LINE), Greece	50,00%	
- J/V INTRAKAT - ELTER (XIRIAS PROJECT), Greece	50,00%	
- J/V INTRAKAT - ELTER (ARTA's DETOUR PROJECT), Greece	30,00%	
- J/V INTRAKAT-ELTER (PROJECT OF NATURAL GAS SCHOOL INSTALLATION), Greece	30,00%	
- J/V INTRAKAT - INTRACOM TELECOM (DEPA's TELECOMMUNICATION NETWORKS), Greece	70,00%	
<ul> <li>J/V ELTER - INTRAKAT (BROADBAND NETWORKS), Greece</li> <li>J/V INTRAKAT - ELTER (EXPANSION OF NATURAL GAS DISTRIBUTION NETWORKS XANTHI, SERRES, KOMOTINI), Greece</li> </ul>	50,00% 50,00%	
- J/V AKTOR ATE - J&P AVAX - INTRAKAT (J/V MOREAS), Greece	13,33%	
- J/V INTRAKAT - ELTER (KATERINI HOSPITAL), Greece	50,00%	
- J/V INTRAKAT - ELTER (CORFU HOSPITAL), Greece	50,00%	
- J/V INTRAKAT - ELTER (NATURAL GAS PIPELINES DISTRIBUTION AND SUPPLY NETWORK IN SOUTH ATTIKA REGION - EPA 7), Greece	49,00%	
- J/V INTRAKAT - ELTER (NATURAL GAS DISTRIBUTION NETWORK LAMIA-THIVA-HALKIDA), Greece	50,00%	
- J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC), Greece	82,45%	
- J/V INTRAKAT - ETVO (CONSTRUCTION OF THE CENTRAL LIBRARY FACILITIES OF THE ATHENS SCHOOL OF FINE ARTS), Greece	70,00%	
- J/V ANASTILOTIKI - INTRAKAT - GETEM - ETETH (CIVIL, ELECTROMECHANICAL WORKS & SHAPING OF SURROUNDINGS OF THE NEW MUSEUM IN PATRA), Greece		
- JV ANASTILOTIKI - GETEM - INTRAKAT (CONSTRUCTION OF REFINERY & WATER PIPELINES IN PATRA & ITS INDUSTRIAL DISTRICT FROM PEIROS - PARAPEIROS DAM), Greece  LV ANASTILOTIKI - ANASTILOTIKI - AT GENDANSION OF THE TERMINAL OF THESS ALONING, BUILD ADDORT	33,30%	
- J/V ALTEK SA - INTRAKAT - ANASTILOTIKI ATE (EXPANSION OF THE TERMINAL OF THESSALONIKI'S PUBLIC AIRPORT "MACEDONIA" NORTHWEST UNTIL THE CONTROL TOWER), Greece LIU NITER AK AT I. LIFE (CONTENSICATION OF DAM AT THE RIFL LATER ONLY AS TO SEE THE CONTENSICATION OF DAM AT THE RIFLE OF THE RIFLE OF THE CONTENSICATION OF DAM AT THE RIFLE OF THE RIFLE OF THE CONTENSICATION OF THE RIFLE OF THE RIFLE OF THE CONTENSICATION OF THE RIFLE OF TH	46,90%	
<ul> <li>J/V INTRAKAT - ELTER (CONSTRUCTION OF DAM AT THE FILIATRINOU BASIN), Greece</li> <li>J/V INTRAKAT - K. PANAGIOTIDIS UNLIMITED CO. (PROJECT OF TRANSPORT LINES 'ONE'), Greece</li> </ul>	50,00% 60,00%	
- J/V INTRAKAT - K. PANAGIOTHIS UNLIMITED CO. (PROJECT OF TRANSPORT LINES ONE), Greece  - J/V ELTER ATE - INTRAKAT (NEW MESIMVRIA PROJECT), Greece	50,00%	
- J/V INTRAKAT - FILIPPOS S.A. (AMFIPOLIS PROJECT), Greece	50,00%	
- J/V EKTER S.A ERTEKA S.A THEMELI S.A INTRAKAT (NETWORKS OF FILOTHEI REGION IN KIFISIA), Greece	24,00%	
- J/V INTRAKAT-MAVRIDIS (CONSTRUCTION OF CARREFOUR SUPERMARKET IN HALKIDIKI), Greece	99,00%	
- J/V INTRAKAT - G.D.K. TECHNIKI EPE "J/V FOR THE CONSTRUCTION OF THE FILIATRINOU DAM PROJECT", Greece	70,00%	
- J/V J&P AVAX-AEGEK-INTRAKAT (INFRASTRUCTURE OF THE DOUBLE RAIL LINE KIATO-RODODAFNI), Greece	33,33%	
- J/V AKTOR ATE-PORTO KARRAS SA-INTRAKAT (SETTLEMENT OF ESHATIA STREAM), Greece	25,00%	
<ul> <li>J/V INTRAKAT-PROTEAS (SETTLEMENT OF XIRIAS TORRENT), Greece</li> <li>J/V AKTOR - J&amp;P AVAX - INTRAKAT (PANAGOPOULA TUNNEL), Greece</li> </ul>	50,00% 25,00%	
- J/V AKTOR ATE-INTRAKAT (FANAGO OCEA TOWNE), Greece  - J/V AKTOR ATE-INTRAKAT (MONITORING APOSELEMIS's RESERVOIR FILLING PROCESS), Greece	50,00%	
- J/V ATERMON ATE-INTRAKAT (MATERIAL SUPPLY & CONSTRUCTION OF T.L. KYT LAGADA-KYT FILIPPON), Greece	50,00%	
- J/V INTRAKAT-FRGO ATE (CONSTRUCTION OF DISTRIBUTION NETWORK & NATURAL GAS PIPES IN ATTICA), Greece	50,00%	
- J/V PRISMA DOMI ATE - "J/V ARHIRODON HELLAS ATE - PRISMA DOMI ATE" (GENERAL DETAINMENT FACILITY OF EASTERN MACEDONIA & THRACE), Greece	80,00%	
<ul> <li>- J/V BIOTER SA - PRISMA DOMI ATE (STUDY AND CONSTRUCTION OF THE WASTE TREATMENT PLANTS AND THE UNDERWATE DISPOSAL PIPELINE OF AG. THEODOROI MUNICIPALITY), Greece</li> </ul>		
<ul> <li>- J/V PRISMA DOMI-MESOGEIOS E.S. SA (PROJECT OF BIOLOGICAL PURIFICATION OPERATION MAINTENANCE IN OINOFITA SHIMATARIOU), Greece</li> </ul>	50,00%	
- J/V PRISMA DOMI ATE - PROTEAS (DRAINAGE OF RAINWATER IN ANAVYSSOS), Greece	50,00%	
- J/V PRISMA DOMI ATE - PROTEAS (COMPLETION WORKS FOR SETTLING XIRIAS TORRENT), Greece	50,00%	- "
EUROKAT ATE, Greece	64,89%	Full
Joint operations  - J/V AKTOR ATE - LOBBE TZILALIS - EUROKAT ATE (TOTAL ADMINISTRATION OF OOZE KEL), Greece	21,63%	
- J/V EUROKAT ATE - PROTEYS A.T.E.E. (PROJECT OF RAINWATER RUNOFF NETWORKS IN PAIANIA'S MUNICIPALITY), Greece	32,45%	
ΙΝ. ΜΑΙΝΤ Α.Ε., Ελλάδα	62,00%	Full
FRACASSO HELLAS S.A. DESIGN & CONSTRUCTION OF ROAD SAFETY SYSTEMS, Greece	80,00%	Full
INTRADEVELOPMENT S.A., Greece	100,00%	Full
- INTRA-BLUE HOSPITALITY AND BUSINESS TOURISM SOCIETE ANONYME, Greece	50,00%	Full
- ANAPTIXIAKI CYCLADES S.A. REAL ESTATE DEVELOPMENT, Greece	100,00%	Full
- INTRA-CYCLADES REAL ESTATE DEVELOPMENT COMPANY SOCIETE ANONYME, Greece INTRAPOWER SOCIETE ANONYME ENERGY PROJECTS, Greece	100,00% 100,00%	Full Full
RURAL CONNECT S.A., Greece	60,00%	Full
ICMH HEALTH SERVICES S.A. Greece	50,00%	Full
INTRACOM CONSTRUCT SA, Romania	96,54%	Full
- OIKOS PROPERTIES SRL, Romania	96,54%	Full *
- ROMINPLOT SRL, Romania	96,54%	Full *
INTRAKAT INTERNATIONAL LIMITED, Cyprus	100,00%	Full
- ALPHA MOGILANY DEVELOPMENT SP. Z.O.O, Poland	25,00%	Equity *
- ROMINPLOT SRL, Romania - AMBTILA ENTERPRISES LIMITED, Cyprus	0,01% 100,00%	Full * Full *
- A.K.A.T.SELIS ENERGEIAKI S.A., Greece	50,00%	Full *
MOBILE COMPOSTING S.A., Greece	24,00%	Equity
THIVAIKOS ANEMOS ENERGEIAKI S.A., Greece	45,00%	Equity **
	50,00%	Equity
ADVANCED TRANSPORT TELEMATICS S.A., Greece		Equity
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece	50,00%	
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL), Greece	50,00%	Equity
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL), Greece J/V PANTHESSALIKO STADIUM, Greece	50,00% 15,00%	Equity Equity
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL), Greece J/V PANTHESSALIKO STADIUM, Greece J/V ELTER - INTRACOM CONSTRUCTIONS (EPA GAS), Greece	50,00% 15,00% 45,00%	Equity Equity Equity
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL), Greece J/V PANTHESSALIKO STADIUM, Greece	50,00% 15,00%	Equity Equity

<sup>\*</sup> indirect participation, \*\* direct and indirect participation



In the current period the following companies were founded:

- The subsidiaries «INTRA-BLUE HOSPITALITY AND BUSINESS TOURISM S.A.», «ANAPTIXIAKI CYCLADES S.A. REAL ESTATE DEVELOPMENT» and «INTRA-CYKLADES REAL ESTATE DEVELOPMENT COMPANY S.A.» in order to facilitate the Group's involvement in the field of developing holiday residences and tourism investments. The parent's interest, at the time of foundation, in the share capital of the above companies amounted to 100%.
  - On 02.06.2014, 50% of the shares of the company «INTRA-BLUE HOSPITALITY AND BUSINESS TOURISM S.A.» was transferred to the minority, and the parent's interest became 50%. On 15.12.2014 the remaining 50% was transferred to the subsidiary as well «INTRADEVELOPMENT S.A.». The above company is fully consolidated in the Group's financial statements.
  - On 02.12.2014, it was decided to increase the share capital of the subsidiary «INTRA-CYKLADES REAL ESTATE DEVELOPMENT COMPANY S.A.» by the amount of € 670 thousand with equal capitalization of liabilities to the parent company. On 03.12.2014 all (100%) of the shares were transferred to the subsidiary «INTRADEVELOPMENT S.A.». The above company is fully consolidated in the Group's financial statements.
  - On 24.11.2014, it was decided to increase the share capital of the subsidiary «ANAPTIXIAKI CYCLADES S.A. REAL ESTATE DEVELOPMENT» by the amount of € 150 thousand with equal capitalization of liabilities to the parent company. On 03.12.2014 all (100%) of the shares were transferred to the subsidiary «INTRADEVELOPMENT S.A.». The above company is fully consolidated in the Group's financial statements.
- The special purpose subsidiary «RURAL CONNECT S.A.». The parent's interest in the share capital amounts to € 1.449 thousand or 60%. The above company is fully consolidated in the Group's financial statements.
- The subsidiary «ICMH HEALTH SERVICES S.A.». The parent's interest in the share capital amounts to € 12 thousand or 50%. The above company is fully consolidated in the Group's financial statements.
- The associate special purpose company «ADVANCED TRANSPORT TELEMATICS S.A.». The parent's interest in the share capital amounts to € 271,46 thousand or 50%. The consolidation in the Group's financial statements is made according to the equity method.
- The following J/Vs, which according to the requirements of IFRS 11 are considered as «joint operation»:
  - The J/V «AKTOR ATE INTPAKAT» with the pyrpose of performing the works under the project «Monitoring Aposelemis's Reservoir Filling Process», in which the parent participates with 50% and is consolidated in the Company's and the Group's financial statements according to the interest it holds.
  - The J/V «ATERMON ATE INTRAKAT» (MATERIAL SUPPLY AND CONSTRUCTION OF T.L. KYT LAGADA-KYT FILIPPON), in which the parent participates with 50% and is consolidated in the Company's and the Group's financial statements according to the interest it holds.
  - The J/V «INTRAKAT ERGO ATE (CONSTRUCTION OF DISTRIBUTION NETWORK & NATURAL GAS PIPES IN ATTICA), in which the parent participates with 50% and is consolidated in the Company's and the Group's financial statements according to the interest it holds.
  - The J/V «PRISMA DOMI ATE PROTEAS» (currently: J/V INTRAKAT PROTEAS, project: Drainage
    of Rainwater in Anavyssos), in which the parent participates with 50% and is consolidated in the
    Company's and the Group's financial statements according to the interest it holds.
  - The J/V «PRISMA DOMI ATE PROTEAS» (currently: J/V INTRAKAT PROTEAS, project: COMPLETION WORKS FOR SETTLING XIRIAS TORRENT), in which the parent participates with 50% and is consolidated in the Company's and the Group's financial statements according to the interest it holds.
  - The J/V «INTRAKAT ERGO ATE» (CONSTRUCTION OF DISTRIBUTION NETWORK & NATURAL GAS PIPES IN ATTICA), in which the parent participates with 50% and is consolidated in the Company's and the Group's financial statements according to the interest it holds.

On 04.02.2014, the parent company acquired 30% of the shares and on 30.10.2014 the subsidiary «INTRAPOWER S.A. ENERGY PROJECTS» acquired 15% of the shares of the company «THIVAIKOS ANEMOS ENERGEIAKI S.A.», for the amount of  $\epsilon$  180 thousand. The total interest of the Group amounts to 45%. The consolidation in the Group's financial statements is made according to the equity method.

On 03.04.2014, the parent company acquired from the minority 12,5% of the shares of the subsidiary «INTRAPOWER S.A. ENERGY PROJECTS» for the amount of € 200 thousand. The parent's interest is now 100%.

On 29.05.2014, the subsidiary «PRISMA DOMI ATE» withdrew from the J/V NOEL SA - PRISMA DOMI ATE (Study and construction of Civil Engineer projects and Electromechanical installations of a Wind Park 11,50 MW, of the substation 20/150 KV situated in "Driopi" and the over-head line).



On 05.06.2014, the parent company acquired from the minority 45% of the shares of the subsidiary «FRACASSO HELLAS S.A. DESIGN & CONSTRUCTION OF ROAD SAFETY SYSTEMS» for the amount of  $\epsilon$  60 thousand and on 20.10.2014 an interest of 20% was transferred to the minority for the amount of  $\epsilon$  30 thousand. The parent's interest is now 80%.

On 25.08.2014, INTRAKAT acquired from the minority 490.500 common registered shares (32,57%) of the total share capital of the subsidiary «PRISMA DOMI ATE» for the amount of  $\epsilon$  1.349 thousand. Following the above acquisition, INTRAKAT became the sole shareholder of PRISMA DOMI ATE, holding now 100% of its share capital.

On 09.10.2014, the parent company acquired from the minority 10% of the shares of the subsidiary «EUROKAT ATE» for the amount of  $\in$  136,8 thousand. The parent's interest is now 64,89%.

On 04.12.2014, it was decided to increase the share capital of the subsidiary «INTRADEVELOPMENT S.A.» by the amount of  $\in$  1.218 thousand with equal capitalization of liabilities to the parent company.

The cumulative impact of the above events on the sales turnover was  $\in$  4.655 thousand, on the results net of taxes and non-controlling interests  $\in$  740 thousand and on the issuer's equity  $\in$  720 thousand.

The current period's consolidation does not include the companies INTRAPHOS S.A., PLURIN SRL and ICC ATE, due to their sale in the previous year.

#### Absorption of the subsidiary PRISMA DOMI ATE by the parent company

- The Board of Directors of INTRAKAT during its session held on 26.08.2014, decided the merger by absorption of the by 100% subsidiary PRISMA DOMI ATE according to the provisions of commercial law in particular article 78 of Law 2190/1920, and additionally to the provisions of Law 2166/1993, as currently in force for the utilization of the provided tax incentives. At the meeting it was decided to commence the merger through absorption procedure of PRISMA DOMI ATE by INTRAKAT with a Restructuring Balance Sheet date of the first on 31.08.2014.

The above merger was approved by the Competent Authorities on 30.12.2014.

The Company's financial statements before and after the adjustments are set out below in Note 7.35.

### 5.8 Discontinued operations

In the previous year, the company INTRAPHOS SA RENEWABLE ENERGY SOURCES and SC PLURIN TELECOMMUNICATIONS were illustrated in the statement of comprehensive income as a discontinued operations. The data relating to the discontinued operations are as follows:

	01.01-	01.01-
_	31.12.2014	31.12.2013
Sales	-	-
Cost of goods sold	-	-
Gross profit	-	-
Administrative expenses	-	(12.357)
Other income	-	15.992
Other (losses)/ gains net	-	162
Operating results	-	3.796
Finance income	-	724
Finance expenses	-	(818)
Finance cost - net	-	(93)
Profit/losses from disposal of subsidiary net of taxes	-	150.966
Profit/(losses) before taxes from discontinued operations	-	154.670
Income tax expense	-	(495)
Net profit/(losses) for the period from discontinued operations	-	154.175



#### 5.9 Foreign currency translation

#### Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Euros, which is the parent company's functional and presentation currency.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement. Translation differences on non-monetary items carried at their fair value, are considered as part of fair value and therefore are recorded the same way fair value differences are.

### Group entities

The financial statements of all the group entities that have a functional currency different from the Group's presentation currency, are translated as follows:

- Assets and liabilities are translated at the closing rate at the date of the balance sheet.
- Equity is translated at the closing rate at the date they emerged.
- Income and expenses are translated at average exchange rates (unless this average is not a reasonable
  approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case
  income and expenses are translated at the rates prevailing on the transaction dates) and
- All resulting exchange differences are recognised in other comprehensive income.

Exchange differences arising from the translation of the net investment in a foreign entity as well as of borrowings designated as hedge of such an investment, are taken to shareholders' equity. When a foreign entity is sold, such exchange differences are recognised in the income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate at the date of the balance sheet. The resulting exchange differences are recognised in other comprehensive income

#### 5.10 Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement as incurred.

Subsequent costs are depreciated over the remaining useful life of the related asset or to the date of the net major subsequent cost whichever is the sooner.

Depreciation, with the exception of land, is calculated using the straight-line method to allocate the cost of the assets to their residual values over their estimated useful lives as follows:

- Buildings	33-34	years
- Machinery, installations and equipment	10-15	years
- Motor vehicles	6-15	years
- Other equipment	5-10	years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. When the carrying amount of the asset is greater than its recoverable amount, the resulting difference (impairment loss) is recognized immediately as an expense in the income statement.

In case of sale of property, plant and equipment, the difference between the sale proceeds and the carrying amount is recognized as profit or loss in the income statement.



#### 5.11 Investment property

Investment property is property held for long-term rental yields or for capital appreciation or both.

Investment properties are carried in the financial statements at historical cost, less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the items.

#### 5.12 Leases

Leases of property, plant and equipment, where the Group has substantially all the risks and rewards of ownership, are classified as finance leases. Finance leases are capitalised at the commencement of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in liabilities. The interest element of the finance cost is charged to the income statement over the lease period. The property, plant and equipment acquired under finance leases are depreciated over the useful life of similar property, plant and equipment owned by the Group.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives offered by the lessor) are charged to the income statement proportionately over the lease period.

#### 5.13 Intangible assets

**Goodwill**: Represents the excess of the cost of an acquisition over the fair value of the Group's share of the net assets of the acquired subsidiary, joint venture/joint operations or associate at the date of acquisition. Goodwill on acquisitions of subsidiaries and joint ventures is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates.

Goodwill is not amortized; instead impairment reviews are undertaken annually or more frequently if events or changes in circumstances indicate a potential impairment. At the acquisition date (or at the date the allocation of the relative acquisition cost is completed) the goodwill acquired is allocated to each cash generating unit or to groups of cash generating units that are expected to benefit from the synergies of the combination. Impairment is determined by assessing the recoverable amount of cash generating units, which relate to the goodwill.

If the carrying value of a cash generating unit, including the goodwill ratio, exceeds its recoverable amount, an impairment loss is recognized. The impairment loss is recognized in profit or loss and is not reversed

If part of a cash-generating unit to which goodwill has been allocated, is disposed of, the goodwill associated with the part disposed of is included in the carrying amount of this part when determining the gain or loss. The value of the goodwill of the part disposed of is determined based on the relative values of the part disposed of and the part of the cash-generating unit retained.

Goodwill resulting from acquisitions or business combinations is allocated and monitored at a Group level over the basic cash generating units designated relative to the provisions of IAS 36 «Impairment of Assets».

**Computer software:** Software licenses are stated at acquisition cost less subsequent amortisation. Amortisation is calculated using the straight-line method over their useful lives, not exceeding a period of 3 to 8 years.

Costs associated to the maintenance of computer software programmes are recognised as an expense as incurred.

#### 5.14 Impairment of non-financial assets

With the exception of goodwill and other intangible assets with an indefinite useful life, which are reviewed for impairment at least annually, the carrying value of other long term assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. When the carrying amount of an asset exceeds its recoverable amount, the respective impairment loss is recognized as an expense. An asset's recoverable amount is the higher of its fair value less costs of sell and its value-in-use. Fair value less costs of sell is the amount which can be obtained from the sale of an asset in an ordinary transaction between market participants, after deducting any additional direct cost of disposing the asset, while, value-in-use is the present value of estimated future cash flows expected to be incurred from the continuing use of an asset and the revenue expected from its disposal at the end of its estimated useful life. For the purposes of assessing impairment, assets are grouped at the lowest level for which there are separately identifiable cash flows. Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.



#### 5.15 Financial Assets

The Group classifies its financial assets in the following categories. The classification depends on the purpose for which the investment was acquired. Management determines the classification of its financial assets at initial recognition.

#### Financial assets at fair value through profit or loss

This category includes financial assets acquired for the purpose of selling in the short term or that have been classified as such by. Derivatives are also categorized as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if held for trading or expected to be settled within 12 months from the balance sheet date.

#### Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and there is no intention of selling them. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets.

Loans and receivables are recognized at unamortized cost using the effective interest rate method.

#### Held-to-maturity investments

These are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group has the intention and ability to hold to maturity.

During the year, the Group did not hold any investments of this category.

#### Available-for-sale financial assets

These are non-derivatives financial assets that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

#### Recognition and measurement

Purchases and sales of investments are recognized on the trade date, which is the date on which the Group commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs, with exception of financial assets carried at fair value through profit or loss for which transaction costs are expensed in the income statement. Investments are written-off when the right to receive cash flows from the investments has expired or has been transferred and the Group has transferred substantially all risks and rewards of ownership.

Subsequently, available-for-sale financial assets are valuated at fair value and related gains or losses are recognized in other comprehensive income, until they are sold or impaired. When sold or impaired, accumulated gains or losses recognised in equity are transferred in the income statement. Impairment losses recognized in the income statement cannot be reverted through the results.

Gains or losses arising from changes in the fair value of the financial assets at fair value through profit or loss are presented in the income statement in the period in which they arise.

The fair values of quoted investments are determined based on current market prices. For unlisted securities, fair values are determined through the use of valuation techniques such as analysis of recent transactions, of comparable quoted investments and of discounted cash flows. In cases where the fair value can not be reliably measured, the financial assets are valued at historical cost less impairment.

#### Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset recognised amounts, and there is an intention to settle on the net basis the liability or realise the asset and settle the liability simultaneously.

### Impairment of financial assets

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired.

The financial assets that are reviewed for impairment (if any relevant indications) are assets valued at historical cost or under the equity method (investments in subsidiaries and associates), assets valued at amortized cost (long term receivables) and available for sale investments.



The recoverable amount of investments in subsidiaries and associates is determined in the same manner as for non-financial assets.

In order to carry out the relevant reviews for impairment, the recoverable amount of other financial assets is determined in general on the basis of the present value of estimated future cash flows discounted either at the original effective interest rate of the financial asset or group of assets, or at the current rate of return of a similar financial asset. The resulting impairment losses are recognized in profit or loss.

In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss – is removed from equity and recognized in profit or loss. Impairment losses on equity securities recognized in the income statement are not reversed through the income statement.

#### 5.16 Inventories

Inventories are stated at the lower of acquisition cost and net realizable value. Cost is determined using the weighted average cost method. Net realizable value is the estimated selling price in the ordinary course of business, less estimated selling expenses.

Impairments are recognized in the income statement of the period in which they occur.

#### 5.17 Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at unamortized cost using the effective interest rate method, less impairment losses. Impairment losses are recognized when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the impairment loss is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of impairment loss is recognised as an expense in the income statement.

#### 5.18 Factoring arrangements

The amounts that have been pre-collected from factoring companies without a recourse right, reduce receivables.

#### 5.19 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, sight deposits, other short-term highly liquid and of low risk investments with original maturities of three months or less. The components of cash and cash equivalents have a negligible risk of change in value.

#### 5.20 Non-current assets held for sale and discontinued operations

The Group classifies a non-current asset or a group of assets and liabilities as held for sale if their carrying amount is expected to be recovered principally through a sale transaction rather than through continuing use.

The basic requirements to classify a long-term asset or a group of items (assets and liabilities) as assets held for sale, is that the asset or group must be available for immediate sale in their present condition, the completion of the sale to be subject only to terms that are usual and customary for sales of such assets and the sale must be highly probable.

For the sale to be highly probable, the following conditions must be met cumulatively:

- There must be management commitment to a plan for selling the assets or the group.
- A program to locate a buyer and complete the transaction must have been activated.
- The offered selling price should be reasonable in relation to the current market value of the assets or the group of assets held for sale.
- The sale is expected to be completed within one year from the date the asset or group of assets were classified as held for sale, apart from certain exceptions, and



The actions required to be taken in order to complete the selling plan should indicate that it is unlikely
for significant changes to the plan to be required nor that the plan will be cancelled.

Immediately before the initial classification of the asset or the group of assets and liabilities as held for sale, the asset (or all the assets and liabilities included in the group) are measured based on the applicable in each case IFRS.

Long-term assets (or groups of assets and liabilities) classified as held for sale are measured (after the initial classification as above) at the lower of their carrying amount in the financial statements and their fair value less costs to sell and the resulting impairment losses are recognized in the income statement. Any potential increase in the fair value at a subsequent valuation is recognized in the income statement but not in excess of the initial recognized impairment loss.

From the day on which a long-term (amortized) asset (or long-term assets included in a group of assets and liabilities) is classified as held for sale, no amortization is accounted for.

### 5.21 Share capital

Share capital includes all of the Company's ordinary shares. Ordinary shares are classified as equity. The consideration paid over the par value of each share is recognized as "Share premium" in shareholders' equity.

Expenses directly attributable to the issue of new shares are accounted for after the deduction of the relative income tax, by reducing the product of issue. Expenses directly attributable to the issue of new shares for the acquisition of other entities are included in the acquisition cost of the new company acquired.

The acquisition cost of treasury shares is presented subtractively in the Company's equity, until the shares are cancelled or disposed of. Any gain or loss from disposal of treasury shares, net of any directly attributable to the transaction costs and taxes, is included as a reserve in equity.

#### 5.22 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at unamortized cost using the effective interest method. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

#### 5.23 Borrowing costs

Borrowing costs directly attributable to the construction of tangible fixed assets are capitalized for the period required to complete the construction. All other borrowing costs are expensed in the profit of loss in the period in which they are incurred.

### 5.24 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

Current income tax is calculated on the basis of the tax statements of each of the companies included in the consolidated financial statements, in accordance with the tax laws in force in Greece or other tax frameworks within which foreign subsidiaries operate. The charge for current income tax includes the income tax resulting based on the profits of each company as adjusted in their tax returns and provisions for additional taxes and surcharges for open tax years, and is calculated according to the enacted or substantively enacted tax rates.

Deferred income tax is recognised using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit and loss, it is not accounted for.

Deferred income tax assets are recognized to the extent that a probable future taxable profit will be available, against which the temporary difference that creates the deferred income tax asset can be utilized.



Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred income tax asset is provided on temporary differences arising on investments in subsidiaries and associates to the extent that it is probable that the temporary difference will reverse in the future and there will be future taxable profit against which the temporary difference can be utilized.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted at the reporting date and are expected to apply when the related deferred income tax asset is realised or the related deferred income tax liability is settled.

#### 5.25 Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 5.26 Employee benefits

**Pension and other retirement obligations:** Pension and other retirement schemes, include both defined benefit and defined contribution pension plans.

The accrued cost of defined contribution plans is recognized as an expense over the vesting period.

The liability recognized in the statement of financial position in respect of defined benefit pension or retirement plans is the present value of the defined benefit obligation at the reporting date. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

Actuarial gains and losses arising from adjustments based on historical data and from changes in actuarial assumptions are recognized in other comprehensive income in the period in which they occur. Past-service costs are recognized immediately in income.

**Termination Benefits:** Termination benefits are payable whenever an employee's employment is terminated, before the normal retirement date. The Group recognises termination benefits when it is demonstrably committed to a termination, or when the entity has a detailed formal plan to terminate the employment of current employees without possibility of withdrawal or when it offers these benefits to encourage voluntary redundancy. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

Where there is termination of employment or uncertainty about the number of employees who will accept an offer of termination benefits, the Group discloses information about the contingent liability.

#### 5.27 Provisions

Provisions are recognized when:

- There is a present legal or constructive obligation as a result of past events
- It is probable that an outflow of resources will be required to settle the obligation
- The amount can be reliably estimated

### • Onerous Contracts

The Group recognizes a provision for onerous long-term contracts when the economic benefits to be derived from a contract are less than the unavoidable costs of meeting the obligations under the contract.

#### 5.28 Recognition of revenues and expenses

**Revenues:** Revenues comprises the fair value of the sale of goods and services, net of value-added tax, rebates and discounts and after eliminating sales within the Group. Revenues are recognized as follows:

 Construction Contracts: Revenues from each construction contract are recognized in the income statement measured by the proportion that costs incurred bear to the estimated total costs for the completion of the contract as designated in IAS 11.

Therefore, the cost of the contract realized but not invoiced to the customer, is recognized in the income statement along with the respective contract revenue.



- Sales of goods: Sales of goods are recognized when a Group entity has delivered products to the
  customer; the customer has accepted the products; and collectibility of the related receivables is
  reasonably assured.
- Services rendered: Revenues from services rendered are recognized in the accounting period in which the services are rendered, by reference to the stage of completion of the specific service. The stage of completion is assessed on the basis of the costs of the actual services provided until the balance sheet date, as a proportion of the costs of the total estimated services to be provided under each contract. Cost of services are recognized in the period incurred. When the profitability of a contract cannot be reliably estimated, revenue is recognized only to the extent that costs incurred are possibly recoverable.
- Interest income: Interest income is recognized on a time-proportion basis using the effective interest
  rate method. When receivables are impaired, their carrying amount is reduced to their recoverable
  amount, being the estimated future cash flow discounted at the original effective interest rate.
  Subsequently, interest is recognized with the same interest rate on the impaired (new carrying) value.
- Dividends: Dividends are recognized when the right to receive payment is established.

Expenses: They are recognized on an accrued basis.

#### 5.29 Construction contracts

Construction contracts refer to the construction of assets or a group of related assets on behalf of customers according to terms laid out in relevant contract agreements, their construction usually spanning more than one reporting period.

Expenses arising from the contract are recognized at the time they are incurred.

In case the profitability of a construction contract cannot be reliably estimated and especially when the project is at an early stage of completion, revenue is recognized only to the extend that the contractual construction cost may be recovered and construction costs are recognized in the income statement of the reporting period in which they came about.

Therefore, the level of revenues recognized from those construction contracts must be set accordingly to yield zero profitability for the project.

When the profitability of a construction contract may be reliably estimated, revenues and expenses arising from that contract are recognized during the term of the contract as revenue and expense, respectively.

The Group uses the percentage completion method to set the revenue and expense to be recognized over each reporting period.

The stage of completion is calculated on the basis of the construction cost realized until the reporting date in relation to the total estimated cost of each project.

If total costs from a construction contract are likely to exceed the relevant total revenues, the expected loss is recognized immediately in the income statement as an expense item.

In calculating the cost realized during a reporting period, expenses linked to future works arising from a construction contract are excluded and entered in the accounts as work-in-progress. Total realized cost and profit / loss recognized on each contract, is compared to the progressive invoicing till the end of the reporting period.

If realized expenses, plus net realized profit (less realized losses), exceed the progressive invoicing, then the difference is entered as a receivable from contract customers in the assets account «Construction contracts». If progressive invoicing exceed realized expenses, plus net realized profits (less realized losses), the balance is entered as a liability to contract customers in the liability account «Construction contracts».

#### 5.30 Dividend distribution

Dividend distribution to the Company's shareholders is recognized as a liability when approved by the Shareholders General Meeting.



#### 5.31 Financial risk management

#### **Financial Risk Factors**

The Group is exposed to a variety of financial risks, including the unforeseeable fluctuation of foreign exchange and interest rates, credit risks and liquidity risks, since it has expanded its operations in foreign markets as well. The Group's effort through constant monitoring is to anticipate such risks so as to act in time and minimize potential adverse effects these risks may have on the Group's financial performance, however and wherever possible.

#### Foreign exchange risk

It is the Group's policy to use as natural hedges against underlying investments in foreign subsidiaries, whose net assets are exposed to currency translation risk, borrowings in local currency (where feasible), as well as agreements for the collection of its receivables in euro.

#### Cash flow risk and risk of fair value changes due to interest rate changes

In order to maintain the risk of interest rate changes at low levels, the Group enters into borrowing contracts and lease contracts with floating interest rates, mainly based on a 3-month or 6-month euribor.

#### Credit risk

The Group is exposed to credit risks deriving from its debtors' inability to abide by their contractual obligations and pay off their liabilities, The Group attempts to repress such risks by constant monitoring the financial position of its debtors.

#### Liquidity risk

The liquidity risk to which the Group is exposed is attempted to be repressed by assuring the necessary cash and approved bank credit lines.

#### Value risk

The Group is exposed to the risk of changes in the value of the securities it holds and concern stocks of companies listed in the Athens Stock Exchange Market.

With respect to the liquidity risk, the Group, in the difficult economic environment as it is currently shaped, is in constant contact with the Greek banking institutions in order to ensure the required letters of guarantee and fundings for the implementation of projects it has undertaken.

Furthermore, with respect to the credit risk, the Group constantly monitors the total of trade receivables and where necessary takes promptly all extrajudicial or judicial actions to safeguard the rights and interests of the Group's companies and the collection of receivables, thereby minimizing any credit risk. In cases where it appears that there is a potential risk of non-collection of a receivable, the Group proceeds to the formation of the required related provision.

The following tables summarize the Group's and Company's exposure to the above risks.

Cash flow risk and risk of fair value changes due to interest rate changes

		GROUP		
		Profit before taxes		
2014		1,0%	-1,0%	
Total borrowings	74.279.328	(742.793)	742.793	
2013		Profit before	taxes	
		2,0%	-2,0%	
Total borrowings	66.041.921	(1.320.838)	1.320.838	
		COMPANY		
		Profit before	taxes	
2014		1,0%	-1,0%	
Total borrowings	40.961.229	(409.612)	409.612	
2013		Profit before	taxes	
		0,5%	-0,5%	
Total borrowings	33.621.600	(168.108)	168.108	



#### Foreign exchange risk

The table below presents the impact on the Group's profitability, due to its business in Romania, from the variation in the exchange rate of  $\epsilon$ /Ron + 1%, - 1%, all other variables held constant.

2014	Book value	Profit before taxes		
		€/Ron 1%	€/Ron -1%	
Trade receivables in Ron	1.868.021	(18.680)	18.680	
Trade payables in Ron	674.392	6.744	(6.744)	
	Book value	Profit befor	e taxes	
		€ / Pln 1%	€ / Pln -1%	
Trade receivables in Ron	4.316.012	(43.160)	43.160	
Trade payables in Ron	1.858.423	18.584	(18.584)	
Borrowings in Pln	1.868.541	18.685	(18.685)	
2013	Book value	Profit befor	e taxes	
		€/Ron 10%	€/Ron -10%	
Trade receivables in Ron	3.268.071	(326.807)	326.807	
Trade payables in Ron	1.016.034	101.603	(101.603)	
	Book value	Profit before taxes		
		€/Pln 10%	€/Pln -10%	
Trade receivables in Ron	5.204.470	(520.447)	520.447	
Trade payables in Ron	885.168	88.517	(88.517)	
Borrowings in Pln	2.316.567	231.657	(231.657)	

### Value risk

The Group holds securities valued at fair value through profit or loss and available-for-sale financial assets. The following analysis is based on the typical deviation of the prices of the above asset categories from the Athens Stock Exchange General Price Index. An index variation of +/-1% will bring about a variation of +/-1.0% in the financial assets at fair value through profit and loss and a variation of +/-1.0% in the available-for-sale financial assets.

Profit before taxes

### <u>2014</u>

Financial assets at fair value through profit		1,0%	-1,0%
or loss	178.967	1.790	(1.790)
	Book value	Net worth	1
		1,0%	-1,0%
Available-for-sale financial assets	700.394	7.004	(7.004)
2013			
2013	Book value	Profit before t	axes
<del></del>	Book value	Profit before t	-4,3%
Financial assets at fair value through profit or loss	<b>Book value</b> 223.171		
Financial assets at fair value through profit		4,3%	-4,3 % (9.596)
Financial assets at fair value through profit	223.171	4,3% 9.596	-4,3 % (9.596)



#### Liquidity risk

The liquidity risk for the Group is maintained at low levels as it keeps adequate cash facilities. The Group manages its liquidity by constantly monitoring its liabilities and payments and by consistently collecting its claims.

The maturity of the Group's and the Company's liabilities for the years 2014 and 2013, is analyzed as follows:

#### **GROUP**

2014	6 months	6-12 months	1-5 years	Over 5 years
Borrowings	31.434.252	1.053.710	15.624.721	25.661.441
Finance lease liabilities	-	134.067	333.418	37.720
	31.434.252	1.187.777	15.958.139	25.699.161
2013	6 months	6-12 months	1-5 years	Over 5 years
Borrowings	37.158.495	214.500	4.701.534	23.440.466
Finance lease liabilities	-	116.982	229.623	180.321
	37.158.495	331.482	4.931.157	23.620.788
		COMPA	ANY	
<u>2014</u>	6 months	COMPA	NY 1-5 years	Over 5 years
2014 Borrowings	6 months 26.681.358			Over 5 years 3.900.000
<del></del>		6-12 months	1-5 years	•
Borrowings		6-12 months 1.053.710	1-5 years 8.836.162	3.900.000
Borrowings Finance lease liabilities	26.681.358 - 26.681.358	6-12 months 1.053.710 122.404 1.176.114	1-5 years 8.836.162 329.876 9.166.039	3.900.000 37.720 3.937.720
Borrowings	26.681.358	6-12 months 1.053.710 122.404	1-5 years 8.836.162 329.876	3.900.000 37.720

32.564.157

#### 5.32 Capital management

Finance lease liabilities

The Group's objectives when managing capital are to safeguard the group's ability to continue as a going concern and to maintain an optimal capital structure thus reducing the cost of capital.

106.202

320.702

214.419

556.419

CROUR

180.322

COMPANIA

The Group monitors its capital based on the leverage factor. This specific factor is calculated by dividing net borrowings with the total capital employed. Net borrowings are calculated as «Total borrowings» (including «current and long-term borrowings» as they appear on the balance sheet) less «Cash and cash equivalents». The total capital employed is calculated as «Equity attributed to the Company's shareholders» as they appear on the balance sheet plus net borrowings.

	GROUP		COMPANI	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Total borrowings	74.279.328	66.041.921	40.961.229	33.621.600
Less: Cash and cash equivalents	25.747.722	39.249.071	7.073.970	13.890.320
Net borrowings	48.531.606	26.792.850	33.887.260	19.731.280
Equity attributed to the Company's shareholders	60.798.637	62.807.795	69.777.017	70.870.483
Total capital employed	109.330.243	89.600.645	103.664.277	90.601.762
Leverage factor	44,39%	29,90%	32,69%	21,78%

### 5.33 Roundings

Differences between amounts presented in the financial statements and corresponding amounts in the notes result from roundings.



# 6. Segment information

### 6.1 Operational segments

The Group recognizes two business segments (constructions and steel structures) as operational segments, which the Administration uses for internal information purposes preparative to making strategic decisions.

### Results of operational segments

Continuing operations	01.01 - 31.12.2014			01.01 - 31.12.2013		
	Constructions	Steel structures	Total	Constructions	Steel structures	Total
Sales by segment	140.179.164	13.214.397	153.393.561	93.959.494	15.605.206	109.564.700
Operating results Profit before taxes, financing and investing results and total	8.734.178	(1.407.532)	7.326.645	(11.009.861)	(7.438.694)	(18.448.555)
depreciation (EBITDA)	11.042.953	43.060	11.086.013	(9.136.997)	(5.993.095)	(15.130.092)
Finance cost - net (Note 7.28)			(6.245.743)			(6.330.775)
(Losses)/profit from associates			(72.880)			(55.174)
Profit/(losses) before taxes			1.008.023			(24.834.505)
Income tax		_	(566.584)		_	1.640.100
Profit/losses net of taxes from continuing operations			441.440		_	(23.194.405)

Discontinued operations	01.01 - 31.12.2014			(		
	Constructions	Steel structures	Total	Constructions	Steel structures	Total
Sales by segment	-	-	-		-	-
Operating results	-	-	-	3.796	-	3.796
Profit before taxes, financing and investing results and total depreciation (EBITDA)		-	-	4.899	-	4.899
Finance cost - net (Note 7.28)			-			(93)
Profit/(losses) from disposal of subsidiary after taxes		_				150.966
Profit/(losses) before taxes		_	-		_	154.670
Income tax			-			(495)
Profit/(losses) net of taxes from discontinued operations		_	-		_	154.175

### Other operational segment information

	01.01 - 31.12.2014			(	01.01 - 31.12.2013	
	Constructions	Steel structures	Total	Constructions	Steel structures	Total
Impairment of assets	199.927	29.955	229.882	-		-
Impairment of investment property	146.255	-	146.255	-	-	-
Impairment of trade receivables	758.675		758.675	6.462.579	1.594.297	8.056.876
Impairment of inventories	-	-	-	-	995.742	995.742
Depreciation						
From continuing operations						
Depreciation of assets (Note 7.3)	1.145.529	1.396.682	2.542.211	978.430	1.424.418	2.402.848
Amortization of intangible assets (Note 7.2)	91.388	23.955	115.343	89.113	21.181	110.294
Depreciation of investment property (Note 7.4)	24.625	-	24.625	4.925	-	4.925
	1.261.543	1.420.637	2.682.180	1.072.468	1.445.599	2.518.067
From discontinued operations						
Depreciation of assets (Note 7.3)	-	-	-	1.264	-	1.264
Total depreciation	1.261.543	1.420.637	2.682.180	1.073.732	1.445.599	2.519.331



		31.12.2014			31.12.2013	
	Constructions	Steel structures	Total	Constructions	Steel structures	Total
Assets	213.467.124	34.902.553	248.369.677	185.814.475	33.210.900	219.025.375
Liabilities	173.161.665	13.103.995	186.265.660	141.833.021	12.111.348	153.944.369
Capital expenditure	29.594.416	1.336.571	30.930.987	3.981.590	858.724	4.840.313

## 6.2 Group's sales, assets and capital expenditure per geographical segment

	Sal	les	<b>Total Assets</b>		Assets Capital Expen	
(Amounts in Euro)	01.01- 31.12.2014	01.01- 31.12.2013	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Greece	147.384.780	99.209.886	233.602.898	198.951.314	30.926.395	4.764.737
European Community countries	5.988.499	10.059.465	15.612.172	19.453.196	4.592	75.576
Other European countries	19.645	295.349	84.709	97.624	-	-
Third countries	636	-	4.168	523.241	-	-
Total	153.393.561	109.564.700	249.303.948	219.025.375	30.930.987	4.840.313



# 7. Detailed data regarding the Financial Statements

### 7.1 Goodwill

(Amounts in Euro)	GROUP Goodwill	COMPANY Goodwill
Balance at 1 January 2013 as published	2.926.597	-
Merger of subsidiary	-	326.268
Balance at 1 January 2013	2.926.597	326.268
Balance at 31 December 2013	2.926.597	326.268
Balance at 31 December 2014	2.926.597	326.268
Net book value at 31 December 2014	2.926.597	326.268

# 7.2 Other intangible assets

	GROUP		COMPA	.NY
(Amounts in Euro)	Software	Total	Software	Total
Period until 31 December 2013				
Balance at 1 January 2013 as published	2.134.551	2.134.551	2.000.102	2.000.102
Adoption of IFRS 11 (*)	-	-	2.624	2.624
Balance at 1 January 2013	2.134.551	2.134.551	2.002.726	2.002.726
Currency translation differences	(905)	(905)	(296)	(296)
Additions	25.427	25.427	23.804	23.804
Disposals/write-offs	(6.624)	(6.624)	(22.262)	(22.262)
Balance at 31 December 2013	2.152.450	2.152.450	2.003.972	2.003.972
Accumulated amortization				
Balance at 1 January 2013 as published	1.651.784	1.651.784	1.521.333	1.521.333
Adoption of IFRS 11 (*)	-	-	2.412	2.412
Balance at 1 January 2013	1.651.784	1.651.784	1.523.745	1.523.745
Currency translation differences	(902)	(902)	(296)	(296)
Amortization charge	110.294	110.294	108.170	108.170
Disposals/write-offs	(4.035)	(4.035)	(19.357)	(19.357)
Balance at 31 December 2013	1.757.141	1.757.141	1.612.262	1.612.262
Net book value at 31 December 2013	395.309	395.309	391.710	391.710
Period until 31 December 2014				
Balance at 1 January 2014	2.152.450	2.152.450	2.003.972	2.003.972
Currency translation differences	(454)	(454)	(183)	(183)
Additions	33.333	33.333	25.331	25.331
Disposals/write-offs	(23.743)	(23.743)	(6.406)	(6.406)
Reclassifications	23.425	23.425	917	917
Balance at 31 December 2014	2.185.010	2.185.010	2.023.631	2.023.631
Accumulated amortization				
Balance at 1 January 2014	1.757.141	1.757.141	1.612.262	1.612.262
Currency translation differences	(452)	(452)	(183)	(183)
Amortization charge	115.343	115.343	111.003	111.003
Disposals/write-offs	(23.743)	(23.743)	(6.406)	(6.406)
Balance at 31 December 2014	1.848.289	1.848.289	1.716.676	1.716.676
Net book value at 31 December 2014	336.721	336.721	306.955	306.955



# 7.3 Property, plant and equipment

				GROUP			
(Amounts in Euro)	Land	Buildings	Machinery	Vehicles	Furniture & other equipment	Prepayments and assets under construction	Total
Period until 31 December 2013							
Balance at 1 January 2013	4.665.664	18.459.286	22.440.627	1.996.204	1.929.155	3.945.201	53.436.137
Currency translation differences	(2.435)	(8.103)	(1.798)	(1.353)	(5.076)		(18.765)
Additions	132.892	116.137	2.122.846	58.282	160.280	2.224.449	4.814.886
Disposals/write-offs	-	(21.160)	(2.135.567)	(15.059)	(5.649)	(919.298)	(3.096.733)
Acquisition of control over a subsidiary	24.690	-	-	-	-	367.890	392.580
Disposal of subsidiaries	-	-	(16.854)	-	-	-	(16.854)
Reclassifications	-	103.612	196.224	-	-	(299.836)	-
Balance at 31 December 2013	4.820.811	18.649.772	22.605.478	2.038.074	2.078.710	5.318.406	55.511.251
Accumulated depreciation							
Balance at 1 January 2013	-	4.738.712	9.687.839	1.435.580	1.348.435	-	17.210.566
Currency translation differences	-	(1.681)	(1.658)	(747)	(5.028)	-	(9.115)
Depreciation charge	-	705.160	1.346.550	183.413	168.989	-	2.404.112
Disposals/write-offs	-	(5.020)	(68.239)	(14.402)	(848)	-	(88.509)
Disposal of subsidiaries	-	-	(3.792)	-	-	-	(3.792)
Balance at 31 December 2013	-	5.437.171	10.960.699	1.603.843	1.511.548	-	19.513.261
Net book value at 31 December 2013	4.820.811	13.212.601	11.644.779	434.231	567.161	5.318.406	35.997.989
Period until 31 December 2014							
Balance at 1 January 2014	4.820.811	18.649.772	22.605.478	2.038.074	2.078.710	5.318.406	55.511.251
Currency translation differences	(1.075)	(8.473)	(1.445)	(1.138)	(942)	(66)	(13.138)
Additions	123.708	175.540	738.932	39.686	81.764	28.560.121	29.719.751
Disposals/write-offs	-	-	(1.399.594)	(208.846)	(251.614)	(6.683)	(1.866.737)
Impairment of PPE	(197.487)	(33.966)	-	-	-	=	(231.453)
Reclassifications	-	-	30.525.380	-	395	(30.549.199)	(23.425)
Transfer to investment property	(159.092)	(600.714)	-	-	-	-	(759.807)
Balance at 31 December 2014	4.586.865	18.182.159	52.468.750	1.867.776	1.908.312	3.322.579	82.336.442
Accumulated depreciation							
Balance at 1 January 2014	-	5.437.171	10.960.699	1.603.843	1.511.548	-	19.513.261
Currency translation differences	-	(1.457)	(1.406)	(625)	(936)	-	(4.424)
Depreciation charge	-	707.294	1.540.781	138.024	156.113	-	2.542.211
Disposals/write-offs	-	-	(1.232.279)	(155.440)	(248.060)	-	(1.635.779)
Impairment of PPE	-	(1.571)	-	-	-	-	(1.571)
Transfer to investment property	-	(124.286)	-	-	-	-	(124.286)
Balance at 31 December 2014	-	6.017.151	11.267.796	1.585.801	1.418.665	-	20.289.413
Net book value at 31 December 2014	4.586.865	12.165.008	41.200.954	281.975	489.647	3.322.579	62.047.029

The above table includes assets held under finance lease as follows:

(Amounts in Euro)	Land	Buildings	Machinery	Vehicles	Furniture & other equipment	Prepayments and assets under construction	Total
31.12.2013							
Capitalization of finance lease	-	600.714	1.463.964	30.469	-	-	2.095.147
Accumulated depreciation	=	(124.286)	(195.019)	(21.651)	-	=	(340.956)
Net book value	-	476.429	1.268.944	8.818	-	-	1.754.191
<u>31.12.2014</u>							
Capitalization of finance lease	-	-	1.253.983	56.947	-	-	1.310.930
Accumulated depreciation	-	-	(239.784)	(18.692)	-	-	(258.477)
Net book value	-	-	1.014.199	38.254	-	-	1.052.453



### COMPANY

(Amounts in Euro)	Land	Buildings	Machinery	Vehicles	Furniture & other equipment	Prepayments and assets under construction	Total
Period until 31 December 2013							
Balance at 1 January 2013 as published	4.003.641	17.286.689	18.090.979	1.423.862	1.305.628	1.537.369	43.648.168
Adoption of IFRS 11 (*)	934	102.350	895.667	319.094	158.797	-	1.476.842
Merger of subsidiary (*)	159.092	600.714	2.680.792	34.797	232.673	1.150.000	4.858.069
Balance at 1 January 2013	4.163.667	17.989.753	21.667.438	1.777.754	1.697.099	2.687.369	49.983.080
Currency translation differences	-	(5.046)	(718)	(430)	(4.889)	-	(11.083)
Additions	-	15.533	408.409	11.723	159.408	257.143	852.216
Disposals/write-offs	-	(13.125)	(582.359)	(15.059)	(5.649)	(20.696)	(636.888)
Reclassifications	-	103.612	196.224	-	-	(299.836)	-
Balance at 31 December 2013	4.163.667	18.090.728	21.688.993	1.773.987	1.845.969	2.623.980	50.187.324
Accumulated depreciation							
Balance at 1 January 2013 as published	-	4.408.043	7.372.987	819.728	774.839	-	13.375.597
Adoption of IFRS 11 (*)	-	60.966	618.433	286.737	139.949	-	1.106.085
Merger of subsidiary (*)	-	103.571	1.137.236	33.736	220.220	-	1.494.764
Balance at 1 January 2013	-	4.572.580	9.128.656	1.140.202	1.135.008	-	15.976.446
Currency translation differences	-	(155)	(718)	38	(4.858)	-	(5.694)
Depreciation charge	-	666.991	1.258.297	154.317	162.434	-	2.242.039
Disposals/write-offs	-	-	(136.175)	(14.402)	(848)	-	(151.425)
Balance at 31 December 2013	-	5.239.416	10.250.060	1.280.154	1.291.736	-	18.061.366
Net book value at 31 December 2013	4.163.667	12.851.312	11.438.933	493.833	554.234	2.623.980	32.125.959
Period until 31 December 2014							
Balance at 1 January 2014	4.163.667	18.090.728	21.688.993	1.773.987	1.845.969	2.623.980	50.187.324
Currency translation differences	-	(7.123)	(1.014)	(607)	(857)	-	(9.602)
Additions	_	-	692.698	27.012	78.138	1.197.307	1.995.155
Disposals/write-offs	-	-	(1.456.594)	(165.392)	(248.862)	(6.683)	(1.877.530)
Impairment of PPE	(197.487)	(33.966)	-	-	-	-	(231.453)
Reclassifications	-	-	1.095.618	-	395	(1.096.930)	(917)
Transfer to investment property	(159.092)	(600.714)	-	-	-	-	(759.807)
Balance at 31 December 2014	3.807.088	17.448.925	22.019.700	1.635.001	1.674.783	2.717.674	49.303.171
Accumulated depreciation							
Balance at 1 January 2014	-	5.239.416	10.250.060	1.280.154	1.291.736	-	18.061.366
Currency translation differences	-	(622)	(1.014)	(212)	(857)	-	(2.705)
Depreciation charge	-	663.028	1.361.569	124.235	152.801	-	2.301.633
Disposals/write-offs	-	-	(1.232.279)	(111.985)	(245.307)	-	(1.589.571)
Impairment of PPE	-	(1.571)	-	-	-	-	(1.571)
Transfer to investment property	-	(124.286)	-	-	-	-	(124.286)
Balance at 31 December 2014	-	5.775.965	10.378.336	1.292.192	1.198.373	-	18.644.866
Net book value at 31 December 2014	3.807.088	11.672.960	11.641.365	342.809	476.411	2.717.674	30.658.306

 $(*) \ \ \textit{Adjustments due to the adoption of the new standard IFRS 11 \& merger of subsidiary (Note 7.35)}$ 

The above table includes assets held under finance lease as follows:

(Amounts in Euro)	Land	Buildings	Machinery	Vehicles	Furniture & other equipment	Prepayments and assets under construction	Total
31.12.2013							
Capitalization of finance lease	-	600.714	1.182.303	30.469	-	-	1.813.486
Accumulated depreciation	-	(124.286)	(195.019)	(16.466)	-	-	(335.771)
Net book value	-	476.429	987.284	14.003	-	-	1.477.715
31.12.2014							
Capitalization of finance lease	-	-	1.253.983	10.410	-	-	1.264.393
Accumulated depreciation	-	-	(239.784)	(5.766)	-	-	(245.550)
Net book value		-	1.014.199	4.644	-	-	1.018.843

On the Company's and the Group's fixed assets there are encumbrances amounting  $\in$  44,2 million to secure bank borrowings and guarantees.



### 7.4 Investment property

The Group's and Company's investment property is analyzed in the following table:

	GRO	UP	COMPANY		
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Balance at the beginning of the year, as published	-	11.364.875	-	7.006.301	
Merger of subsidiary	-	-	-	1.275.000	
Balance at the beginning of the year	11.346.598	11.364.875	8.281.301	8.281.301	
Currency translation differences	(8.069)	(18.277)	-	-	
Additions deriving from following expenditures /					
investments	1.177.904	-	-	-	
Disposals	(30.998)	-	(30.998)	-	
Impairment	(152.172)	-	(152.172)	-	
Transfer from PPE	759.807	-	759.807	-	
Balance at the end of the year	13.093.069	11.346.598	8.857.937	8.281.301	
Accumulated depreciation					
Balance at the beginning of the year	27.088	22.163	27.088	22.163	
Impairment	(5.917)	-	(5.917)	-	
Depreciation charge	24.625	4.925	24.625	4.925	
Transfer from PPE	124.286		124.286		
Balance at the end of the year	170.082	27.088	170.082	27.088	
Net book value at the end of the year	12.922.987	11.319.510	8.687.855	8.254.213	

The above table includes assets held under finance lease as follows:

### 31.12.2014

Capitalization of finance lease	581.138
Accumulated depreciation	(140.275)
Net book value	440.863

Investments in property are valued at the acquisition cost, less accumulated depreciation and accumulated impairment losses.

### 7.5 Investments in subsidiaries

The Company's investments in subsidiaries are analyzed in the following table:

#### **COMPANY**

(Amounts in Euro)	31.12.2014	31.12.2013
Balance at the beginning of the year, as published	10.756.703	13.007.253
Adoption of IFRS 11 (*)	-	(98.050)
Merger of subsidiary	-	(2.452.500)
Balance at the beginning of the year	10.756.703	10.456.703
Share capital increase	2.038.000	100.000
Acquisition of interest in a subsidiary from minority	396.800	200.000
Additions (Foundation of new subsidiaries)	1.521.000	-
Disposal of interest held in subsidiaries to the minority	(921.600)	
Balance at the end of the year	13.790.903	10.756.703



Summarized financial information regarding the Company's subsidiaries is given below:

	31.12.2014	31.12.2013 (*)
Assets	83.111.182	65.622.500
Liabilities	74.818.107	57.727.527
Revenues	16.999.305	23.700.756
Profit (Loss)	(1.015.248)	(577.074)

#### 7.6 Investments in associates

The Group's and Company's investments in associates are analyzed in the following table:

	GRO	UP
(Amounts in Euro)	31.12.2014	31.12.2013
Balance at the beginning of the year	538.205	931.127
Share of profit / (loss) from associates (after tax and minority interest)	(72.880)	(55.174)
Currency translation differences	(8.593)	10.032
Additions	433.460	-
Disposals/write-offs		(347.780)
Balance at the end of the year	890.193	538.205

	COMPANY		
(Amounts in Euro)	31.12.2014	31.12.2013	
Balance at the beginning of the year, as published	-	483.017	
Merger of subsidiary	-	43.200	
Balance at the beginning of the year	229.237	526.217	
Foundation of associates	271.460	-	
Disposals/write-offs	-	(296.980)	
Balance at the end of the year	500.697	229,237	

Summarized financial information is presented below regarding:

### a. Group's associates

	Country of		GROU	J <b>P</b>		% interest
Company name	incorpopration	Assets	Liabilities	Revenues	Profit (Loss)	held
31.12.2013						
ALPHA MOGILANY DEVELOPMENT SP. Z.O.O	POLAND	6.239.787	4.782.336	-	(351.418)	25,00%
I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND TELECOMMUNICATIONS PROJECTS	GREECE	-	-	-	75.493	50,00%
MOBILE COMPOSTING S.A.	GREECE	533.796	363.220	96.939	(315)	24,00%
IV DEVELOPMENT FACILITY MANAGEMENT LTD	CYPRUS	=	-	-	(15.095)	33,00%
	_	6.773.583	5.145.556	96.939	(291.335)	
31.12.2014						
ALPHA MOGILANY DEVELOPMENT SP. Z.O.O	POLAND	6.060.605	4.934.729	-	(297.205)	25,00%
ADVANCED TRANSPORT TELEMATICS AE	GREECE	7.047.361	6.488.904	2.013.388	15.537	50,00%
THIVAIKOS ANEMOS ENERGEIAKI S.A.	GREECE	114.944	61.673	-	(2.406)	45,00%
MOBILE COMPOSTING S.A.	GREECE	345.051	97.439	7.155	(21.934)	24,00%
	_	13.567.960	11.582.745	2.020.543	(306.008)	



#### b. Joint-ventures

Company name	Country of incorpopration	Assets	Liabilities	Revenues	Profit (Loss)	% interest held
31.12.2013						
J/V ELTER-INTRACOM CONSTRUCTIONS (EPA GAS)	GREECE	346.916	501.197	-	(505)	45,00%
J/V MOHLOS-INTRAKAT (SWIMM. POOL-CONTRACTOR)	GREECE	1.464.915	1.878.181	-	-	50,00%
J/V PANTHESSALIKO STADIUM	GREECE	1.409.550	1.274.645	-	-	15,00%
J/V INTRACOM CONSTRUCTIONS-GANTZOULAS (DEPA)	GREECE	177.093	48.196	-	(19)	50,00%
J/V MOHLOS-INTRACOM CONSTRUCTIONS (TENNIS)	GREECE	107.080	160.192	-	-	50,00%
J/V "ATH.TECHNICAL-PRISMA DOMI"-INTRAKAT	GREECE	319.728	316.332	-	(803)	65,00%
J/V INTRAKAT - ERGAS - ALGAS	GREECE	27.597	31.917	-	(418)	33,33%
	_	3.852.878	4.210.660	-	(1.744)	
31.12.2014						
J/V ELTER-INTRACOM CONSTRUCTIONS (EPA GAS)	GREECE	1.485	161.336	_	(5.571)	45,00%
J/V MOHLOS-INTRAKAT (SWIMM. POOL-CONTRACTOR)	GREECE	1.464.915	1.878.181	-	-	50,00%
J/V PANTHESSALIKO STADIUM	GREECE	1.409.550	1.274.645	-	-	15,00%
J/V INTRACOM CONSTRUCTIONS-GANTZOULAS (DEPA)	GREECE	177.093	46.983	-	(2.200)	50,00%
J/V MOHLOS-INTRACOM CONSTRUCTIONS (TENNIS)	GREECE	107.080	160.192	-	-	50,00%
J/V "ATH.TECHNICAL-PRISMA DOMI"-INTRAKAT	GREECE	319.452	319.775	-	(9.520)	65,00%
J/V INTRAKAT - ERGAS - ALGAS	GREECE	27.583	32.917	-	(1.014)	33,33%
	_	3.507.157	3.874.030	-	(18.305)	

### 7.7 Available- for-sale financial assets

(Amounts in Euro)	GROUP		COMPA	PANY	
Balance at 1 January 2014 and 1 January 2013 respectively	9.149.873	6.543.274	9.149.873	6.543.274	
Additions	-	5.804.420	-	5.804.420	
Disposals/write-offs	(5.073.331)	(2.035.000)	(5.073.331)	(2.035.000)	
Fair value adjustment (Note 7.15)	(3.376.148)	(1.162.821)	(3.376.148)	(1.162.821)	
Balance at 31 December 2014 and 31 December 2013 respectively	700.394	9.149.873	700.394	9.149.873	
Non-current assets	700.394	9.149.873	700.394	9.149.873	
Current assets	-	-	-	-	
	700.394	9.149.873	700.394	9.149.873	

Available-for-sale financial assets include the following:

	GRO	GROUP		ANY
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
1. Listed equity securities	700.394	4.979.446	700.394	4.979.446
2. Preferred unlisted shares	-	4.165.000	-	4.165.000
3. Unlisted equity securiries	-	5.427	-	5.427

Available-for-sale financial assets are denominated in the following currencies:

	31.12.2014	31.12.2013
o	700.394	9.149.873
	700.394	9.149.873



### 7.8 Trade and other receivables

Trade and other receivables are analyzed as follows:

	GROUP		COMPANY	
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Trade receivables	56.347.743	54.796.245	49.930.067	44.193.465
Trade receivables - Related parties	1.556.780	4.187.588	14.861.836	12.053.068
Less: Provisions for impairment	(7.526.699)	(8.081.737)	(7.022.906)	(7.465.419)
Trade receivables - net	50.377.824	50.902.096	57.768.996	48.781.114
Prepayments	6.068.847	8.119.067	5.733.110	7.773.785
Prepayments - Related parties	622.511	530.472	622.511	530.472
Borrowings to related parties	2.560.115	-	2.560.115	-
Prepaid expenses	3.257.867	2.349.932	2.693.823	1.991.786
Prepaid expenses - Related parties	11.215	35.877	11.215	50.693
Accrued income	113.415	374.441	26	250.572
Accrued income - Related parties	83.954	-	83.954	-
Other receivables	22.527.183	20.984.396	14.888.368	14.381.112
Other receivables - Related parties	2.580.732	1.124.995	5.254.992	4.297.345
Less: Provisions for impairment	(3.708.211)	(3.324.670)	(3.674.706)	(3.487.987)
Total	84.495.451	81.096.606	85.942.403	74.568.892
Non-current assets	1.829.131	288.348	4.672.462	4.825.349
Current assets	82.666.320	80.808.258	81.269.942	69.743.543
	84.495.451	81.096.606	85.942.403	74.568.892

The fair values of receivables are the following:

	GROUP		COMP	ANY
(Ποσά σε Ευρώ)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Trade receivables (less provisions)	50.377.824	50.902.096	57.768.996	48.781.114
Borrowings to related parties	2.560.115	-	2.560.115	-
Prepayments	6.691.358	8.649.539	6.355.621	8.304.257
Prepaid expenses	3.269.081	2.385.809	2.705.038	2.042.479
Accrued income	197.370	374.441	83.981	250.572
Other receivables	21.399.703	18.784.721	16.468.653	15.190.469
_	84.495.451	81.096.606	85.942.403	74.568.892

Trade receivables from the State amount to € 24,57 million for the Group and € 24,16 million for the company.

The analysis of trade receivables of the Group and the Company at the end of each year is as follows: The average collection period for the Company's trade receivables is 120 days.

	GROUP		COMP	ANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Total _	50.377.824	50.902.096	57.768.996	48.781.114
Not past due and not impaired at the balance sheet date	23.889.529	25.402.777	30.134.172	25.040.540
Impaired at the balance sheet date	7.526.699	8.081.737	7.022.906	7.465.419
Provision has been made for the amount:	(7.526.699)	(8.081.737)	(7.022.906)	(7.465.419)



Not impaired at the balance sheet date but past due in the following periods:

0 - 120 days	7.613.696	8.418.452	12.557.491	7.787.389
120 - 365 days	7.251.184	4.799.510	3.946.531	5.420.663
> 365 days	11.623.415	12.281.357	11.130.802	10.532.522
	26.488.295	25.499.319	27.634.824	23.740.574
	50.377.824	50.902.096	57.768.996	48.781.114
Analysis of past due trade receivables:				
From the Greek state	7.779.072	4.493.886	7.744.545	4.272.480
Other	18.709.222	21.005.433	19.890.279	19.468.094
	26.488.295	25.499.319	27.634.824	23.740.574

### Movement in provision for impairment of trade receivables:

(Amounts in Euro)	GROUP Individually impaired	COMPANY Individually impaired
Balance at 1 January 2013 as published	6.050.649	4.328.948
Merger of subsidiary	-	1.436.850
Balance at 1 January 2013	6.050.649	5.765.798
Provision for impairment	8.729.888	8.466.111
Unused amounts reversed	(673.012)	(579.556)
Receivables written-off during the year	(2.713.461)	(2.711.711)
Currency translation differences	12.343	12.764
Balance at 31 December 2013	11.406.406	10.953.405
Provision for impairment	895.469	895.469
Unused amounts reversed	(136.794)	(221.277)
Διαγραφή ανείσπρακτων απαιτήσεων μέσα στη χρήση	(895.469)	(895.469)
Currency translation differences	(34.701)	(34.516)
Balance at 31 December 2014	11.234.911	10.697.612

Trade and other receivables are denominated in the following currencies:

GROUP		COMP	ANY
31.12.2014	31.12.2013	31.12.2014	31.12.2013
78.296.415	72.612.645	81.609.881	69.132.759
4.316.012	5.204.470	4.316.012	5.204.470
1.868.021	3.268.071	1.507	220.243
13.606	11.419	13.606	11.419
1.397		1.397	
84.495.451	81.096.606	85.942.403	74.568.892
	31.12.2014 78.296.415 4.316.012 1.868.021 13.606 1.397	31.12.2014     31.12.2013       78.296.415     72.612.645       4.316.012     5.204.470       1.868.021     3.268.071       13.606     11.419       1.397     -	31.12.2014         31.12.2013         31.12.2014           78.296.415         72.612.645         81.609.881           4.316.012         5.204.470         4.316.012           1.868.021         3.268.071         1.507           13.606         11.419         13.606           1.397         -         1.397

### 7.9 Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same tax authority. The offset amounts are as follows:



	GROUP		COMI	PANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Deferred tax assets:				
Recoverable after 12 months	(8.747.361)	(4.603.323)	(8.387.055)	(4.347.387)
Recoverable within 12 months	(533.894)	(3.110.049)	(449.319)	(3.155.480)
	(9.281.255)	(7.713.373)	(8.836.374)	(7.502.867)
Deferred tax liabilities:				
To be settled after 12 months	3.091.964	2.507.332	3.081.423	2.454.747
To be settled within 12 months	3.924.294	3.077.550	3.969.217	3.062.777
	7.016.258	5.584.883	7.050.640	5.517.524
	(2.264.997)	(2.128.490)	(1.785.734)	(1.985.342)

The gross movement on the deferred income tax account is as follows:

	GROUP		COMI	PANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Balance at the beginning of the year as published	-	(2.175)	-	(929.603)
Adoption of IFRS 11 (*)	-	-	-	1.469.549
Merger of subsidiary	_	-		(302.332)
Balance at the beginning of the year	(2.128.490)	(2.175)	(1.985.342)	237.615
Currency translation differences	161	(2.339)	161	(2.339)
Actuarial gains/(losses)	(26.425)	(5.111)	(13.072)	(2.931)
Charged to equity	-	(6.825)	-	(6.825)
Income tax charge (Note 7.29)	(110.243)	(2.112.040)	212.520	(2.210.863)
Balance at the end of year	(2.264.997)	(2.128.490)	(1.785.734)	(1.985.342)

The movement in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdictions, is as follows:

### Deferred tax liabilities:

	GROUP			
(Amounts in Euro)	Accelerated tax depreciation	Other	Total	
01.01.2013	1.977.014	2.977.839	4.954.853	
Charged / (credited) to the income statement	458.739	171.710	630.449	
Currency translation differences		(419)	(419)	
01.01.2014	2.435.753	3.149.129	5.584.883	
Charged / (credited) to the income statement	305.351	1.127.199	1.432.550	
Currency translation differences		(1.175)	(1.175)	
31.12.2014	2.741.104	4.275.153	7.016.258	

#### Deferred tax assets:

#### GROUP

(Amounts in Euro)	Provisions / Impairment losses	Tax losses	Other	Total
01.01.2013	(2.123.381)	(2.222.649)	(610.998)	(4.957.028)
Charged / (credited) to the income statement	(709.012)	(2.177.564)	144.087	(2.742.488)
Actuarial gains/(losses)	-	-	(5.111)	(5.111)
Charged to equity	-	-	(6.825)	(6.825)
Currency translation differences		(1.919)	-	(1.919)
01.01.2014	(2.832.393)	(4.402.132)	(478.847)	(7.713.373)
Charged / (credited) to the income statement	(168.549)	(1.071.218)	(303.027)	(1.542.793)
Actuarial gains/(losses)	-	-	(26.425)	(26.425)
Currency translation differences		1.336	-	1.336
31.12.2014	(3.000.942)	(5.472.014)	(808.300)	(9.281.255)



### Deferred tax liabilities:

(Amounts in Euro)	Accelerated tax depreciation	Other	Total
01.01.2013 as published	1.794.895	920.220	2.715.115
Adoption of IFRS 11 (*)	-	1.807.975	1.807.975
Merger of subsidiary	182.004	209.942	391.946
01.01.2013	1.976.899	2.938.137	4.915.036
Charged / (credited) to the income statement	457.023	145.885	602.908
Currency translation differences	-	(419)	(419)
01.01.2014	2.433.922	3.083.602	5.517.524
Charged / (credited) to the income statement	293.807	1.240.484	1.534.290
Currency translation differences	-	(1.175)	(1.175)
31.12.2014	2.727.729	4.322.911	7.050.640

### Deferred tax assets:

### **COMPANY**

(Amounts in Euro)	Provisions / Impairment losses	Tax losses	Other	Total
01.01.2013 as published	(1.967.923)	(1.412.706)	(264.090)	(3.644.718)
Adoption of IFRS 11 (*)	-	(157.872)	(180.554)	(338.426)
Merger of subsidiary	(1.157)	(568.460)	(124.660)	(694.277)
01.01.2013	(1.969.080)	(2.139.038)	(569.304)	(4.677.421)
Charged / (credited) to the income statement	(696.395)	(2.130.432)	13.056	(2.813.771)
Charged to equity	-	-	(6.825)	(6.825)
Actuarial gains/(losses)	-	-	(2.931)	(2.931)
Currency translation differences	-	(1.919)	-	(1.919)
01.01.2014	(2.665.475)	(4.271.389)	(566.004)	(7.502.867)
Charged / (credited) to the income statement	(184.437)	(926.708)	(210.625)	(1.321.771)
Actuarial gains/(losses)	-	-	(13.072)	(13.072)
Currency translation differences	-	1.336	-	1.336
31.12.2014	(2.849.912)	(5.196.762)	(789.701)	(8.836.374)

### 7.10 Inventories

The Group's and the Company's inventories are analyzed as follows:

	GROUP		COMPANY	
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Raw materials	5.435.562	5.346.276	4.787.149	4.735.850
Merchandise	560.847	635.988	280.395	329.189
Finished goods	6.892.882	6.264.174	2.672.442	2.495.494
Work in progress	2.139.346	564.489	1.977.861	564.489
Total	15.028.638	12.810.926	9.717.847	8.125.022
Less: Provisions for obsolete inventories				
Raw materials	145.713	145.713	145.713	145.713
Finished goods	995.742	995.742	995.742	995.742
	1.141.455	1.141.455	1.141.455	1.141.455
Total net realizable value	13.887.183	11.669.471	8.576.392	6.983.567
Analysis of provision				
At the beginning of the year	1.141.455	171.868	1.141.455	145.713
Provision for impairment	-	995.742	-	995.742
Reversal of provision (from discontinued operations)		(26.155)	-	_
At the end of the year	1.141.455	1.141.455	1.141.455	1.141.455



#### 7.11 Construction contracts

	GROUP		COME	PANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Contracts in progress at the balance sheet date:				
Receivables from construction contracts	35.354.498	20.881.982	35.141.879	20.825.580
Total	35.354.498	20.881.982	35.141.879	20.825.580
Contracts in progress at the balance sheet date:				
Liabilities from construction contracts	2.417.030	1.843.295	2.800.617	2.069.224
Total	2.417.030	1.843.295	2.800.617	2.069.224
Accumulated contract costs plus accumulated recognised profits less accumulated recognised losses	459.450.002	372.143.837	433.165.324	338.609.745
Less: Progress billings	(426.512.533)	(353.105.150)	(400.824.061)	(319.853.389)
Construction contracts	32.937.468	19.038.687	32.341.262	18.756.356

### 7.12 Other financial assets at fair value through profit or loss

It concerns investments of high liquidation in stocks with a short-term investing horizon.

	GROUP	COMPANY
(Amounts in Euro)	31.12.2014	31.12.2014
1 January 2014	223.171	223.171
Fair value adjustments	(44.204)	(44.204)
31 December 2014	178.967	178.967
<b>Listed securities:</b> Equity securities - Greece	178.967 <b>178.967</b>	178.967 178.967

The carrying values of the abovementioned financial assets are classified as follows:

	GROUP	COMPANY
(Amounts in Euro)	31.12.2014	31.12.2014
Equity securities listed on the ASE	178.967	178.967
	178.967	178.967

Other financial assets at fair value through profit of loss are denominated in the following currencies:

	GROUP	COMPANY
	31.12.2014	31.12.2014
Euro	178.967	178.967
	178.967	178.967

Other financial assets at fair value through profit or loss are presented in the cash flow statement, within the operating activities section, as part of the working capital changes.

Changes in the fair value of other financial assets at fair value through profit or loss are recorded in other profit/losses (net) in the income statement (note 7.28).



### 7.13 Cash and cash equivalents

	GROUP		GROUP COMP		PANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)	
Cash at bank and in hand	25.147.722	38.171.497	6.473.970	13.273.430	
Short-term bank deposits	600.000	1.077.574	600.000	616.890	
Total	25.747.722	39.249.071	7.073.970	13.890.320	

The weighted average effective interest rate was:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Cash at bank and in hand	0,75%	1,00%	0,75%	1,00%
Short-term bank deposits	1,10%	1,50%	1,10%	1,50%

Cash and cash equivalents include the following for the purposes of the cash flow statement:

	GRO	GROUP		PANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Cash and cash equivalents	25.747.722	39.249.071	7.073.970	13.890.320
Total	25.747.722	39.249.071	7.073.970	13.890.320

Cash and cash equivalents are denominated in the following currencies:

	GROUP		COMI	PANY
	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Euro	24.845.369	38.282.897	6.663.709	13.404.098
US dollar	1.241	1.144	-	-
Polish zloty	332.633	401.217	332.633	401.217
Romanian RON	498.522	480.898	7.671	2.090
Albanian Lek	67.821	82.916	67.821	82.916
Syrian pound	2.136	<u>-</u>	2.136	-
	25.747.722	39.249.071	7.073.970	13.890.320

### 7.14 Share capital

The Company's shares are intangible and listed for trading on the Athens Stock Exchange Market ("Middle Capitalization" category).

		GROUP				
(Amounts in Euro)	Number of shares	Common shares	Share premium	Total		
Balance at 1 January 2013	23.154.250	31.489.780	34.083.696	65.573.476		
Balance at 31 December 2013	23.154.250	31.489.780	34.083.696	65.573.476		
Balance at 31 December 2014	23.154.250	31.489.780	34.083.696	65.573.476		
		COM	PANY			
(Amounts in Euro)	Number of	COM Common shares		Total		
(Thounts in Euro)	shares	Common shares	Share premium	Total		
Balance at 1 January 2013	23.154.250	31.489.780	34.083.696	65.573.476		
Balance at 31 December 2013	23.154.250	31.489.780	34.083.696	65.573.476		
Balance at 31 December 2014	23.154.250	31.489.780	34.083.696	65.573.476		



### 7.15 Fair value reserves

The fair value reserves of both the Group and the Company are analyzed as follows:

### GROUP

(Amounts in Euro)	Available-for-sale financial assets reserves  Exchange diferrences reserves		Total
Balance at 1 January 2013	(1.105.545)	(806.419)	(1.911.964)
Revaluation Currency translation differences of foreign subsidiaries &	(1.162.821)	-	(1.162.821)
branch offices	-	(111.060)	(111.060)
Currency translation differences of associates	-	10.032	10.032
Tranfer to results		5.182	5.182
Balance at 31 December 2013	(2.268.366)	(902.264)	(3.170.630)
Revaluation Currency translation differences of foreign subsidiaries &	(3.376.148)	-	(3.376.148)
branch offices	-	(69.447)	(69.447)
Currency translation differences of associates	-	(8.593)	(8.593)
Tranfer to results	857.297	-	857.297
Balance at 31 December 2014	(4.787.217)	(980.303)	(5.767.520)

### **COMPANY**

(Amounts in Euro)	Available-for-sale financial assets  Exchange diferrences reserves		Total
Balance at 1 January 2013	(1.105.545)	(88.150)	(1.193.695)
Revaluation	(1.162.821)	-	(1.162.821)
Currency translation differences of foreign branch offices	-	(101.932)	(101.932)
Balance at 31 December 2013	(2.268.366)	(190.082)	(2.458.449)
Revaluation	(3.376.148)	-	(3.376.148)
Currency translation differences of foreign branch offices	-	(68.876)	(68.876)
Tranfer to results	857.297	-	857.297
Balance at 31 December 2014	(4.787.217)	(258.958)	(5.046.175)

#### 7.16 Other reserves

The other reserves of both the Group and the Company are analyzed as follows:

### **GROUP**

(Amounts in Euro)	Statutory	Tax free	Other	
<u>(</u>	reserves	reserves	reserves	Total
Balance at 1 January 2013	3.716.324	13.676.574	471.335	17.864.233
Transfer from retained earnings	13.533	-	-	13.533
Change of interest held in subsidiary	2.500	-	-	2.500
Actuarial gains/(losses)		-	(11.717)	(11.717)
Balance at 31 December 2013	3.732.357	13.676.574	459.618	17.868.549
Transfer to retained earnings	-	(1.847.542)	-	(1.847.542)
Change of interest held in subsidiary	11.414	-	-	11.414
Actuarial gains/(losses)		-	(58.889)	(58.889)
Balance at 31 December 2014	3.743.770	11.829.032	400.729	15.973.532



#### **COMPANY**

(Amounts in Euro)	Statutory	Tax free	Other	
<u></u>	reserves	reserves	reserves	Total
Balance at 1 January 2013	3.672.540	13.676.574	482.668	17.831.782
Actuarial gains/(losses)	-	-	(8.341)	(8.341)
Balance at 31 December 2013	3.672.540	13.676.574	474.328	17.823.442
Transfer to retained earnings	-	(1.847.542)	-	(1.847.542)
Actuarial gains/(losses)		-	(37.205)	(37.205)
Balance at 31 December 2014	3.672.540	11.829.032	437.122	15.938.694

## 7.17 Borrowings

	GROUP		COMPANY	
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Non-current borrowings				
Bank loans	41.286.162	28.142.000	12.736.162	342.000
Finance lease liabilities	371.137	409.944	367.596	394.741
Total non-current borrowings	41.657.300	28.551.944	13.103.758	736.741
_		_		
Current borrowings				
Current portion of non-current borrowings	1.053.710	214.500	1.053.710	214.500
Bank loans	31.208.877	37.158.495	26.681.358	32.564.157
Borrowings from related parties	225.375	-	-	-
Finance lease liabilities	134.067	116.982	122.404	106.202
Total current borrowings	32.622.029	37.489.977	27.857.471	32.884.859
Total borrowings	74.279.328	66.041.921	40.961.229	33.621.600

Exposure to interest rate changes as well as the contractual re-pricing dates of current borrowings are as follows:

	GROUP		COMPANY	
(Amounts in Euro)	6 months or less	Total	6 months or less	Total
31 December 2013				
Total borrowings	37.158.495	37.158.495	32.564.157	32.564.157
	37.158.495	37.158.495	32.564.157	32.564.157
31 December 2014		_		
Total borrowings	31.434.252	31.434.252	26.681.358	26.681.358
	31.434.252	31.434.252	26.681.358	26.681.358

The contractual undiscounted cash flows of the non-current borrowings are as follows:

	GRO	UP	COMI	PANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Between 1 and 2 years	7.967.367	152.000	6.459.039	152.000
Between 2 and 3 years	2.376.206	1.501.740	725.984	152.000
Between 3 and 4 years	2.610.372	1.482.184	820.107	38.000
Between 4 and 5 years	2.670.776	1.565.609	831.033	-
Over 5 years	25.661.441	23.440.466	3.900.000	
	41.286.162	28.142.000	12.736.162	342.000
Over 5 years				342



The weighted average effective interest rates at the balance sheet date are the following:

### GROUP

	31.12.2014		31.12.2013	
	$\epsilon$	Other	$\epsilon$	Other
Bank loans (current)	7,20%	6,50%	7,75%	7,75%
Bank loans (non-current)	6,20%	-	7,10%	-
Finance lease liabilities	7,50%	6,50%	8,00%	6,50%

#### **COMPANY**

	31.12	31.12.2014		2013 (*)
	€	Other	€	Other
Bank loans (current)	7,20%	6,50%	7,50%	7,75%
Bank loans (non-current)	6,60%	-	-	-
Finance lease liabilities	7,50%	-	8,00%	-

The carrying amounts and fair values of the non-current borrowings are the following:

### GROUP

	31.12.2	2014	31.12.2	2013
(Amounts in Euro)	Carrying		Carrying	
	amount	Fair value	amount	Fair value
Bank loans	41.286.162	41.286.162	28.142.000	28.142.000
Finance lease liabilities	371.137	371.137	409.944	409.944
Total	41.657.300	41.657.300	28.551.944	28.551.944

### **COMPANY**

	31.12.2	2014	31.12.20	13 (*)
(Amounts in Euro)	Carrying		Carrying	
	amount	Fair value	amount	Fair value
Bank loans	12.736.162	12.736.162	342.000	342.000
Finance lease liabilities	367.596	367.596	394.741	394.741
Total	13.103.758	13.103.758	736.741	736.741

The carrying amounts of borrowings are denominated in the following currencies:

	GROUP		COMPANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013 (*)
Euro	72.410.787	63.725.354	39.092.688	31.305.033
Polish zloty	1.868.541	2.316.567	1.868.541	2.316.567
	74.279.328	66.041.921	40.961.229	33.621.600



### 7.18 Retirement benefit obligations

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	One	
(Amounts in Euro)	31.12.2014	31.12.2013
Balance sheet obligations for:		
Pension benefits	1.108.790	1.184.320
Total	1.108.790	1.184.320
Income statement charge		
Pension benefits	274.316	221.834
Total	274.316	221.834
Actuarial gains/losses (Other comprehensive income)		
Pension benefits	108.315	48.918
Pension benefits-third parties	(26.235)	(29.259)
Total	82.079	19.659
	COMP	ANV
(Amounts in Euro)		
	31.12.2014	31.12.2013
Balance sheet obligations for:		
Pension benefits	798.116	904.756
Total	798.116	904.756
Income statement charge (Note 7.33)		
Pension benefits	245.489	169.739
Total	245.489	169.739
Actuarial gains/losses (Other comprehensive income)		
Pension benefits	50.277	11.271
Pension benefits  Total	50.277 <b>50.277</b>	11.271 11.271

The amounts recognized in the balance sheet are the following:

### **GROUP**

(Amounts in Euro)	31.12.2014	31.12.2013
Present value of unfunded obligations	1.108.790	1.184.320
Liability on the balance sheet	1.108.790	1.184.320
	·	
	COMF	ANY
(Amounts in Euro)	31.12.2014	31.12.2013
Present value of unfunded obligations	798.116	904.756
Liability on the balance sheet	798.116	904.756

The amounts recognised in the income statement are the following:

### **GROUP**

(Amounts in Euro)	31.12.2014	31.12.2013
Current service cost	88.809	99.791
Interest cost	40.267	38.866
Past service costs	-	(21.231)
Losses on curtailment	153.759	104.408
Total	282.835	221.834
Third party charges	8.335	(2.880)
Total, included in employee benefit expenses (Note 7.33)	274.500	224.714



### **COMPANY**

(Amounts in Euro)	31.12.2014	31.12.2013
Current service cost	48.475	69.885
Interest cost	30.762	30.806
Past service costs	-	(403)
Losses on curtailment	166.252	66.227
Total, included in employee benefit expenses (Note 7.33)	245.489	166.515

Total charge is allocated as follows:

## GROUP

(Amounts in Euro)	31.12.2014	31.12.2013
Cost of goods sold	62.268	153.302
Administrative expenses	212.232	71.413
	274.500	224.714
Third party charges	8.335	(2.880)
	282.835	221.834

### **COMPANY**

(Amounts in Euro)	31.12.2014	31.12.2013
Cost of goods sold	33.256	110.646
Administrative expenses	212.232	55.869
	245.489	166.515

The movement in the liability recognised in the balance sheet is as follows:

### GROUP

(Amounts in Euro)	31.12.2014	31.12.2013
Balance at the beginning of the year	1.187.718	1.149.737
Total expense charged in the income statement	274.500	224.714
Total expense charged to third parties	8.335	(2.880)
Contributions paid	(443.842)	(232.771)
	(161.007)	(10.937)
Actuarial gains / losses from changes in demographic assumptions	103.532	48.918
Other actuarial gains / losses	(21.453)	-
	82.079	48.918
Balance at the end of the year	1.108.790	1.187.718

### **COMPANY**

(Amounts in Euro)	31.12.2014	31.12.2013
Balance at the beginning of the year as published	-	902.933
Merger of subsidiary	-	3.224
Balance at the beginning of the year	904.756	906.157
Total expense charged in the income statement	245.489	166.515
Contributions paid	(402.406)	(179.186)
	(156.917)	(12.672)
Actuarial gains / losses from changes in demographic assumptions	71.730	-
Other actuarial gains / losses	(21.453)	11.271
•	50.277	11.271
Balance at the end of the year	798.116	904.756



The principal actuarial assumptions used for accounting purposes are the following:

### **GROUP**

	31.12.2014	31.12.2013
Discount rate	1,9%	3,4%
Inflation	2,0%	2,0%
Future salary increases	3,0%	3,0%

#### COMPANY

	31.12.2014	31.12.2013
Discount rate	1,9%	3,4%
Inflation	2,0%	2,0%
Future salary increases	3,0%	3,0%

The sensitivity analysis of the present value to changes in key actuarial assumptions is as follows:

		GROUP	
	Impact on	employee benefit	s obligation
Year 2014	Change in assumption	Increase in assumption	Reduction in assumption
_	%	%	%
Discount rate	0,50%	Reduction by 3,12%	Increase by 3,12%
Future salary increases	0,50%	Increase by 3,09%	Reduction by 3,09%

	31.12.2014
Average expected maturity of employee benefits obligation:	Years
Pension benefits	16,45

### COMPANY

	Impact on employee benefits obligation				
Year 2014	Change in assumption		Reduction in assumption		
	%	%	%		
Discount rate	0,50%	Reduction by 3,10%	Increase by 3,10%		
Future salary increases	0,50%	Increase by 3,05%	Reduction by 3,05%		

	31.12.2014
Average expected maturity of employee benefits obligation:	Years
Pension benefits	16,46

### 7.19 Grants

### GROUP

(Amounts in Euro)	31.12.2014	31.12.2013
Balance at the beginning of the year	67.411	76.481
Transfer to the profit or loss	(6.428)	(9.070)
Balance at the end of the year	60.983	67.411



#### 7.20 Provisions

Provisions relating to the Group and the Company are recognized when there are present legal or constructive obligations as a result of past events, when there is a chance of settling them through an outflow of resources and when the obligation amount can be reliably estimated. Contingent assets are not recognized in the financial statements but disclosed when there is a potential inflow of economic benefits.

		GROUP		(	COMPANY	
<u>(Ποσή σε Ευρώ)</u>	Provisions for tax unaudited years	Other provisions	Total	Provisions for tax unaudited years	Other provisions	Total
Balance at 1 January 2013 as published	15.330	403.258	418.588	-	4.682.736	4.682.736
Adoption of IFRS 11 (*)	-	-	-	15.330	(4.280.350)	(4.265.020)
Merger of subsidiary		-	<u> </u>		871	871
Balance at 1 January 2013 as published	15.330	403.258	418.588	15.330	403.258	418.588
Additional provisions for the year	-	201.721	201.721	-	166.722	166.722
Unrealized reversed provisions	(15.330)		(15.330)	(15.330)	-	(15.330)
Balance at 31 December 2013	-	604.979	604.979	-	569.979	569.979
Additional provisions for the year	-	10.134	10.134	-	10.134	10.134
Unrealized reversed provisions		(200.832)	(200.832)	-	(165.832)	(165.832)
Balance at 31 December 2014	-	414.281	414.281	-	414.281	414.281

### Analysis of total provisions

	GRO	GROUP		
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.20
Non-current provisions	-	35.000	-	
Current provisions	414.281	569.979	414.281	56
Total	414.281	604.979	414.281	56

### 7.21 Trade and other payables

The analysis of the Group's and the Company's trade payables and other liabilities is as follows:

	GRO	UP	COMP	ANY	
(Amounts in Euro)	31.12.2014	31.12.2014 31.12.2013		31.12.2013	
Trade payables	56.306.504	41.660.616	50.653.160	35.517.083	
Trade payables to related parties	1.989.264	5.944.802	1.993.503	6.158.731	
Accrued expenses	3.253.538	831.190	339.979	112.157	
Social security and other fees	513.242	694.126	393.424	453.478	
Taxes (except from income tax)	3.664.134	3.255.590	3.336.577	2.777.363	
Prepayments from customers	31.003.398	24.590.938	19.649.498	23.564.310	
Prepayments from related parties	1.400.165	10.368	1.481.254	1.457.887	
Other liabilities	8.797.227	6.377.006	5.827.849	4.005.041	
Other liabilities to related parties	749.882	436.062	852.386	440.586	
Total	107.677.355	83.800.698	84.527.632	74.486.635	
Non-current liabilities	394.623	3.350.000	394.623	3.350.000	
Current liabilities	107.282.732	80.450.698	84.133.009	71.136.635	
	107.677.355	83.800.698	84.527.632	74.486.635	



Trade and other payables are denominated in the following currencies:

	GROUP		COMP	'ANY	
	31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Euro	105.133.591	81.896.100	82.653.673	73.381.587	
Polish zloti	1.858.423	885.168	1.858.423	885.168	
Romanian RON	674.392	1.016.034	4.588	216.527	
Albanian Lek	2.260	44	2.260	-	
Syrian pound	8.688	3.352	8.688	3.352	
	107.677.355	83.800.698	84.527.632	74.486.635	

The maturity of non-current liabilities is as follows:

	GRO	UP	COMPANY		
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013	
Between 1 and 2 years	394.623	3.350.000	394.623	3.350.000	
	394.623	3.350.000	394.623	3.350.000	

The policy regarding payment of trade payables is 120 days.

The payments' maturity is as follows:

	201	2014		3
	GROUP	COMPANY	GROUP	COMPANY
0 - 120 days	10.739.368	9.327.399	15.144.163	10.856.918
120 - 365 days	47.556.400	43.319.264	32.461.255	30.818.895

### 7.22 Finance leases

	GRO	UP	COMPANY	
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Finance lease liabilities- minimum lease				
Not later than 1 year	164.610	146.491	152.230	134.112
Between 1 and 5 years	388.760	297.065	385.189	281.122
More than 5 years	44.886	196.374	44.886	196.374
Total	598.256	639.930	582.305	611.608
Less: Future finance charges on finance leases	(93.052)	(113.003)	(92.305)	(110.665)
Present value of finance lease liabilities	505.204	526.927	490.000	500.943

The present value of finance lease liabilities is analyzed below:

	GRO	UP	COMP	ANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Not later than 1 year	134.067	116.982	122.404	106.202
Between 1 and 5 years	333.418	229.623	329.876	214.419
More than 5 years	37.720	180.321	37.720	180.322
Total	505.204	526.927	490.000	500.943



### 7.23 Sales

The Group's revenues are analyzed as follows:

#### **GROUP**

(Amounts in Euro)	01.01 - 31.12.2014	01.01 - 31.12.2013
Sale of goods	9.588.805	12.609.153
Revenue from construction contracts	9.193.660	8.735.702
Revenue from services rendered	134.611.095	88.219.844
Total	153.393.561	109.564.700

The Company's revenues are analyzed as follows:

### **COMPANY**

(Amounts in Euro)	01.01 - 31.12.2014	01.01 - 31.12.2013
Sale of goods	1.291.584	2.726.494
Revenue from construction contracts	5.767.924	3.523.516
Revenue from services rendered	139.042.011	88.540.896
Total	146.101.519	94.790.905

## 7.24 Expenses by nature

The Group's expenses by nature are analyzed as follows:

GROUP

(Amounts in Euro)		01.01 - 31.12.2014				01.01 - 31.12.2013	
	Note	Cost of goods sold	Administrative expenses	Total	Cost of goods sold	Administrative expenses	Total
Employee benefit expense	7.33	7.019.650	3.132.597	10.152.247	9.060.919	3.473.288	12.534.207
Inventory cost recognised as expense		36.428.907	2.962	36.431.868	31.713.475	16.194	31.729.669
Depreciation of PPE	7.3						
- Owned assets		1.787.512	698.211	2.485.723	1.540.776	772.257	2.313.033
- Leased assets		29.076	27.412	56.488	45.982	43.832	89.815
Repairs and maintenance of PPE		749.963	244.329	994.292	706.228	192.240	898.468
Amortisation of intangible assets	7.2	42.459	72.884	115.343	64.139	46.155	110.294
Depreciation of investment property		-	24.625	24.625	-	4.925	4.925
Operating lease payments							
- Land		423.677	367.273	790.951	508.233	262.879	771.111
- Machinery		4.931.776	6.600	4.938.376	1.089.528	1.023	1.090.551
- Furniture and other equipment		65.489	1.334	66.823	59.911	3.787	63.699
- Vehicles		346.416	201.616	548.032	336.843	166.491	503.334
Advertisement		61.181	1.290.248	1.351.428	57.287	338.253	395.541
Subcontractors' and third paries' fees		70.022.337	5.745.652	75.767.989	50.310.310	5.454.639	55.764.949
Other (Third party benefits, various epenses etc.)		8.580.183	3.413.748	11.993.931	7.558.644	4.596.975	12.155.619
Total		130.488.625	15.229.491	145.718.116	103.052.276	15.372.939	118.425.214

From discontinued operations:

(Amounts in Euro)		01.01 - 31.12.2014				01.01 - 31.12.2013	
	Note	Cost of goods sold	Administrative expenses	Total	Cost of goods sold	Administrative expenses	Total
Depreciation of PPE	7.3						
- Owned assets		-	-	-	-	1.264	1.264
Operating lease payments							
- Land		-	-	-	-	600	600
Third parties' fees		-	-	-	-	2.350	2.350
Other (Third party benefits, various epenses etc.)			-	<u>-</u>		8.143	8.143
Total			-	-		12.357	12.357



The Company's expenses by nature are analyzed as follows:

### COMPANY

		COMIANT						
(Amounts in Euro)		01.01 - 31.12.2014			01.01 - 31.12.2013 (*)			
	Note	Cost of goods sold	Administrative expenses	Total	Cost of goods sold	Administrative expenses	Total	
Employee benefit expense	7.33	5.214.839	2.830.975	8.045.815	6.571.684	2.976.869	9.548.553	
Inventory cost recognised as expense		32.120.612	=	32.120.612	24.934.984	16.194	24.951.178	
Depreciation of PPE	7.3							
- Owned assets		1.580.381	672.519	2.252.900	1.463.175	694.234	2.157.408	
- Leased assets		29.076	19.656	48.732	44.260	40.370	84.631	
Repairs and maintenance of PPE		820.033	258.516	1.078.549	669.879	204.510	874.389	
Amortisation of intangible assets	7.2	42.458	68.545	111.003	64.139	44.031	108.170	
Depreciation of investment property				-			-	
- Owned investment property		-	4.586	4.586	-	4.925	4.925	
- Leased investment property		-	20.039	20.039	-	-	-	
Operating lease payments								
- Land		165.201	269.335	434.536	204.198	262.065	466.263	
- Machinery		4.927.289	187	4.927.476	1.081.219	1.023	1.082.242	
- Furniture and other equipment		65.489	1.334	66.823	59.481	3.361	62.841	
- Vehicles		313.184	192.872	506.056	321.697	148.350	470.047	
Advertisement		60.895	1.129.779	1.190.674	56.436	325.974	382.410	
Subcontractors' and third paries' fees		69.571.514	4.966.694	74.538.208	48.827.006	4.185.884	53.012.890	
Other (Third party benefits, various epenses etc.)		7.985.252	2.935.257	10.920.510	6.432.809	3.785.565	10.218.374	
Total		122.896.223	13.370.295	136.266.518	90.730.967	12.693.354	103.424.321	

## 7.25 Other income

The Group's and the Company's other income is analyzed as follows:

	GROUP		
(Amounts in Euro)	01.01- 31.12.2014	01.01- 31.12.2013	
Other financial assets at fair value through profit or loss:	31.12.2014	31.12.2013	
- Dividend income	-	96	
Amortization of grants received (Note 7.19)	6.428	9.070	
Income from grants	1.571	8.531	
Rental income	97.896	95.622	
Insurance reimbursement	130.603	47.212	
Income from leased equipment	-	11.710	
Income from services rendered to third parties	690.244	116.923	
Other income	674.778	281.593	
Total	1.601.519	570.756	

From discontinued operations:

(Amounts in Euro)	01.01- 31.12.2014	01.01- 31.12.2013
Other income	-	15.992
Total	-	15.992



(Amounts in Euro)	01.01- 31.12.2014	01.01- 31.12.2013
Other financial assets at fair value through profit or loss:		
- Dividend income	-	96
Amortization of grants received (Note 7.19)	6.428	9.070
Income from grants	1.571	8.531
Rental income	155.735	149.295
Insurance reimbursement	109.732	47.212
Income from leased equipment	-	11.710
Income from services rendered to third parties	936.779	455.804
Other income	488.733	231.389
Total	1.698.978	913.107

# 7.26 Other expenses

The Group's and Company's other expenses are as follows:

GROUP

Charge from a previous year pending tax case       -       (1.314.747)         Total       COMPANY         (Amounts in Euro)       01.01-       01.01-         Charge from a previous year pending tax case       -       (1.314.747)	(Amounts in Euro)	01.01-	01.01-
COMPANY           (Amounts in Euro)         COMPANY           01.01-         01.01-           31.12.2014         31.12.2013           Charge from a previous year pending tax case         -         (1.314.747)	<u> </u>	31.12.2014	31.12.2013
COMPANY           (Amounts in Euro)         01.01- 31.12.2014         01.01- 31.12.2013           Charge from a previous year pending tax case         -         (1.314.747)	Charge from a previous year pending tax case		(1.314.747)
(Amounts in Euro)         01.01- 31.12.2014         01.01- 31.12.2013           Charge from a previous year pending tax case         -         (1.314.747)	Total	-	(1.314.747)
(Amounts in Euro)         31.12.2014         31.12.2013           Charge from a previous year pending tax case         -         (1.314.747)		COM	PANY
31.12.2014         31.12.2013           Charge from a previous year pending tax case         -         (1.314.747)	(Amounts in Euro)	01.01-	01.01-
	(Thounts in Euro)	31.12.2014	31.12.2013
Total (1.314.74)	Charge from a previous year pending tax case		(1.314.747)
10(a) - (1.514.74.	Total	<u> </u>	(1.314.747)

# 7.27 Other gains/losses (net)

The Group's and Company's other gains / losses are as follows:

## **GROUP**

(Assessed in Found)	01.01-	01.01-
(Amounts in Euro)	31.12.2014	31.12.2013
Available-for-sale financial assets:		
- Gains / (losses) from disposal	(757.584)	53.087
Other financial assets at fair value through profit or loss:		
- Fair value gains / (losses)	(44.204)	(54.983)
Provision for impairment of inventories	-	(995.742)
Impairment of doubtful debts	(895.469)	(8.729.888)
Provision of doubtful debts restored (Note 7.8)	136.794	673.012
Other provisions	-	(35.000)
Impairment of PPE	(229.882)	-
Impairment of investment property	(146.255)	-
Share of gains/(losses) from J/Vs consolidated according to the equity method	(10.133)	(888)
Gains/ (losses) from sale of participation percentages	-	(165.106)
Gains/ (losses) from disposal of PPE	(13.519)	411.459
Gains/ (losses) from disposal of investment property	9.932	
	(1.950.319)	(8.844.051)



# From discontinued operations:

(Amounts in Euro)	01.01-	01.01-
(Amounts in Euro)	31.12.2014	31.12.2013
Gains/ (losses) from disposal of intangible assets	_	162
	-	162

	COMP.	ANY
(Amounts in Euro)	01.01- 31.12.2014	01.01- 31.12.2013
Available-for-sale financial assets:		
-Gains / (losses) from disposal	(757.584)	53.087
Other financial assets at fair value through profit or loss:		
- Fair value gains / (losses)	(44.204)	(54.983)
Provision for impairment of inventories	-	(995.742)
Impairment of doubtful debts	(895.469)	(8.466.111)
Provision of doubtful debts restored (Note 7.8)	221.277	579.556
Impairment of PPE	(229.882)	-
Impairment of investment property	(146.255)	-
Share of gains/(losses) from J/Vs consolidated according to the equity method	(10.133)	(888)
Gains/ (losses) from sale of participation percentages	400	(22.884)
Gains/ (losses) from disposal of PPE	(27.127)	51.712
Gains/ (losses) from disposal of software programs	-	(1.639)
Gains/ (losses) from disposal of investment property	9.932	
	(1.879.045)	(8.857.894)

## 7.28 Finance cost (net)

The Group's and Company's finance cost is analyzed below:

	GRO	UP
(Amounts in Euro)	01.01- 31.12.2014	01.01- 31.12.2013
Finance expenses		
- Bank loans	(3.190.658)	(2.820.692)
- Finance leases	(41.543)	(41.868)
- Letters of credit	(3.377.393)	(2.966.962)
- Interest on advances from customers	(682.498)	(428.983)
- Other	(710.838)	(576.482)
- Net gains / (losses) from currency translation differences	(82.510)	(43.897)
	(8.085.441)	(6.878.885)
Interest income	1.839.698	548.110
Total	(6.245.743)	(6.330.775)

# From discontinued operations:

(Amounts in Euro)	01.01- 31.12.2014	01.01- 31.12.2013
Finance expenses		
- Other		(818)
	-	(818)
Interest income	-	724
Total	-	(93)



#### **COMPANY**

(Amounts in Euro)	01.01-	01.01-
<u>(</u>	31.12.2014	31.12.2013
Finance expenses		
- Bank loans	(2.986.415)	(2.534.472)
- Finance leases	(39.926)	(40.091)
- Letters of credit	(3.377.393)	(2.962.769)
- Interest on advances from customers	(681.163)	(424.001)
- Other	(695.813)	(520.860)
- Net gains / (losses) from currency translation differences	(57.047)	(8.350)
	(7.837.757)	(6.490.544)
Interest income	1.761.295	352.678
Total	(6.076.462)	(6.137.866)

# 7.29 Income tax expense

Current income tax

Total

Deferred tax (Note 7.9)

The Group's and Company's income tax expense is as follows:

	GRO	UP
(Amounts in Euro)	01.01 - 31.12.2014	01.01 - 31.12.2013
Current income tax	(676.827)	(471.940)
Deferred tax (Note 7.9)	110.243	2.112.040
Total	(566.584)	1.640.100
From discontinued operations:	01.01 - 31.12.2014	01.01 - 31.12.2013
Current income tax	-	(495)
		(495)
(Amounts in Euro)	COMP 01.01 - 31.12.2014	PANY 01.01 - 31.12.2013

The tax on the Group's profit before tax differs from the amount that would arise using the basic tax rate of the home country of the Company, as follows:

(497.838)

(212.520)

(710.358)

(142.642)

2.210.863 2.068.221

	GROUP		
(Amounts in Euro)	01.01 - 31.12.2014	01.01 - 31.12.2013	
Profit before taxes	1.008.023	(24.834.505)	
Tax calculated based on the tax rate applicable to profits	(262.086)	6.456.971	
Non taxable income	1.887.299	44.316	
Expenses not deductible for tax purposes	(2.002.138)	(4.500.790)	
Differences in tax rates	(157.552)	109.723	
Tax audit charge	-	(74.192)	
Other taxes	(32.106)	(395.929)	
Realized tax on inxome	(566.584)	1.640.100	



# From discontinued operations:

(Amounts in Euro)	01.01 - 31.12.2014	01.01 - 31.12.2013
Profit before taxes	-	154.670
Tax calculated based on the tax rate applicable to profits	-	(40.214)
Expenses not deductible for tax purposes	-	(592)
Differences in tax rates		1.060
Realized tax on inxome	-	(39.746)

### **COMPANY**

(Amounts in Euro)	01.01 - 31.12.2014	01.01 - 31.12.2013
Profit/(losses) before taxes	3.578.472	(24.030.816)
Tax calculated based on the tax rate applicable to profits	(930.403)	6.248.012
Non taxable income	1.901.666	153.664
Expenses not deductible for tax purposes	(1.573.425)	(4.006.039)
Differences in tax rates	(79.619)	68.513
Other taxes	(28.577)	(395.929)
Realized tax on inxome	(710.358)	2.068.221

## 7.30 Earnings/(losses) per share

Earnings per share were calculated using the weighted average number of shares multiplied by the total number of outstanding common shares.

### **GROUP**

	31.12.2014	31.12.2013
Weighted average number of shares	23.154.250	23.154.250
	01.01- 31.12.2014	01.01- 31.12.2013
Profit/(losses) before taxes	1.008.023	(24.834.505)
Income tax	(566.584)	1.640.100
Profit/(losses) net of taxes from continuing operations	441.440	(23.194.405)
Profit/(losses) net of taxes from discontinued operations	-	154.175
Profit/(losses) net of taxes for the period(continuing and discontinued		
operations)	441.440	(23.040.231)
Attributable to:		
Continuing operations		
Owners of the Parent	535.966	(22.983.915)
Non-controlling interests	(94.526)	(210.490)
Discontinued operations		
Owners of the Parent	-	158.177
Non-controlling interests	-	(4.003)
Basic earnings/(losses) per share		
Continuing operations	0,0231	-0,9926
Discontinued operations	0,0000	0,0068
	0,0231	-0,9858



#### **COMPANY**

	31.12.2014	31.12.2013
Weighted average number of shares	23.154.250	23.154.250
	01.01- 31.12.2014	01.01- 31.12.2013
Profit/(losses) before taxes	3.578.472	(24.030.816)
Income tax	(710.358)	2.068.221
Profit/(losses) net of taxes	2.868.114	(21.962.595)
Basic earnings/(losses) per share	0,1239	-0,9485

### 7.31 Fair value measurement of financial instruments

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation method:

<u>Level 1</u>: Based on negotiable (unspecified) prices in active markets for identical assets or liabilities.

<u>Level 2:</u> Based on valuation techniques for which all data having a material impact on the fair value are visible, directly or indirectly.

<u>Level 3:</u> Based of valuation techniques that use data having a material impact on the fair value and are not based on obvious market data.

	31.12.2014		
(Amounts in Euro)	Level 1	Level 2	Level 3
Financial assets measured at fair value			
Avaialable for sale financial assets	471.280	229.114	-
Financial assets at fair value through profit or loss	178.967	-	-
	650.248	229.114	-

	GROUP		
		31.12.2013	
(Amounts in Euro)	Level 1	Level 2	Level 3
Financial assets measured at fair value			
Avaialable for sale financial assets	3.759.167	1.220.279	4.170.427
Financial assets at fair value through profit or loss	223.171	-	-
	3.982.338	1.220.279	4.170.427

The Group has not made any transfers between valuation levels.

The carrying amount of the following categories of assets and liabilities approximates their fair value:

- Trade and other receivables
- Trade and other payables
- Cash and cash equivalents

- Current borrowings
- Non-current borrowings

**GROUP** 

### 7.32 Joint ventures/joint operations consolidated based on the proportional method

The following figures represent assets, liabilities, revenues and expenses and share of results for the company and the Group (through subsidiaries) from joint ventures/joint operations that are consolidated based on the proportional method. These joint ventures/joint operations are presented in details in Note 5.7 «Group Structure».



	GROUP		COMP	ANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Assets:				
Non-current assets	289.751	290.706	289.717	290.359
Current assets	29.233.326	35.483.040	28.836.774	33.479.404
- -	29.523.076	35.773.746	29.126.490	33.769.763
Liabilities:				
Current liabilities	26.125.591	35.077.853	25.514.964	32.853.950
-	26.125.591	35.077.853	25.514.964	32.853.950
Net assets	3.397.485	695.893	3.611.526	915.813
Revenues	14.374.541	20.518.323	14.327.269	20.198.020
Expenses	(11.685.657)	(19.587.132)	(11.644.264)	(19.569.262)
Profit/ loss (after taxes)	2.688.884	931.191	2.683.005	628.758

# 7.33 Employee benefits

The number of employees on December  $31^{st}$ , 2014 and December  $31^{st}$ , 2013 respectively is:

	GROUP		COMP	ANY
Average number of employees	365	401	253	284
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
(per category)				
Administrative personnel	101	116	69	72
Workers personnel	264	285	184	212
	GRO	OUP	COMP	ANY
(Amounts in Euro)	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Wages and salaries	7.736.182	9.560.342	6.098.016	7.255.758
Social security expenses	2.141.565	2.749.151	1.702.310	2.126.280
Pension costs - defined benefit plans	274.500	224.714	245.489	166.515
Total	10.152.247	12.534.207	8.045.815	9.548.553

# 7.34 Contingencies and commitments

# Contingent liabilities

# a) Letters of guarantee

# GROUP

(Amounts in Euro)	31.12.2014	31.12.2013
Good performance guarantees	105.559.855	111.619.464
Advance payments guarantees	22.049.757	9.438.674
Good payment guarantees	11.831.466	5.063.935
Other guarantees	794.716	277.748
Good operation guarantees	552.660	889.655
Participation guarantees	13.017.219	7.150.474
Guarantees to banks on behalf of subsidiaries	12.421.001	10.630.309
	166.226.674	145.070.259



#### COMPANY

(Amounts in Euro)	31.12.2014	31.12.2013 (*)
Good performance guarantees	98.517.727	111.569.465
Advance payments guarantees	8.144.577	9.388.674
Good payment guarantees	11.831.466	5.113.935
Other guarantees	794.716	277.748
Good operation guarantees	552.660	889.655
Participation guarantees	12.936.577	7.140.474
Guarantees to banks on behalf of subsidiaries	12.421.001	10.630.309
	145.198.724	145.010.260

#### Contingent assets

#### a) Letters of guarantee

#### **GROUP**

(Amounts in Euro)	31.12.2014	31.12.2013
Customers' good payment guarantees	6.227.653	6.137.653
Suppliers' good performance guarantees	816.000	1.774.448
Advance payments guarantees	1.016.698	2.051.850
	8.060.351	9.963.951
	COMP	ANY

(Amounts in Euro)	31.12.2014	31.12.2013 (*)
Customers' good payment guarantees	6.227.653	6.137.653
Suppliers' good performance guarantees	816.000	1.774.448
Advance payments guarantees	1.016.698	2.051.850
	8.060.351	9.963.951

#### **Commitments**

Commitments pertain to future lease obligations regarding the operational leasing of machinery, vehicles etc.

(Amounts in Euro)	31.12.2014	31.12.2013
Not later than 1 year	370.967	409.477
Between 1 and 5 years	720.760	659.808
	1.091.727	1.069.284

### 7.35 Account Adjustments

# a. Adjustments due to the adoption of a new standard (IFRS 11)

Since 1.1.2014 the Group applies IFRS 11 «Joint Arrangements». The Group examined its interests in joint ventures for implementing projects which were consolidated according to the proportional method and concluded that there are no grounds to incorporate them with the equity method, as joint ventures for implementing projects are classified as «jointly controlled operations» based on IFRS 11. Joint ventures which were consolidated with the proportional method will now be incorporated in the company's financial statements according to its share of assets, liabilities, revenues and expenses.

The application of this standard does not change the equity and results of the Group. Changes in the Statements of Financial Position, Comprehensive Income and Cash Flows of the Company for the comparative periods are presented below:



### b. Absorption by the parent company of the subsidiary PRISMA DOMI ATE

Net assets and total income of the merged company "PRISMA DOMI ATE" were incorporated in the financial statements of the Company according to the pooling of interests method, since being a subsidiary of the acquirer it is under joint control.

The comparative information in the financial statements of the Company has been adjusted in relation to the respective published financial statements and includes the corresponding figures of the absorbed company as if the merger had taken place since 01.01.2013.

The Statements of Financial Position, Comprehensive Income and Cash Flows before and after the adjustments are presented hereinafter.

#### **Statement of Financial Position**

Non-current seek	(Amounts in Euro)	Published amounts	Adoption of IFRS 11	Adjusted amounts	Subsidiary PRISMA DOMI	Intercompany amounts	Adjusted amounts
Content   Cont	ASSETS	1.1.2013		1.1.2013	1.1.2013		1.1.2013
Property plant and quipment	Non-current assets						
Pope   Pop   Pop	Goodwill	-	-	-	-	326.268	326.268
Part	Other intangible assets	478.769	212	478.981	-	-	478.981
Processment in subsidiaries   13,007,253   12,099,203   12,099,203   10,456,703	Property, plant and equipment	30.272.570	370.757	30.643.327	3.363.305	-	34.006.632
Newstment in associates (consolidated using the equity method)	Investment property	6.984.138	-	6.984.138	1.275.000		8.259.138
Assist   A	Investment in subsidiaries	13.007.253	(98.050)	12.909.203	-	(2.452.500)	10.456.703
Part	Investment in associates (consolidated using the equity method)	483.017	-	483.017	43.200	-	526.217
Position   Position	Available-for-sale financial assets	6.543.274	-	6.543.274	-	-	6.543.274
Current assets	Trade and other receivables	2.626.250	14.714	2.640.964	15.635	-	2.656.599
Current assets   Curr			. ,	-		/	-
Non-current liabilities   8.358.313   1.358.313   1.58.358.3133   1.58.358.313   1.58.358.313   1.58.358.313   1.58.358.313	Total non-current assets	61.324.874	(641.970)	60.682.904	5.003.219	(2.432.311)	63.253.812
Construction contracts	Current assets						
Trade and other receivables   71.237.597   3.457.941   74.715.538   9.873.516   6.636.458   78.228.596   Financial assets at fair value through profit and loss   278.154   78.7117   638.278   6.361.515   6.636.478   78.215.54   78.7117   638.278   6.636.278   70.2272   6.636.179   70.2272   70.2275   70	Inventories	8.358.313	-	8.358.313	-	-	8.358.313
Primarcial assets at fair value through profit and loss	Construction contracts	13.030.201	7.920.368	20.950.569	1.510.478	-	22.461.047
Current income tax assets         1.587.404         789.713         2.377.117         638.278         . 3015.395           Cash and cash equivalents         8.772.238         1.379.688         10.151.926         702.272         . 108.541.95           Total carrent seets         103.233.970         13.547.10         11.61.81.11         12.724.54         . 63.604.85         121.915.70           Total carrent seets         164.608.781         12.905.740         177.514.521         17.727.763         . 879.769         186.495.76           Total and reserves attributable to the Parent's equity holders         65.573.476         65.573.476         4.905.000         (4.905.000)         65.573.476           Fair capital         65.573.476         1.019.5095         0.1193.695         0.1193.695         1.019.5095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695         1.018.7095         0.0193.695	Trade and other receivables	71.257.597	3.457.941	74.715.538	9.873.516	(6.360.458)	78.228.596
Region of the provisions for other liabilities and charges   18.772.38   1.379.688   1.015.1926   702.272   70.854.1926   70.8	Financial assets at fair value through profit and loss	278.154	-	278.154	-	-	278.154
Total current assets   103.283.907   13.547.710   116.831.617   12.724.544   (6.360.458)   123.195.703   104.636.858   123.195.703   17.514.521   17.727.63   (8.792.769)   186.449.516   12.005.740   17.514.521   17.727.63   (8.792.769)   186.449.516   17.005.745	Current income tax assets	1.587.404	789.713	2.377.117	638.278	-	3.015.395
Total assets   164.608.781   12.905.740   177.514.521   17.727.763   (8.792.769)   186.449.516	•					-	
Capital and reserves attributable to the Parent's equity holders   Share capital   6.5.573.476   - 6.5.573.476   4.905.000   (4.905.000)   6.5.573.476   Fair value reserves   (1.193.695)   - (1.193.695)	Total current assets	103.283.907	13.547.710	116.831.617	12.724.544	(6.360.458)	123.195.703
Capital and reserves attributable to the Parent's equity holders   Share capital   65.573.476   65.573.476   4.905.000   (4.905.000)   65.573.476   Fair value reserves   (1.193.695)   .   (1	Total assets	164.608.781	12.905.740	177.514.521	17.727.763	(8.792.769)	186.449.516
Share capital         65.573.476         -         65.573.476         4.905.000         (4.905.000)         65.573.476           Fair value reserves         (1.193.695)         -         (1.193.695)         -         -         -         (1.193.695)           Other reserves         17.831.782         -         (1.7831.782)         81.073         (810.773)         17.831.882           Retained earnings         6.6784.288         4.863.334         11.647.622         (3.120.261)         3.604.526         12.131.887           Total equity         88.995.851         4.863.334         13.647.622         (3.120.261)         3.604.526         12.131.887           Total equity         88.995.851         4.863.334         13.647.622         (3.120.261)         3.604.526         12.131.887           Total equity         88.995.851         4.863.334         13.647.622         3.1732         7.831.882         2.595.512         (2.111.247)         94.343.451           Total equity         88.995.851         4.863.334         13.732         986.984         -         1.018.716           Charles         91.232         -         31.732         986.984         -         1.018.716           Chefred income tax liabilit	EQUITY						
Common   C	Capital and reserves attributable to the Parent's equity holders						
Other reserves         17.831.782         - 17.831.782         810.773         (810.773)         17.831.782           Retained earnings         6.784.288         4.863.334         11.647.622         (3.120.261)         3.604.526         12.131.887           Total equity         88.995.851         4.863.334         93.859.185         2.595.512         (2.111.247)         94.343.451           LIABILITIES           Non-current liabilities           Borrowings         31.732         -         31.732         986.984         -         1.018.716           Deferred income tax liabilities         90.2933         -         902.933         3.224         -         906.156           Grants         76.481         -         76.481         -         90.834         -         90.933         3.224         -         906.156           Grants         76.481         -         76.481         -         76.481         -         76.481         -         76.481         -         90.293         3.224         -         15.329         -         15.329         -         15.329         -         15.329         -         76.481         -         76.481         -         76.481         -	Share capital	65.573.476	-	65.573.476	4.905.000	(4.905.000)	65.573.476
Retained earnings         6.784.288         4.863.344         11.647.622         (3.120.261)         3.604.526         12.131.887           Total equity         88.995.851         4.863.344         93.859.185         2.595.512         (2.111.247)         94.343.451           LIABILITIES           Non-current liabilities           Borrowings         31.732         -         31.732         986.984         -         1.018.716           Deferred income tax liabilities         -         539.948         539.948         -         (302.333)         237.615           Provisions for retirement benefit obligations         902.933         -         902.933         3.224         -         906.156           Grants         76.481         -         76.481         -         -         76.481           Long-term provisions for other liabilities and charges         4.280.349         (4.265.020)         15.329         -         -         15.329           Total non-current liabilities         5.291.495         (3.725.072)         1.566.423         990.208         (302.333)         2.254.298           Current Liabilities           Tade and other payables         44.651.493         9.792.287         54.443.780	Fair value reserves	(1.193.695)	-	(1.193.695)	-	-	(1.193.695)
Total equity         88.995.851         4.863.334         93.859.185         2.595.512         (2.111.247)         94.343.4851           LIABILITIES           Non-current liabilities           Borrowings         31.732         -         31.732         986.984         -         1.018.716           Deferred income tax liabilities         -         539.948         539.948         -         (302.333)         227.615           Provisions for retirement benefit obligations         902.933         -         902.933         3.224         -         906.156           Grants         76.481         -         76.481         -         -         76.481           Long-term provisions for other liabilities and charges         4.280.349         (4.265.020)         15.329         -         -         15.329           Total non-current liabilities         5.291.495         (3.725.072)         1.566.423         990.208         (302.333)         2.254.298           Current Liabilities           Trade and other payables         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         1.189.952         25.545.437         2.444.525<	Other reserves	17.831.782	-	17.831.782	810.773	(810.773)	17.831.782
Non-current liabilities	Retained earnings	6.784.288	4.863.334	11.647.622	(3.120.261)	3.604.526	12.131.887
Non-current liabilities           Borrowings         31.732         - 31.732         986.984         - 1.018.716           Deferred income tax liabilities         - 539.948         539.948         - (302.33)         237.615           Provisions for retirement benefit obligations         902.933         - 902.933         3.224         - 906.156           Grants         76.481         - 76.481         - 7.         - 76.481           Long-term provisions for other liabilities and charges         4.280.349         (4.265.020)         15.329         - 7.         - 15.329           Total non-current liabilities         5.291.495         (3.725.072)         1.566.423         990.208         (302.333)         2.254.298           Current Liabilities         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         1.189.952         25.545.437         2.444.525         - 27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         - 63.022         63.022         177         - 63.199           Short-term provisions for other liabilities and charges	Total equity	88.995.851	4.863.334	93.859.185	2.595.512	(2.111.247)	94.343.451
Borrowings         31,732         -         31,732         986,984         -         1,018,716           Deferred income tax liabilities         -         539,948         539,948         -         (302,333)         237,615           Provisions for retirement benefit obligations         902,933         -         902,933         3,224         -         906,156           Grants         76,481         -         76,481         -         -         -         76,481           Long-term provisions for other liabilities and charges         4,280,349         (4,265,020)         15,329         -         -         -         15,329           Total non-current liabilities         5,291,495         3,725,072)         1,566,423         990,208         (302,333)         2,254,298           Current Liabilities           Trade and other payables         44,651,493         9,792,287         54,443,780         11,198,726         (6,360,458)         59,282,048           Borrowings         24,355,485         1,189,952         25,545,437         2,444,525         -         27,989,962           Construction contracts         912,070         722,216         1,634,286         497,745         (18,731)         2,113,300           Current income tax liabilit	LIABILITIES						
Deferred income tax liabilities         539.948         539.948         539.948         - (302.333)         237.615           Provisions for retirement benefit obligations         902.933         - 902.933         3.224         - 906.156           Grants         76.481         - 76.481         76.481         76.481           Long-term provisions for other liabilities and charges         4.280.349         (4.265.020)         15.329         15.329           Total non-current liabilities         5.291.495         3.725.072)         1.566.423         990.208         (302.333)         2.254.298           Current Liabilities           Trade and other payables         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         1.189.952         25.545.337         2.444.525         - 27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         - 63.022         63.022         177         - 63.199           Short-term provisions for other liabilities and charges         402.387         - 402.387         870         - 403.257           Total c	Non-current liabilities						
Deferred income tax liabilities         539.948         539.948         539.948         - (302.333)         237.615           Provisions for retirement benefit obligations         902.933         - 902.933         3.224         - 906.156           Grants         76.481         - 76.481         76.481         76.481           Long-term provisions for other liabilities and charges         4.280.349         (4.265.020)         15.329         15.329           Total non-current liabilities         5.291.495         3.725.072)         1.566.423         990.208         (302.333)         2.254.298           Current Liabilities           Trade and other payables         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         1.189.952         25.545.337         2.444.525         - 27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         - 63.022         63.022         177         - 63.199           Short-term provisions for other liabilities and charges         402.387         - 402.387         870         - 403.257           Total c	Borrowings	31.732	-	31.732	986.984	-	1.018.716
Grants         76.481         -         76.481         -         -         76.481           Long-term provisions for other liabilities         4.280.349         (4.265.020)         15.329         -         -         15.329           Total non-current liabilities         5.291.495         (3.725.072)         1.566.423         990.208         302.333         2.254.298           Current Liabilities         8.291.495         8.282.072         1.566.423         990.208         302.333         2.254.298           Current Liabilities         8.282.044	o a constant of the constant o	-	539.948		_	(302.333)	
Long-term provisions for other liabilities and charges         4.280.349         (4.265.020)         15.329         -         -         15.329           Total non-current liabilities         5.291.495         (3.725.072)         1.566.423         990.208         (302.333)         2.254.298           Current Liabilities         8.201.405         8.201.405         8.201.405         8.201.405         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         1.189.952         25.545.437         2.444.525         -         27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064	Provisions for retirement benefit obligations	902.933	-	902.933	3.224	· · ·	906.156
Total non-current liabilities         5.291.495         (3.725.072)         1.566.423         990.208         (302.333)         2.254.298           Current Liabilities           Trade and other payables         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         1.189.952         25.545.437         2.444.525         -         27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064	Grants	76.481	-	76.481	-	-	76.481
Current Liabilities           Trade and other payables         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         11.89.952         25.545.437         2.444.525         -         27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064	Long-term provisions for other liabilities and charges	4.280.349	(4.265.020)	15.329	-	-	15.329
Trade and other payables         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         11.89.952         25.545.437         2.444.525         -         27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.391.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064	Total non-current liabilities	5.291.495	(3.725.072)	1.566.423	990.208	(302.333)	2.254.298
Trade and other payables         44.651.493         9.792.287         54.443.780         11.198.726         (6.360.458)         59.282.048           Borrowings         24.355.485         11.89.952         25.545.437         2.444.525         -         27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.391.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064	Comment I inhibition						
Borrowings         24.355.485         1.189.952         25.545.437         2.444.525         -         27.989.962           Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064		44.651.400	0.702.207	E4 442 F00	11 100 707	(6.260.450)	50 202 040
Construction contracts         912.070         722.216         1.634.286         497.745         (18.731)         2.113.300           Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064						(0.360.438)	
Current income tax liabilities         -         63.022         63.022         177         -         63.199           Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064						(10 721)	
Short-term provisions for other liabilities and charges         402.387         -         402.387         870         -         403.257           Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064		912.070				(16./31)	
Total current liabilities         70.321.435         11.767.478         82.088.913         14.142.043         (6.379.189)         89.851.767           Total liabilities         75.612.930         8.042.406         83.655.336         15.132.251         (6.681.522)         92.106.064		402 387	03.022			-	
Total liabilities 75.612.930 8.042.406 83.655.336 15.132.251 (6.681.522) 92.106.064	•		11.767.478			(6.379.189)	
Total Equity and Liabilities 164.608.781 12.905.740 177.514.521 17.727.763 (8.792.769) 186.449.516						, ,	
	Total Equity and Liabilities	164.608.781	12.905.740	177.514.521	17.727.763	(8.792.769)	186.449.516



# **Statement of Financial Position**

(Amounts in Euro)	Published amounts	Adoption of IFRS 11	Adjusted amounts	Subsidiary PRISMA DOMI	Intercompany amounts	Adjusted amounts
ASSETS	31.12.2013		31.12.2013	31.12.2013		31.12.2013
Non-current assets						
Goodwill	-	-	-	-	326.268	326.268
Other intangible assets	391.177	533	391.710	-	-	391.710
Property, plant and equipment	29.068.106	269.233	29.337.339	2.788.618	-	32.125.959
Investment property	6.979.213	-	6.979.213	1.275.000	-	8.254.213
Investment in subsidiaries	15.932.253	(98.050)	15.834.203	-	(5.077.500)	10.756.703
Investment in associates (consolidated using the equity method)	186.037	_	186.037	43.200	_	229.237
Available-for-sale financial assets	9.149.873	_	9.149.873	-	-	9.149.873
Trade and other receivables	6.808.922	99.536	6.908.458	618.842	(2.701.951)	4.825.349
Deferred income tax assets	3.557.877	(1.701.779)	1.856.098	170.315	(41.070)	1.985.342
Total non-current assets	72.073.458	(1.430.526)	70.642.931	4.895.974	(7.494.253)	68.044.654
Current assets						
Inventories	6.983.567	-	6.983.567	-	-	6.983.567
Construction contracts	11.015.559	7.580.916	18.596.475	2.229.104	-	20.825.580
Trade and other receivables	54.874.868	7.405.020	62.279.888	9.208.429	(1.744.774)	69.743.543
Financial assets at fair value through profit and loss	223.171	-	223.171	-	-	223.171
Current income tax assets	1.901.272	493.863	2.395.135	573.883	-	2.969.018
Cash and cash equivalents	5.435.874	5.888.527	11.324.401	2.565.919	-	13.890.320
Total current assets	80.434.311	21.368.326	101.802.638	14.577.334	(1.744.774)	114.635.199
Total assets	152.507.769	19.937.800	172.445.569	19.473.308	(9.239.026)	182.679.853
EQUITY						
Capital and reserves attributable to the Parent's equity holders						
Share capital	65.573.476	-	65.573.476	7.530.000	(7.530.000)	65.573.476
Fair value reserves	(2.458.449)	-	(2.458.449)	-	-	(2.458.449)
Other reserves	17.823.442	-	17.823.442	810.773	(810.773)	17.823.442
Retained earnings	(15.182.178)	5.682.546	(9.499.632)	(3.977.599)	3.409.246	(10.067.986)
Total equity	65.756.291	5.682.546	71.438.836	4.363.174	(4.931.528)	70.870.483
LIABILITIES						
Non-current liabilities						
Borrowings	11.603		11.603	725.137		736.741
Provisions for retirement benefit obligations	904.756	-	904.756	723.137	-	904.756
Grants	67.411	-	67.411	-	-	67.411
Long-term provisions for other liabilities and charges	4.585.898	(4.585.898)	07.411	_	_	07.411
Trade and other payables	4.363.696	(4.363.696)	-	6.051.951	(2.701.951)	3.350.000
Total non-current liabilities	5.569.668	(4.585.898)	983.770	6.777.089	(2.701.951)	5.058.908
Current Liabilities						
Trade and other payables	50.181.059	16.805.573	66.986.632	5.894.777	(1.744.774)	71.136.635
Borrowings	29.570.649	1.243.376	30.814.025	2.070.834	-	32.884.859
Construction contracts	1.026.947	722.216	1.749.163	180.833	139.228	2.069.224
Current income tax liabilities	402.455	69.987	69.987	19.779	-	89.766
Short-term provisions for other liabilities and charges	403.155	10 041 150	403.155	166.823	(1 COE E4C)	569.979
Total current liabilities Total liabilities	81.181.810 86.751.478	18.841.152 14.255.254	100.022.962 101.006.732	8.333.046 15.110.134	(1.605.546)	106.750.462 111.809.370
Total Equity and Liabilities	152.507.769	19.937.800	172.445.569	19.473.308	(9.239.026)	182.679.853



# **Statement of Comprehensive Income**

## COMPANY

(Amounts in Euro)	Published amounts 01.01 - 31.12.2013	Adoption of IFRS 11	Adjusted amounts 01.01 - 31.12.2013	Subsidiary PRISMA DOMI 01.01 - 31.12.2013	Intercompany amounts	Adjusted amounts 01.01 - 31.12.2013
Sales	72.275.471	14.863.300	87.138.770	15.806.500	(8.154.366)	94.790.905
Cost of goods sold	(70.541.054)	(13.923.553)	(84.464.607)	(14.307.475)	8.041.116	(90.730.967)
Gross profit	1.734.416	939.746	2.674.163	1.499.026	(113.250)	4.059.939
Administrative expenses	(11.426.052)	(400.688)	(11.826.740)	(913.511)	46.897	(12.693.354)
Other income	971.438	(262.314)	709.124	292.032	(88.050)	913.107
Other expenses	(1.314.747)	-	(1.314.747)	-	-	(1.314.747)
Other gains/(losses) - net	(8.622.426)	718.340	(7.904.086)	(953.808)	-	(8.857.894)
Operating results	(18.657.371)	995.085	(17.662.286)	(76.261)	(154.403)	(17.892.950)
Finance income	56.527	295.932	352.459	46.276	(46.057)	352.678
Finance expenses	(5.987.149)	(124.394)	(6.111.543)	(421.501)	42.500	(6.490.544)
Finance cost - net	(5.930.622)	171.538	(5.759.084)	(375.225)	(3.557)	(6.137.866)
Losses before taxes	(24.587.992)	1.166.623	(23.421.370)	(451.487)	(157.960)	(24.030.816)
Income tax expense	2.621.526	(347.411)	2.274.115	(168.571)	(37.323)	2.068.221
(Losses)/profit net of taxes for the period	(21.966.466)	819.212	(21.147.254)	(620.058)	(195.282)	(21.962.595)
Other comprehensive income net of taxes:						
Amounts which may be transferred to results						
Available-for-sale financial assets - Fair value (losses)/profit	(1.162.821)	_	(1.162.821)	-	_	(1.162.821)
Currency translation differences	(101.932)	_	(101.932)	_	_	(101.932)
Amounts which are not transferred to results	()		()			()
Actuarial (losses)/gains after deferred taxes	(8.341)	_	(8.341)	_	_	(8.341)
Total comprehensive income net of taxes	(23.231.220)	819.212	(22.412.008)	(620.058)	(22.607.291)	(23.227.349)
			( 1 1117)	(*******)	( ,	( ** ** ** */
Losses for the period attributable to:						
Owners of the Parent	(21.966.466)	(819.212)	(21.147.254)	(620.058)	(195.282)	(21.962.595)
Non-controlling interests	-	-	-	-	-	-
m.t. t. t. t. t.						
Total comprehensive income net of taxes						
Attributable to:						
Owners of the Parent	(23.231.220)	(819.212)	(22.412.008)	(620.058)	(195.282)	(23.227.349)
Non-controlling interests	-	-	-	-	-	-
Basic (losses)/earnings per share	-0,9487	0,0354	-0,9133	-0,4927	0,4575	-0,9485



## **Statement of Cash Flows**

## COMPANY

			COM			
(Amounts in Euro)	Published amounts 01.01 - 31.12.2013	Adjustment due to the adoption of IFRS 11	Adjusted amounts 01.01 - 31.12.2013	Published amounts PRISMA DOMI 01.01 - 31.12.2013	Intercompany amounts	Adjusted amounts 01.01 - 31.12.2013
Cash flows from operating activities		0111011				
Losses for the Period	(21.966.466)	819.212	(21.147.254)	(620.058)	(195.282)	(21.962.595)
Adjustments for:	, ,		, , ,	, ,	( ,	, ,
Taxes	(2.621.526)	347.411	(2.274.115)	168.571	37.323	(2.068.221)
Depreciation of property, plant & equipment	1.983.149	120.239	2.103.388	138.651	_	2.242.039
Amortisation of intangible assets	108.167	3	108.170	-	_	108.170
Depreciation of investment property	4.925	_	4.925	-	-	4.925
Impairment of assets	-	-	-	-	-	-
Gains/ (losses) from disposal of PPE	(49)	(5.350)	(5.399)	(46.312)	-	(51.712)
Gains/ (losses) from disposal of software	1.639	-	1.639	-	-	1.639
Fair value gains/ (losses) of other financial assets at fair value through profit or loss	54.983	-	54.983	-	-	54.983
Gains / (losses) from disposal of financial assets available for sale	(53.087)	-	(53.087)	-	-	(53.087)
Gains / (losses) from disposal of subsidiaries	(91.426)	-	(91.426)	-	-	(91.426)
Gains / (losses) from disposal of associates	114.310	-	114.310	-	-	114.310
Interest income	(56.527)	(295.932)	(352.459)	(46.276)	46.057	(352.678)
Interest expense	5.987.149	124.394	6.111.543	421.501	(42.500)	6.490.544
Dividend income	(286.093)	285.997	(96)	-	-	(96)
Depreciation of grants received	(9.070)	-	(9.070)	-	-	(9.070)
Impairment of doubtful debts	7.293.996	(407.441)	6.886.555	1.000.000	-	7.886.555
Provision for inventory impairment	995.742	-	995.742	-	-	995.742
Currency translation differences	3.051		3.051			3.051
Cash flows from operating activities before changes in the working capital	(8.537.132)	988.532	(7.548.600)	1.016.077	(154.403)	(6.686.925)
Changes in working capital:						
(Increase) / decrease of inventories	379.003	-	379.003	-		379.003
(Increase) / decrease of receivables	4.295.702	(3.285.009)	1.010.693	(1.874.602)	711.267	(152.640)
Increase / (decrease) of payables	7.732.200	7.013.286	14.745.486	3.056.089	(553.307)	17.248.268
Increase / (decrease) of provisions Increase / (decrease) of retirement benefit obligations	306.317 (9.448)	(320.878)	(14.561) (9.448)	165.953 (3.224)	-	151.393 (12.672)
increase / (decrease) of fedicinent benefit obligations	12.703.775	3.407.399	16.111.174	1.344.217	157.960	17.613.353
Cash flows from operating activities	4.166.643	4.395.931	8.562.575	2.360.294	3.557	10.926.428
Interest paid	(5.987.149)	(124.394)	(6.111.543)	(421.501)	42.500	(6.490.544)
Income tax paid	(315.347)	187.634	(127.713)	58.016		(69.698)
Net cash generated from operating activities	(2.135.852)	4.459.171	2.323.319	1.996.809	46.057	4.366.185
Cash flows from investing activities						
Purchase of property, plant and equipment	(805.175)	(37.171)	(842.346)	(9.870)	-	(852.216)
Purchase of intangible assets	(23.480)	(324)	(23.804)	-	-	(23.804)
Disposal of property, plant & equipment	21.149	23.808	44.958	492.217	-	537.175
Disposal of intangible assets	1.267	-	1.267	-	-	1.267
Purchase of financial assets available for sale	(5.804.420)	-	(5.804.420)	-	-	(5.804.420)
Disposal of subsidiaries	91.426	-	91.426	-	-	91.426
Disposal of associates	183.000	-	183.000	-	-	183.000
Acquisition of interest in subsidiary	(200.000)	-	(200.000)	-	-	(200.000)
Contribution to the share capital of subsidiaries	(100.000)	-	(100.000)	-	-	(100.000)
Dividends received	286.093	(285.997)	96	-	-	96
Interest received Net cash used in investing activities	56.527 (6.293.614)	(3.751)	352.459 (6.297.366)	46.276 <b>528.623</b>	(46.057) (46.057)	352.678 (5.814.800)
-	(**************************************	()	(**************************************		( **** )	(
Cash flows from financing activities						
Share capital increase expenses	0.000	-		(26.250)	-	(26.250)
Proceeds from borrowings	8.221.841	53.419	8.275.260	550.459	-	8.825.720
Repayment of borrowings	(2.925.464)	-	(2.925.464)	(1.137.976)	-	(4.063.440)
Repayments of finance lease obligations	(101.343)	-	(101.343) (101.932)	(48.019)	-	(149.362)
Currency translation differences of foreign subsidiaries & branches  Net cash used in financing activities	(101.932) 5.093.103	53.419	5.146.521	(661.785)	<del></del> -	(101.932) 4.484.736
Net (decrease) / increase in cash & cash equivalents	(3.336.363)	4.508.839	1.172.474	1.863.647	-	3.036.122
Cash and cash equivalents at the beginning of the year	8.772.238	1.379.688	10.151.926	702.272		10.854.199
Cash and cash equivalents at the end of the year	5.435.875	5.888.527	11.324.401	2.565.919		13.890.320



## 7.36 Related party transactions

The following tables present information regarding the Group's and the Company's transactions with related parties. Purchases and sales from and to related parties have been carried out under the common market terms.

# Amounts for the year 2014

COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
PARENT COMPANY				
INTRACOM HOLDINGS	1.839.753	1.436.378	523.603	1.488.106
JOINT OPERATIONS				
J/V INTRAKAT - INTRACOM TELECOM (DEPA'S TELECOMMUNICATION				
NETWORKS)	-	-	188.730	13.308
ASSOCIATE COMPANIES				
ADVANCED TRANSPORT TELEMATICS S.A.	2.571.426	_	402.784	_
MOBILE COMPOSTING S.A.	61.769	5.937	-	-
THIVAIKOS ANEMOS ENERGEIAKI S.A.	926	-	-	_
Total	2.634.121	5.937	402.784	
JOINT VENTURES (EQUITY)				
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS)	140.133	39.441	-	-
J/V INTRAKAT- GANTZOULAS	16.922	46.523	-	-
J/V ELTER - INTRAKAT (EPA GAS)	1.053	2.858	-	-
J/V PANTHESSALIKO STADIUM	2.003	75.353	-	-
J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL)	352.346	-	-	-
J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT)	251.213	_	5.757	_
J/V INTRAKAT-ERGAS-ALGAS	5.711	_	_	_
Total	769.382	164.176	5.757	
OTHER RELATED PARTIES				
INTRASOFT S.A.	296.753	1.411.740	173.944	95.481
INTRALOT S.A.	16.847	300.165	897.236	-
INTRACOM TELECOM	-	-	31.383	10.445.340
HELLAS ON LINE	-	-	3.031.745	149.968
G. KARAISKAKIS STADIUM	685.988	99.867	-	19.918
INTRALOT CYPRUS Ltd	-	266.000	-	-
AMYNA INSURANCE BROKERS LTD	134.375	81.726	-	145.758
KEKROPS S.A.	615.675	-	-	-
INTRAPAR S.A.	119.789	-	2.789	-
OTHER RELATED PARTIES	219.249	46.955	5.100	6.978
Total	2.088.676	2.206.453	4.142.197	10.863.442
MANAGEMENT BODIES  MANAGEMENT EXECUTIVES AND ADMINISTRATION MEMBERS	83.375	326.367	_	1.412.640
	7.415.307	4.139.311	5.263.070	13.777.497

## These transactions relate to:

Income from disposal of assets	2.720.078
Income from sale of goods and services	2.403.831
Interest income	5.100
Rental income	134.061
	5.263.070
Purchase of tangible and intangible assets	6.999
Purchase of goods	55.000
Rental expenses	253.413
Purchase of services	12.049.444
Fees of Management Executives and Administration Members	1.412.640
	13.777.497
Receivables from the parent company Intracom Holdings	1.839.753
Receivables from associate companies	2.634.121
Receivables from J/Vs	769.382
Receivables from other related parties	2.088.676
Receivables from Management Executives and Administration Members	83.375
	7.415.307



Payables to the parent company Intracom Holdings	1.436.378
Payables to associate companies	5.937
Payables to J/Vs	164.176
Payables to other related parties	2.206.453
Payables to Management Executives and Administration Members	326.367
	4.139.311

# COMPANY

	COMPANY			
COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
PARENT COMPANY				
INTRACOM HOLDINGS	1.636.333	1.380.881	170.214	1.484.773
SUBSIDIARIES				
IN MAINT S.A.	120.792	116.781	20.636	290.349
EUROKAT ATE	5.350.641	31.898	325.452	2.600
INTRACOM CONSTRUCT	686.700	10.611	_	6.200
INTRADEVELOPMENT	25.914	_	1.949	_
INTRAKAT INT. Ltd	25.365	12.382	-	-
-A. KATSELIS ENERGEIAKI S.A.	6.227.160	_	6.801.200	_
FRACASSO HELLAS S.A.	1.396.773	32.445	1.736.079	209.569
INTRAPOWER S.A.	3.422.401	1.914	2.541	-
ANAPTIXIAKI CYCLADES S.A.	13.820	29.719	1.438	-
INTRA-CYCLADES S.A.	15.113	29.370	1.220	-
INTRA-BLUE S.A.	2.056	22.000	2.020	-
RURAL CONNECT S.A.	2.795	-	339	-
ICMH HEALTH SERVICES S.A.	93	-	91	-
Total	17.289.623	287.121	8.892.964	508.718
JOINT OPERATIONS				
J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC)	_	129.981	73.702	_
J/V EUROKAT - PROTEYS (PEANIA'S RAINWATER)	3.865	99.974	2.815	_
J/V INTRAKAT - INTRACOM TELECOM (DEPA's TELECOMMUNICATION	3.005	33.374	2.015	
NETWORKS)	-	_	188.730	13.308
Total	3.865	229.955	265.246	13.308
ASSOCIATE COMPANIES  ADVANCED TRANSPORT THE MATICS CA	2.554 424		102 501	
ADVANCED TRANSPORT TELEMATICS S.A.	2.571.426	-	402.784	-
THIV AIKOS ANEMOS ENERGEIAKI S.A	926		402 504	
Total	2.572.352		402.784	
JOINT VENTURES (EQUITY)				
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS)	140.133	39.441	-	-
J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL)	352.346	-	-	-
J/V PANTHESSALIKO STADIUM	2.003	75.353	-	-
J/V ELTER-INTRAKAT EPA GAS	1.053	2.858	-	-
J/V INTRAKAT- GANTZOULAS	16.922	46.523	-	-
L/V    ATTLETICHNIIVI   DDICMA DOMII   INTEDAVAT /V ADDATHOC AIDDODTS	251 212		F 7F7	
J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT) J/V INTRAKAT-ERGAS-ALGAS	251.213	-	5.757	-
Total	769.382	164.176	5.757	
	707.302	104.170	3.737	
OTHER RELATED PARTIES				
INTRACOM TELECOM		-	31.383	10.445.340
INTRASOFT S.A.	213.491	1.279.705	173.944	88.482
INTRALOT S.A.	-	300.165	897.236	-
INTRALOT CYPRUS Ltd	-	266.000	-	-
HELLAS ON LINE	-	-	3.031.745	149.968
AMYNA INSURANCE BROKERS LTD	60.139	3.237	-	115.106
KEKROPS S.A.	615.472	-		-
INTRAPAR S.A.	119.789	-	2.789	
OTHER RELATED PARTIES	84.072	143.986	15.650	25.729
Total	1.092.963	1.993.092	4.152.747	10.824.625
MANAGEMENT BODIES				
MANAGEMENT EXECUTIVES AND ADMINISTRATION MEMBERS	30.105	271.919		1.219.057
	23.394.622	4.327.143	13.889.711	14.050.481



### These transactions relate to:

Income from disposal of assets         60.000           Income from construction contracts         9.788.529           Income from sale of goods and services         3.762.079           Rental income         71.340           Interest income         207.762           Purchase of tangible and intangible assets         8.800           Purchase of goods         263.869           Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           Test of Management Executives and Administration Members         1.7289.623           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from J/Vs         769.382           Receivables from Other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to joint operations         287.121           Payables to joint operations         229.955           Payables to other related parties         1.993.092           Payables t		
Rental income from sale of goods and services   71,340     Interest income   71,340     Interest income   207.762     Interest income   263.869     Purchase of goods   263.869     Subcontractors   159.979     Rental expenses   252.000     Purchase of services   12,146.776     Fees of Management Executives and Administration Members   1,219.057     Interest income   1,299.058     Interest i	Income from disposal of assets	60.000
Rental income         71.340           Interest income         207.762           13.889.711         13.889.711           Purchase of tangible and intangible assets         8.800           Purchase of goods         263.869           Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           14.050.481         14.050.481           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from Joint operations         3.865           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622         23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to joint operations         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to other related parties         1.993.092           Payables to Management Exe	Income from construction contracts	9.788.529
Interest income         207.762           13.889.711           Purchase of tangible and intangible assets         8.800           Purchase of goods         263.869           Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           Tuber of the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from joint operations         3.865           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to joint operations         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to Other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Income from sale of goods and services	3.762.079
Purchase of tangible and intangible assets         8.800           Purchase of goods         263.869           Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           14.050.481         14.050.481           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from sosociate companies         2.572.352           Receivables from Management Executives and Administration Members         30.105           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to joint operations         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to Other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Rental income	71.340
Purchase of tangible and intangible assets         8.800           Purchase of goods         263.869           Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           14.050.481         14.050.481           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from sosociate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622         23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to Other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Interest income	207.762
Purchase of goods         263.869           Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           Test of Management Executives and Administration Members         1.29.057           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to Management Executives and Administration Members         271.919		13.889.711
Purchase of goods         263.869           Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           Test of Management Executives and Administration Members         1.29.057           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to Management Executives and Administration Members         271.919		
Subcontractors         159.979           Rental expenses         252.000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           14.050.481         14.050.481           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from joint operations         3.865           Receivables from Associate companies         2.572.352           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622         23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to joint operations         229.955           Payables to other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Purchase of tangible and intangible assets	8.800
Rental expenses         252,000           Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           Teles of Management Executives and Administration Members         1.219.057           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from joint operations         3.865           Receivables from J/Vs         769.382           Receivables from Other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to Management Executives and Administration Members         271.919	Purchase of goods	263.869
Purchase of services         12.146.776           Fees of Management Executives and Administration Members         1.219.057           14.050.481         14.050.481           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622         23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to Management Executives and Administration Members         271.919	Subcontractors	159.979
Fees of Management Executives and Administration Members         1.219.057           14.050.481           Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from joint operations         3.865           Receivables from associate companies         2.572.352           Receivables from ther related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to OliVs         164.176           Payables to Management Executives and Administration Members         271.919	Rental expenses	252.000
Receivables from the parent company Intracom Holdings         1.636.333           Receivables from subsidiaries         17.289.623           Receivables from subsidiaries         3.865           Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Purchase of services	12.146.776
Receivables from the parent company Intracom Holdings Receivables from subsidiaries 17.289.623 Receivables from joint operations Receivables from associate companies 2.572.352 Receivables from J/Vs Receivables from other related parties Receivables from Management Executives and Administration Members  Payables to the parent company Intracom Holdings Payables to subsidiaries Payables to joint operations Payables to J/Vs Payables to other related parties Payables to other related parties Payables to J/Vs Payables to Management Executives and Administration Members Payables to Management Executives Payables to Management Executives Payables to Management Executives and Administration Members Payables to Management Executives and Administration Members Payables to Management Executives and Administration Members	Fees of Management Executives and Administration Members	1.219.057
Receivables from subsidiaries         17.289.623           Receivables from joint operations         3.865           Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622         23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	· ·	14.050.481
Receivables from subsidiaries         17.289.623           Receivables from joint operations         3.865           Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622         23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919		
Receivables from joint operations         3.865           Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Receivables from the parent company Intracom Holdings	1.636.333
Receivables from associate companies         2.572.352           Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Receivables from subsidiaries	17.289.623
Receivables from J/Vs         769.382           Receivables from other related parties         1.092.963           Receivables from Management Executives and Administration Members         30.105           23.394.622           Payables to the parent company Intracom Holdings         1.380.881           Payables to subsidiaries         287.121           Payables to joint operations         229.955           Payables to J/Vs         164.176           Payables to other related parties         1.993.092           Payables to Management Executives and Administration Members         271.919	Receivables from joint operations	3.865
Receivables from Other related parties 1.092.963 Receivables from Management Executives and Administration Members 30.105 23.394.622  Payables to the parent company Intracom Holdings 1.380.881 Payables to subsidiaries 287.121 Payables to joint operations 229.955 Payables to J/Vs 164.176 Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919	Receivables from associate companies	2.572.352
Payables to the parent company Intracom Holdings 1.380.881 Payables to subsidiaries 287.121 Payables to joint operations 229.955 Payables to J/Vs 164.176 Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919	Receivables from J/Vs	769.382
Payables to the parent company Intracom Holdings 1.380.881 Payables to subsidiaries 287.121 Payables to joint operations 229.955 Payables to J/Vs 164.176 Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919	Receivables from other related parties	1.092.963
Payables to the parent company Intracom Holdings 1.380.881 Payables to subsidiaries 287.121 Payables to joint operations 229.955 Payables to J/Vs 164.176 Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919	Receivables from Management Executives and Administration Members	
Payables to subsidiaries 287.121 Payables to joint operations 229.955 Payables to J/Vs 164.176 Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919		23.394.622
Payables to subsidiaries 287.121 Payables to joint operations 229.955 Payables to J/Vs 164.176 Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919		
Payables to joint operations     229.955       Payables to J/Vs     164.176       Payables to other related parties     1.993.092       Payables to Management Executives and Administration Members     271.919	Payables to the parent company Intracom Holdings	1.380.881
Payables to J/Vs 164.176 Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919	Payables to subsidiaries	287.121
Payables to other related parties 1.993.092 Payables to Management Executives and Administration Members 271.919	Payables to joint operations	229.955
Payables to Management Executives and Administration Members 271.919	Payables to J/Vs	164.176
	Payables to other related parties	1.993.092
4.327.143	Payables to Management Executives and Administration Members	
		4.327.143

Management executives and administration members fees for the year 2014 amounted  $\in$  1.412.640.

# Amounts for the year 2013

### **GROUP**

COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
PARENT COMPANY				
INTRACOM HOLDINGS	237.437	505.971	330.537	731.676
JOINT VENTURES PROPORTIONAL				
J/V INTRAKAT - INTRACOM TELECOM (DEPA's TELECOMMUNICATION				
NETWORKS)	60.311	-	-	-
ASSOCIATE COMPANIES				
I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND				
TELECOMMUNICATIONS PROJECTS	-	-	66.983	544.932
MOBILE COMPOSTING S.A.	50.422	5.937		
Total	50.422	5.937	66.983	544.932
JOINT VENTURES (EQUITY)				
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS)	138.531	39.441	-	-
J/V INTRAKAT- GANTZOULAS	16.372	46.523	-	-
J/V ELTER - INTRAKAT (EPA GAS)	303	2.858	-	-
J/V PANTHESSALIKO STADIUM	803	75.353	-	-
J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL)	351.345	-	-	-
J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT)	227.960	-	-	_
J/V INTRAKAT-ERGAS-ALGAS	4.711	-	-	-
Total	740.027	164.176		-



COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
OTHER RELATED PARTIES				
INTRASOFT S.A.	11.597	258.517	470.849	26.417
INTRALOT S.A.	240.897	10.368	261.062	-
INTRACOM TELECOM	972.677	4.833.964	385.222	5.050.027
HELLAS ON LINE	1.709.237	21.305	3.077.640	62.257
G. KARAISKAKIS STADIUM	710.505	75.267	-	19.242
AMYNA INSURANCE BROKERS LTD	24.987	105.077	-	92.194
INTRALOT CYPRUS Ltd	-	266.000	-	-
KEKROPS S.A.	530.878	-	12.513	-
OTHER RELATED PARTIES	367.163	63.029	1.861.102	39.807
Tota	al 4.567.941	5.633.527	6.068.388	5.289.944
MANAGEMENT BODIES				
MANAGEMENT EXECUTIVES AND ADMINISTRATION MEMBERS	222.793	81.620	48.274	1.346.319
	5.878.932	6.391.231	6.514.182	7.912.872

# These transactions relate to:

Income from disposal of assets	1.140.000
Income from construction contracts	2.586.657
Income from sale of goods and services	2.753.389
Rental income	5.100
Interest income	29.037
	6.514.182
Purchase of tangible and intangible assets	23.774
Purchase of goods	215.390
Subcontractors	519.286
Rental expenses	297.859
Purchase of services	5.510.244
Fees of Management Executives and Administration Members	1.346.319
	7.912.872
	•
Receivables from the parent company Intracom Holdings	237.437
Receivables from joint operations	60.311
Receivables from associate companies	50.422
Receivables from J/Vs	740.027
Receivables from other related parties	4.567.941
Receivables from Management Executives and Administration Members	222.793
· ·	5.878.932
Payables to the parent company Intracom Holdings	505.971
Payables to associate companies	5.937
Payables to J/Vs	164.176
Payables to other related parties	5.633.527
Payables to Management Executives and Administration Members	81.620
.,	6.391.231

# COMPANY

COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
PARENT COMPANY				
INTRACOM HOLDINGS	21.863	454.274	-	728.343
SUBSIDIARIES				
IN MAINT S.A.	120.792	167.198	36.528	352.021
EUROKAT ATE	5.126.396	26.722	1.668.690	30.000
INTRACOM CONSTRUCT	946.700	214.666	-	2.171.925
INTRADEVELOPMENT	207.771	-	2.556	100
INTRAKAT INT. Ltd	27.290	-	-	-
-A. KATSELIS ENERGEIAKI S.A.	417.755	1.447.519	1.816.200	-
FRACASSO HELLAS S.A.	892.601	1.256	1.331.952	120.962
INTRAPOWER S.A.	3.612.529	-	1.902.053	-
INTRA PHOS S.A.			600	2.750
Total	11.351.836	1.857.361	6.758.579	2.677.758



COMPANY NAME	ASSETS	LIABILITIES	REVENUES	EXPENSES
<u>IOINT OPERATIONS</u>				
J/V EUROKAT - PROTEYS (PEANIA'S RAINWATER)	403	99.974	9.629	43.564
J/V INTRAKAT - INTRACOM TELECOM (DEPA'S TELECOMMUNICATION				
NETWORKS)	60.311	-	-	-
J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC)	1.406.873		16.016	42.564
Total	1.467.587	99.974	25.645	43.564
ASSOCIATE COMPANIES				
I.C.C. ATE TECHNICAL-ELECTRONIC-ELECTROLOGICAL AND TELECOMMUNICATIONS PROJECTS				504.091
TELECOVINO NICATIONO I ROJECTO				504.091
				301.031
JOINT VENTURES (EQUITY)				
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS)	138.531	39.441	-	-
J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL)	351.345	-	-	-
J/V PANTHESSALIKO STADIUM	803	75.353	-	-
J/V ELTER-INTRAKAT EPA GAS	303	2.858	-	-
J/V INTRAKAT- GANTZOULAS	16.372	46.523	-	-
A A STATE OF THE ANALYSIS OF T	226.046			
J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT (KARPATHOS AIRPORT)	226.046	-	-	-
J/V INTRAKAT-ERGAS-ALGAS	4.711	164176		
Total	738.113	164.176		
OTHER RELATED PARTIES				
INTRACOM TELECOM	812.061	4.809.124	11.420	5.048.730
INTRASOFT S.A.	895	126.482	-	26.417
INTRALOT S.A.	198.160	10.368	198.160	-
INTRALOT CYPRUS Ltd HELLAS ON LINE	1 (7/ 400	266.000	2.047.140	-
KEKROPS S.A.	1.676.482 530.472	21.305	2.947.140 8.553	62.257
OTHER RELATED PARTIES	134.109	217.619	12.050	90.232
Total	3.352.180	5.450.898	3.177.324	5.227.636
	0.002.100	3.130.030	5.177.524	3.227.030
MANAGEMENT BODIES  MANAGEMENT EXECUTIVES AND ADMINISTRATION MEMBERS	_	30.520	_	1.156.319
MININGENERAL EXECUTIVES THAN TENENATION MENDERS	16.931.578	8.057.203	9.961.548	10.337.712
	10.931.378	8.037.203	9.901.348	10.337.712
These transactions relate to:				
	100.074			
Income from disposal of assets	492.874			
Income from construction contracts Income from sale of goods and services	5.575.447 3.783.370			
Rental income	64.805			
Dividend income	16.016			
Interest income	29.037			
	9.961.548			
Purchase of tangible and intangible assets	3.300			
Purchase of goods	336.352			
Subcontractors	2.993.464			
Rental expenses	326.445			
Purchase of services	5.521.831			
Fees of Management Executives and Administration Members	1.156.319			
,	10.337.712			
Receivables from the parent company Intracom Holdings	21.863			
Receivables from subsidiaries	11.351.836			
Receivables from joint operations	1.467.587			
Receivables from J/Vs	738.113			
Receivables from other related parties	3.352.180 16.931.578			
Payables to the parent company Intracom Holdings	454.274			
Payables to subsidiaries	1.857.361			
Payables to joint operations				
	99.974			
Payables to J/Vs	164.176			
Payables to J/Vs	164.176			



Management executives and administration members fees for the year 2013 amounted € 1.346.319.

# 7.37 Litigious or under arbitration differences

# Information regarding contingent liabilities

There are no litigious or under arbitration differences relating to the Group which in their development are likely to have significant impact on the Group's results.



# 7.38 Tax unaudited years

Tax unaudited years are presented for each company and joint venture/joint operations in the following table:

COMPANY NAME	Tax unaudited years
INTRAKAT, Greece	1
Joint operations	
- J/V INTRAKAT - ELTER (MAINTENANCE OF NORTH SECTOR), Greece	6
- J/V INTRAKAT - ATTIKAT (EGNATIA ROAD), Greece - J/V INTRAKAT - ELTER (ALEXANDROUPOLI's PIPE LINE), Greece	5
- J/V INTRAKAT - ELTER (XIRIAS PROJECT), Greece	5
- J/V INTRAKAT - ELTER (ARTA's DETOUR PROJECT), Greece	5
- J/V INTRAKAT-ELTER (PROJECT OF NATURAL GAS SCHOOL INSTALLATION), Greece	5
- J/V INTRAKAT - INTRACOM TELECOM (DEPA's TELECOMMUNICATION NETWORKS), Greece	7
<ul> <li>J/V ELTER - INTRAKAT (BROADBAND NETWORKS), Greece</li> <li>J/V INTRAKAT - ELTER (EXPANSION OF NATURAL GAS DISTRIBUTION NETWORKS XANTHI, SERRES, KOMOTINI), Greece</li> </ul>	6
- J/V AKTOR ATE - J&P AVAX - INTRAKAT (J/V MOREAS), Greece	7
- J/V INTRAKAT - ELTER (KATERINI HOSPITAL), Greece	7
- J/V INTRAKAT - ELTER (CORFU HOSPITAL), Greece	7
- J/V INTRAKAT - ELTER (NATURAL GAS PIPELINES DISTRIBUTION AND SUPPLY NETWORK IN SOUTH ATTIKA REGION - EPA 7), Greece	6
- J/V INTRAKAT - ELTER (NATURAL GAS DISTRIBUTION NETWORK LAMIA-THIVA-HALKIDA), Greece	5
<ul> <li>J/V EUROKAT - INTRAKAT (IONIOS GENERAL CLINIC), Greece</li> <li>J/V INTRAKAT - ETVO (CONSTRUCTION OF THE CENTRAL LIBRARY FACILITIES OF THE ATHENS SCHOOL OF FINE ARTS), Greece</li> </ul>	6
- JV ANASTILOTIKI - INTRAKAT - GETEM - ETETH (CIVIL, ELECTROMECHANICAL WORKS & SHAPING OF SURROUNDINGS OF THE NEW MUSEUM IN PATRA), Greece	5
<ul> <li>- J/V ANASTILOTIKI - GETEM - INTRAKAT (CONSTRUCTION OF REFINERY &amp; WATER PIPELINES IN PATRA &amp; ITS INDUSTRIAL DISTRICT FROM PEIROS - PARAPEIROS DAM), Greece</li> </ul>	6
- JV ALTEK SA - INTRAKAT - ANASTILOTIKI ATE (EXPANSION OF THE TERMINAL OF THESSALONIKI'S PUBLIC AIRPORT "MACEDONIA" NORTHWEST UNTIL THE CONTROL TOWER), Greece	5
<ul> <li>J/V INTRAKAT - ELTER (CONSTRUCTION OF DAM AT THE FILIATRINOU BASIN), Greece</li> <li>J/V INTRAKAT - K. PANAGIOTIDIS UNLIMITED CO. (PROJECT OF TRANSPORT LINES 'ONE'), Greece</li> </ul>	5
- J/V ELTER ATE - INTRAKAT (NEW MESIMVRIA PROJECT), Greece	5
- J/V INTRAKAT - FILIPPOS S.A. (AMFIPOLIS PROJECT), Greece	4
- J/V EKTER S.A ERTEKA S.A THEMELI S.A INTRAKAT (NETWORKS OF FILOTHEI REGION IN KIFISIA), Greece	4
- J/V INTRAKAT-MAVRIDIS (CONSTRUCTION OF CARREFOUR SUPERMARKET IN HALKIDIKI), Greece	4
- J/V INTRAKAT - G.D.K. TECHNIKI EPE "J/V FOR THE CONSTRUCTION OF THE FILIATRINOU DAM PROJECT", Greece	4
<ul> <li>J/V J&amp;P AVAX-AEGEK-INTRAKAT (INFRASTRUCTURE OF THE DOUBLE RAIL LINE KIATO-RODODAFNI), Greece</li> <li>J/V AKTOR ATE-PORTO KARRAS SA-INTRAKAT (SETTLEMENT OF ESHATIA STREAM), Greece</li> </ul>	2
- J/V INTRAKAT-PROTEAS (SETTLEMENT OF XIRIAS TORRENT), Greece	3
- J/V AKTOR - J&P AVAX - INTRAKAT (PANAGOPOULA TUNNEL), Greece	1
- J/V AKTOR ATE-INTRAKAT (MONITORING APOSELEMIS's RESERVOIR FILLING PROCESS), Greece	1
- J/V ATERMON ATE-INTRAKAT (MATERIAL SUPPLY & CONSTRUCTION OF T.L. KYT LAGADA-KYT FILIPPON), Greece	1
<ul> <li>J/V INTRAKAT-ERGO ATE (CONSTRUCTION OF DISTRIBUTION NETWORK &amp; NATURAL GAS PIPES IN ATTICA), Greece</li> <li>J/V PRISMA DOMI ATE - "J/V ARHIRODON HELLAS ATE - PRISMA DOMI ATE" (GENERAL DETAINMENT FACILITY OF EASTERN</li> </ul>	1 5
MACEDONIA & THRACE), Greece	,
- J/V BIOTER SA - PRISMA DOMI ATE (STUDY AND CONSTRUCTION OF THE WASTE TREATMENT PLANTS AND THE UNDERWATER DISPOSAL PIPELINE OF AG. THEODOROI MUNICIPALITY), Greece	5
<ul> <li>JV PRISMA DOMI-MESOGEIOS E.S. SA (PROJECT OF BIOLOGICAL PURIFICATION OPERATION MAINTENANCE IN OINOFITA SHIMATARIOU), Greece</li> <li>JV PRISMA DOMI ATE - PROTEAS (DRAINAGE OF RAINWATER IN ANAVYSSOS), Greece</li> </ul>	5
- J/V PRISMA DOMI ATE - PROTEAS (COMPLETION WORKS FOR SETTLING XIRIAS TORRENT), Greece	1
EUROKAT ATE, Greece	1
Joint operations	
- J/V AKTOR ATE - LOBBE TZILALIS - EUROKAT ATE (TOTAL ADMINISTRATION OF OOZE KEL), Greece	5
- J/V EUROKAT ATE - PROTEYS A.T.E.E. (PROJECT OF RAINWATER RUNOFF NETWORKS IN PAIANIA'S MUNICIPALITY), Greece	4
IN. MAINT A.Ε., Ελλάδα	3 1
FRACASSO HELLAS S.A. DESIGN & CONSTRUCTION OF ROAD SAFETY SYSTEMS, Greece INTRADEVELOPMENT S.A., Greece	5
- INTRA-BLUE HOSPITALITY AND BUSINESS TOURISM SOCIETE ANONYME, Greece	1
- ANAPTIXIAKI CYCLADES S.A. REAL ESTATE DEVELOPMENT, Greece	1
- INTRA-CYCLADES REAL ESTATE DEVELOPMENT COMPANY SOCIETE ANONYME, Greece	1
INTRAPOWER SOCIETE ANONYME ENERGY PROJECTS, Greece	1
RURAL CONNECT S.A., Greece ICMH HEALTH SERVICES S.A. Greece	1
INTRACOM CONSTRUCT SA, Romania	6
- OIKOS PROPERTIES SRL, Romania	6
- ROMINPLOT SRL, Romania	6
INTRAKAT INTERNATIONAL LIMITED, Cyprus	7
- ALPHA MOGILANY DEVELOPMENT SP. Z.O.O, Poland	7
- ROMINPLOT SRL, Romania - AMBTILA ENTERPRISES LIMITED, Cyprus	6 8
- A.KATSELIS ENERGEIAKI S.A., Greece	6
THIVAIKOS ANEMOS ENERGEIAKI S.A., Greece	3
ADVANCED TRANSPORT TELEMATICS S.A., Greece	1
MOBILE COMPOSTING S.A., Greece	3
J/V MOHLOS - INTRACOM CONSTRUCTIONS (TENNIS), Greece	5
J/V MOHLOS - INTRACOM CONSTRUCTIONS (SWIMMING POOL), Greece J/V PANTHESSALIKO STADIUM, Greece	5
J/V PANTHESSALIKO STADIUM, Greece J/V ELTER - INTRACOM CONSTRUCTIONS (EPA GAS), Greece	6 5
J/V INTRACOM CONSTRUCTIONS - GANTZOULAS, Greece	6
J/V "ATH.TECHNIKI - PRISMA DOMI" - INTRAKAT, Greece	7
J/V INTRAKAT - ERGAS - ALGAS, Greece	6



The cumulative provision for tax unaudited years for the Group amount € 15,33 thousand.

For the year 2013 the parent company as well as companies of the Group in Greece, which are subject to a tax audit by Certified Auditors under the provisions of article 82 paragraph 5 of Law 2238/1994, received a Certificate of Tax Compliance without any substantial differences arising regarding the tax expense and the corresponding provision that was recognized in the annual financial statements of 2012.

The tax audit for the year 2014 of the parent company as well as of the companies of the Group in Greece, which are subject to a tax audit by Certified Auditors under the provisions of Law 4174/2013 article 65A par. 1, as amended by Law 4254/2014 is in progress. The Group's Management estimates that upon completion of the tax audit no additional tax obligations will arise that will have a substantial impact beyond those recognized and reported in the financial statements.

#### 7.39 Dividend

For the year 2014, the Company's Board of Directors decided to propose to the Shareholders General Meeting not to distribute any dividend.

### 7.40 Significant events after the balance sheet date

There are no events after the balance sheet date that may significantly affect the financial situation of the Company and the Group.

Peania, March 19th 2015

The Chairman of the B.o.D.

The A' Vice President & Managing Director

DIMITRIOS X. KLONIS
ID No AK 121708

PETROS K. SOYRETIS
ID No. / AB 348882

The Financial Director The Chief Accountant

SOTIRIOS K. KARAMAGIOLIS

ID No. / AI 059874

Licence No A/30440

Economic Chamber of Greece



# FINANCIAL DATA AND INFORMATION from 1st January 2014 to 31st December 2014



INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS G.E.MI. No. 408501000 (former Companies Register No.: 16205/06/B/87/37) 19 KM PEANIA - MARKOPOULO AVE., 190 02 PEANIA ATTIKA, GREECE

Financial data and information regarding the fiscal year from January 1st 2014 to December 31st 2014 (published under the provisions of Codified Law 2190, Article 135, for companies preparing annual financial statements, consolidated and stand alone, in accordance with IFRS)

wing data and information deriving from the financial statements, aim to provide a general briefing for the financial position and the results of operations of INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS as well as of INTRAKAT Group. Therefore it is recommended to the reader, before proceeding to any kind of investment decision or any other transaction with the issuer, to visit the issuer's web site address, where the financial statements accompanied with the Independent Auditor's review report, are presented.

#### COMPANY INFORMATION

Competent Prefecture :

Mnistry of Economy, Infrastructure, Shipping and Tourism, Management of Companies & G.C.R.

Dimitrios X. Klonis, Chairman of the B.o.D., Executive Member Petros K. Souretis, A' Vice Chairman & Managing Director, Executive Member Dimitrios S. Theodoridis, B' Vice Chairman, Executive Member

Constantinos S. Kokkalis, Consultant, Executive Member Charalampos K. Kallis, Consultant, Executive Member Dimitrios A. Pappas, Consultant, Executive Member Georgios S. Koliastasis, Consultant, Executive Member Sokrates S. Kokkalis, Consultant, Non-Executive Member Christos D. Mistriotis, Consultant, Non-Executive Member Sotirios N. Filos, Consultant, Independent Non-Executive Membe Anastasios M. Tsoufis, Consultant, Independent Non-Executive Member Date of the Financial Statements' approval

by the Board of Directors: Auditing Firm: March 19th, 2015

S.O.L.- Associated Certified Public Accountants s.a Certified Auditor Accountant : Maria N. Haritou Institute of CPA (SOEL) Reg. No.: 15161

Type of auditor's review report : Unqualified opinion

	,,							
DATA FROM STATEMENT OF FINANCIAL POSITION (Figures expressed in Euro)								
	THE G	ROUP	THE CO	MPANY				
	31.12.2014	31.12.2013	31.12.2014	31.12.2013				
ASSETS		,						
Own-used tangible fixed assets	62.047.029	35.997.989	30.658.306	32.125.959				
Investment property	12.922.987	11.319.510	8.687.855	8.254.213				
Goodwill	2.926.597	2.926.597	326.268	326.268				
Other intangible assets	336.721	395.309	306.955	391.710				
Other non-current assets	5.684.715	12.104.916	21.450.190	26.946.504				
Inventories	13.887.183	11.669.471	8.576.392	6.983.567				
Trade debtors	118.020.819	101.690.240	116.411.821	90.569.123				
Other current assets	32.543.626	42.921.342	13.229.980	17.082.509				
TOTAL ASSETS	248.369.677	219.025.375	199.647.767	182.679.853				
EQUITY AND LIABILITIES								
Share capital	31.489.780	31.489.780	31.489.780	31.489.780				
Other equity items	29.308.858	31.318.015	38.287.237	39.380.703				
Total equity of Company's Shareholders (a)	60.798.638	62.807.795	69.777.017	70.870.483				
Non-controlling interests (b)	1.305.380	2.273.211		-				
Total Equity (c) = (a) + (b)	62.104.018	65.081.006	69.777.017	70.870.483				
Long-term borrowings	41.286.163	28.142.000	12.736.162	342.000				
Provisions/Other long-term liabilities	1.935.533	5.046.675	1.621.318	4.716.908				
Current borrowings	32.487.962	37.372.995	27.735.067	32.778.657				
Other current liabilities	110.556.001	83.382.699	87.778.202	73.971.80				
Total Liabilities (d)	186.265.659	153.944.369	129.870.750	111.809.370				

l otal Liabilities (d)	186.265.659	153.944.369	129.870.750	111.809.370
TOTAL EQUITY & LIABILITIES (c) + (d)	248.369.677	219.025.375	199.647.767	182.679.853
DATA FROM STATEMENT OF CHANG	ES IN EQUITY (Fig	jures expressed	l in Euro)	
	THE GI	ROUP	THE CO	MPANY
	31.12.2014	31.12.2013	31.12.2014	31.12.2013
Net equity of year opening balance				
(01.01.2014 and 01.01.2013 respectively)	65.081.006	89.798.880	70.870.483	88.995.851
Change in accounting policies & merger of subsidiary				5.347.601
Total comprehensive income net of taxes	-2.230.679	-24.313.261	243.183	-23.235.689
Subsidiaries' share capital increase	945.140	-19.425		-19.425
Change of interest held in subsidiary-J/V	-1.691.449	-467.412	-1.336.649	-217.855
Disposal of subsidiary/reduction of interest held in subsidiary		82.224		
Net equity of year closing balance				
(31.12.2014 and 31.12.2013 respectively)	62.104.018	65.081.006	69.777.017	70.870.483

DATA FROM STATEMENT OF CASH F		•	,		
		ROUP	THE COMPANY		
	01.0131.12.2014	01.0131.12.2013	01.0131.12.2014	01.0131.12.2013	
Cash Flows from Operating activities					
Profit/losses before taxes from continuing operations	1.008.023	-24.834.505	3.578.472	-24.030.815	
Profit/losses before taxes from discontinued operations	-	154.670	-		
Plus / less adjustments for:					
Depreciation and amortisation	2.682.180	2.518.067	2.437.260	2.355.134	
Impairments	376.137		376.137		
Provisions	390.821	9.230.952	361.576	9.021.019	
Results (revenues, expenses, profit & losses) from investing activity	-950.927	-871.931	-942.081	-384.086	
Interest and other relevant expenses	8.085.441	6.878.885	7.780.710	6.490.544	
Plus / less adjustments for changes in working capital accounts					
or related to operating activities:					
Decrease / (increase) of inventories	-2.217.711	-107.454	-1.592.824	379.003	
Decrease / (increase) of receivables	-16.386.743	6.113.399	-23.240.709	-152.640	
(Decrease) / increase of payables (except for borrowings)	23.337.723	9.927.619	7.621.721	17.248.268	
Less: Interest and other relevant expenses paid	8.085.441	6.878.885	7.780.710	6.490.544	
Less: Income tax paid/received	3.944.167	677.898	3.293.388	69.698	
Operating cash flows from discontinued operations	-	-9.057	_		
Net cash generated from operating activities (a)	4.295.336	1.443.861	-14.693.836	4.366.185	
Cash Flows from Investing activities					
Acquisition of subsidiaries, associates, J/Vs & other investments	-830.260	-200.000	-2.189.260	-300.000	
Disposal of subsidiaries, associates & other investments	42.000	273.890	42.000	274.425	
Disposal of available-for-sale financial assets	2.799.386		2.799.386		
Purchase of available-for-sale financial assets		-5.804.420		-5.804.420	
Purchase of tangible, intangible fixed assets & investment property	-30.930.987	-4.840.313	-2.020.486	-876.020	
Proceeds from disposal of tangible, intangible fixed assets & investment	257.057	3.419.682	300.450	538.441	
Interest received	1.839.698	548.110	1.761.295	352.678	
Dividends received	-	96	-	96	
Investing cash flows from discontinued operations	_	3.474	_		
Net cash used in investing activities (b)	-26.823.106	-6.599.482	693.385	-5.814.800	
Cash Flows from Financing activities					
Subsidiary's share capital increase	-20.860	-26.250		-26.250	
Share of minority shareholders in the foundation of subsidiaries	966.000				
Proceeds on issued/raised bank borrowings	21.324.476	22.672.299	18.272.800	8.825.720	
Repayment of borrowings	-13.065.346	-4.347.420	-10.922.227	-4.063.440	
Repayment of finance lease obligations (installments for paying off the d	-105.657	-171.277	-94.872	-149.362	
Currency translation differences of foreign associates & branch offices	-69.467	-105.200	-68.876	-101.932	
Financing cash flows fron discontinued operations	_	-494	_		
Net cash used in financing activities (c)	9.029.146	18.021.658	7.186.825	4.484.736	
Net increase / (decrease) in the year's cash and					
cash equivalents (a)+(b)+(c)	-13.498.624	12.866.036	-6.813.625	3.036.121	
Cash and cash equivalents at the beginning of the year	39.249.071	14.412.026	13.890.320	10.854.199	
Cash and cash equivalents of subsidiary through acquisition of co		11.971.009			
Cash and cash equivalents of discontinued operations	-2.725		-2.725		
Cash and cash equivalents at the end of the year	25.747.722	39.249.071	7.073.970	13.890.320	

THE COMPANY

# DATA FROM STATEMENT OF COMPREHENSIVE INCOME (Figures expressed in Euro)

	THE GROUP					THE CC	DIVIPANT	
		01.0131.12.2014			01.0131.12.2013		01.0131.12.2014	01.0131.12.2013
_	Continuing	Discontinued		Continuing	Discontinued			
	operations	operations	Total	operations	operations	Total		
Sales	153.393.561		153.393.561	109.564.700		109.564.700	146.101.519	94.790.905
Gross Profit	22.904.936		22.904.936	6.512.424	-	6.512.424	23.205.296	4.059.939
Profit/losses before taxes, financing and investing resu	8.403.833		8.403.833	-17.648.159	3.635	-17.644.524	10.687.491	-16.761.956
Profit/losses before taxes	1.008.023		1.008.023	-24.834.505	154.670	-24.679.835	3.578.472	-24.030.816
Less: Taxes	-566.584		-566.584	1.640.100	-495	1.639.605	-710.358	2.068.221
Profit/losses net of taxes (A)	441.440	<u>-</u>	441.440	-23.194.405	154.175	-23.040.231	2.868.114	-21.962.595
Attributable to:								
Owners of the Parent	535.966		535.966	-22.983.915	158.177	-22.825.738	2.868.114	-21.962.595
Non-controlling interests	-94.526		-94.526	-210.490	-4.003	-214.493		
Other comprehensive income net of taxes (B)	-2.672.119		-2.672.119	-1.273.030		-1.273.030	-2.624.931	-1.273.095
Total comprehensive income net of taxes (C)=(A)+(B)	-2.230.679		-2.230.679	-24.467.435	154.175	-24.313.261	243.183	-23.235.690
Attributable to:	,		<u>_</u>					
Owners of the Parent	-2.119.812		-2.119.812	-24.253.805	158.177	-24.095.628	243.183	-23.235.690
Non-controlling interests	-110.867		-110.867	-213.630	-4.003	-217.633		
Basic profit/losses net of taxes per share (in Euro)	0,0231	0,0000	0,0231	-0,9926	0,0068	-0,9858	0,1239	-0,9485
Profit/losses before taxes, financing, investing								
results and total depreciation	11.086.013		11.086.013	-15.130.092	4.899	-15.125.193	13.100.126	-14.406.822

# ADDITIONAL DATA AND INFORMATION

2. All transactions from the beginning of the year, as well as the balances of the receivables and liabilities of the Parent company and the Group at the end of the current year, resulting from transactions carried out with related parties, as these are defined by IAS 24, are as follows Figures in Euro a) Revenues 5.263.070 13.889.711

b) Expenses 12.364.856 12.831.423 7.331.932 3.812.944 23.364.517 4.055.224 e) Receivables from management executives and administration members 83.375 30.105 f) Payables to management executives and administration members 326.367 271.919 g) Transactions and fees of management executives and administration members 1.412.640 1.219.057

- The number of employed personnel at the end of the current year was: Group: 365 people (previous year: 401), Company: 253 people (previous year: 284).
- There are no shares of the Parent Company held either by the company or by subsidiaries, associates and joint-ventures at the end of the current year Other comprehensive income net of taxes pertain to: a) valuation and result of disposing available-for-sale financial assets amounting € -2.518,85 thousand (Group and Company), b) currency translation diff
- (Company) and c) actuarial gains-losses amounting € -75,21 thousand (Group) and € -37,21 thousand (Company) (notes 3.a, 3b & 7.15). The Basic Accounting Principles applied are the same with those applied on the Balance Sheet as of 31.12.2013.

The Group's financial statements are included in the consolidated financial statements of INTRACOM HOLDINGS Group, which is domiciled in Greece and participates in the issuer's share capital by 61,76% 8. On the Company's fixed assets there are encumbrances amounting € 44,2 million to secure bank borrowings and guarantees (note 7.3).

- There are no liligious or under arbitration differences that have or may have a material effect on the Company's and the Group's financial situation. The provisions made for "Other Provisions", amount € 12.790,65 thousand (Group) and € 12.253,34 thousand (Company). No provisions made for "Other Provisions", amount € 12.790,65 thousand (Group) and € 12.253,34 th have been made for unaudited fiscal years (notes 7.37 & 7.38).
- 10. The current period's consolidation include the newly founded subsidiaries INTRABLUE HOSPITALITY AND BUSINESS TOURISM S.A. interest held 50%. ANAPTIXIAKI CYCLADES S.A. REAL ESTATE DEVELOPMENT. interest held 100%. INTRA-CYKLADES REAL ESTATE DEVELOPMENT COMPANY S, interest held 100%, RURAL CONNECT SA, interest held 60%, and ICMH TEACH THE SERVICES SA, interest held 60%, in addition, the following J/Vs were founded: J/V AKTOR ATE-INTRAKAT (home) services held 60%, and ICMH TEACH THE SERVICES SA, interest held 60%, in addition, the following J/Vs were founded: J/V AKTOR ATE-INTRAKAT (home) services held 60%, J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica), interest held 50%, J/V PRISMA DOMI ATE-PROTEAS (Drainage of Rainwater in Anaryssos), interest held 50%, J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica), interest held 50%, J/V PRISMA DOMI ATE-PROTEAS (Drainage of Rainwater in Anaryssos), interest held 50%, J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica), interest held 50%, J/V PRISMA DOMI ATE-PROTEAS (Drainage of Rainwater in Anaryssos), interest held 50%, J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica), interest held 50%, J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica), interest held 50%, J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica), interest held 50%, J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica). and J/J PRISMA DOM ATE-PROTEAS (Completion works for settling Xirias torrent), interest held 50%. In addition, INTRAKAT acquired from the minority 12,5% of the subsidiary NTRAPOWER S.A. for the amount of € 200 thousand, 45% of the subsidiary FRACASSO HELLAS the amount of € 60 thousand and sold 20% of FRACASSO HELLAS SA for the amount of € 30 thousand. The parent's interest in the above subsidiaries is now 100% and 80% respectively. The companies THIVAIKOS ANEMOS ENERGEIAKI SA and ADVANCED TRANSPORT TELEMATICS SA are consolidated according to the equity method with an interest of 45% and 50% respectively. The cumulative impact of the above events on the sales turnover was € 4.655 thousand, on the results net of taxes and non-controlling interests € 740 thousand and in the issuer's equity € 720 thousand (note 5.7).
- 11. The current period's consolidation does not include the companies INTRAPHOS S.A., PLURIN SRL and ICC ATE, due to their sale in the previous year (note 5.8).
- 12. The company's Board of Directors, during its session held on 26.08.2014, decided the merger by absorption of the subsidiary PRISMA DOM ATE with a Restructuring Balance Sheet date of 31.08.2014. On 30.12.2014 the merger by absorption of the subsidiary was completed
- according to the decision No 78701/29.12.2014 of the Ministry of Development and Competitiveness. The absorption of the subsidiary took place with the pooling of interest method since it is under joint control being a subsidiary of the absorber (notes 5.7 & 7.35).

  13. Due to the application of IFRS 11 "Joint Arrangements" since 01.01.2014 and the merger by absorption of the subsidiary PRISMA DOMI ATE from INTRAKAT, adjustments have been made to the comparative financial statements of the Company. As a result the sep statements of the previous year are not comparable (note 7.35).
- 14. In the cash flows of the previous year, an amount of €-26.250 relating to share capital increase expenses has been reallocated from "Investing activities" to "Financing activities". The "Investing activities" for the year 2013 are formed from €-6.625.732 to €-6.559.482 and the "Financing activities" from € 18.047.908 to € 18.021.658. In addition, for the same year, in the operating cash flows, currency translation differences of finance cost amounting € .43.897 have been reallocated from "Results (revenues, expenses, profit and losses) from investing activity" to "Interest and other relevant expenses". The above accounts are formed from € -828.034 to € -871.931 and from € 6.834.987 to € 6.878.885 respectively.

15. The Board of Directors will propose to the Shareholders General Meeting, not to distribute any dividend for the year 2014 (note 7.39) 16. Any differences that may arise are due to roundings.

Peania, March 19th 2015

THE CHIEF ACCOUNTANT THE FINANCIAL DIRECTOR

DIMITRIOS X. KLONIS ID No. / AK 121708 P. K. SOURETIS ID No. / AB 348882 S. K. KARAMAGIOLIS H. A. SALATA Licence No A/30440 **Economic Chamber of Greece** 



# INFORMATION ACCORDING TO ARTICLE 10 OF LAW 3401/2005

# Documents to the public's disposal through reference

The Company published and rendered available to the public during fiscal year 2014 by law enforcement the following information, which are posted to the Company's website (<a href="www.intrakat.gr">www.intrakat.gr</a> in the "Investor Relations" section) as well as to the Athens Stock Exchange Market's site, as they appear in the following table:

Friday, 24 January 2014	Notification of the company under the name INTRACOM CONSTRUCTIONS SOCIETE ANONYME TECHNICAL AND STEEL CONSTRUCTIONS with the distinctive title INTRAKAT, regarding the reconstitution of its Board of Directors into a body
Monday, 10 February 2014	PRESS RELEASE-INTRAKAT – STRATEGIC PLANNING AIMING AT PUBLIC INFRASTRUCTURE PROJECTS, RENEWABLE ENERGY SOURCE PROJECTS & HIGH SPECIALIZATION SECTORS
londay, 10 February 2014	Disclosure of transactions
londay, 10 February 2014	ANNOUNCEMENT OF CONTROLLED INFORMATION PURSUANT TO LAW 3556/2007: Disclosure of transactions
uesday, 11 March 2014	Announcement of INTRAKAT's participation in THIVAIKOS ANEMOS S.A.
riday, 28 March 2014	INTRAKAT – Financial Calendar of 2014
londay, 31 March 2014	Financial Statements in pdf
londay, 31 March 2014	Financial Statements in pdf
onday, 31 March 2014	Financial Statements
onday, 31 March 2014	Financial Statements
hursday, 24 April 2014	Financial Statements in pdf
hursday, 24 April 2014	Financial Statements in pdf
riday, 30 May 2014	Financial Statements
riday, 30 May 2014	Financial Statements
riday, 30 May 2014	Financial Statements in pdf
riday, 30 May 2014	Financial Statements in pdf
riday, 30 May 2014	Invitation to Conference Call - Annual Financial Results for the year 2013
uesday, 3 June 2014	Analysts' annual briefing
Vednesday, 4 June 2014	Invitation of the Shareholders to the Ordinary General Meeting on 25/06/2014
Vednesday, 4 June 2014	Financial Statements in pdf
Vednesday, 4 June 2014	Financial Statements in pdf
uesday, 24 June 2014	Announcement of draft amendment of the Statute



Pagel tions of the Outiness Consul Charabeldard Meeting 2014
Resolutions of the Ordinary General Shareholders' Meeting 2014
Reconstitution of INTRAKAT's Board of Directors into a body
Notification of the acquisition of a percentage of PRISMA DOMI ATE by INTRAKAT and of its merger by absorption
Financial Statements in pdf
Financial Statements in pdf
Financial Statements
Financial Statements
Financial Statements in pdf
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PRESS RELEASE - GROUP INTRAKAT LAUNCHED THE FIRST GREAT INVESTMENT IN WIND ENERGY - IN OPERATION THE WIND FARM OF 21 MW
Notification of the publication of the Summary Draft Merger Agreement between INTRAKAT and PRISMA DOMI ATE, with the absorption of the latter by the former
SUMMARY of the Draft Merger Agreement between INTRAKAT and PRISMA DOMI ATE
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Completion of the Merger by absorption of PRISMA DOMI ATE by INTRAKAT



# AVAILABILITY OF FINANCIAL STATEMENTS ONLINE

The Company's annual financial report on a consolidated and stand alone basis, is posted to the web site www.intrakat.gr.

The financial statements along with the Board of Directors reports and the Auditors reports of the companies included in the consolidated financial statements, are available on the parent Company's website www.intrakat.gr.